#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q



(Mark one)		
<b>☑ QUARTERLY REPORT PURSUANT TO SECTION THE QUARTERLY PERIOD ENDEDSEP</b>	ION 13 OR 15(d) OF THE SECURITIES EXCHANGE A TEMBER 30, 2021	CT OF 1934
☐ TRANSITION REPORT PURSUANT TO SECTION For the transition period fromto	ION 13 OR 15(d) OF THE SECURITIESEXCHANGE AG	CT OF 1934
	Commission file number 001-36452	
	<b>SERVISFIRST BANCSHARES, INC.</b> (Exact Name of Registrant as Specified in Its Charter)	
<b>Delaware</b> (State or Other Jurisdiction Incorporation or Organizati		26-0734029 (I.R.S. Employer Identification No.)
	2500 Woodcrest Place, Birmingham, Alabama 35209 (Address of Principal Executive Offices) (Zip Code)	
	(205) 949-0302 (Registrant's Telephone Number, Including Area Code)	
Title of each class Common stock, par value \$.001 per share	Securities registered pursuant to Section 12(b) of the Act: <u>Trading symbol(s)</u> SFBS	Name of each exchange on which registered New York Stock Exchange
	filed all reports required to be filed by Section 13 or Section 1: ne registrant was required to file such reports), and (2) has be	
	mitted electronically every Interactive Data File required to iod that the registrant was required to submit such files).	be submitted pursuant to Rule 405 of Regulation S-T
	e accelerated filer, an accelerated filer, a non-accelerated filer, eler," "accelerated filer," "smaller reporting company," and	
Large accelerated filer $\boxtimes$ Accelerated filer $\square$	Non-accelerated filer $\square$ Smaller repo	rting company $\square$ Emerging growth company $\square$

If an emerging growth company, indicate by check mark if registrant has elected not to use the extendecounting standards provided pursuant to Section 13(a) of the Exchange Act $\Box$	nded transition period for complying with any new or revised financial
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Ad	ct). Yes□ No ⊠
Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the	latest practical date.
Class Common stock, \$.001 par value	Outstanding as of October 25, 2021 54,211,147

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## PART 1. FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS

### SERVISFIRST BANCSHARES, INC. CONSOLIDATED BALANCE SHEETS

(In thousands, except share and per share amounts)

		ember 30, 2021 Unaudited)	De	ecember 31, 2020 (1)
ASSETS				
Cash and due from banks	\$	102,313	\$	93,655
Interest-bearing balances due from depository institutions		4,297,473		2,115,985
Federal funds sold		44,700		1,771
Cash and cash equivalents		4,444,486		2,211,411
Available for sale debt securities, at fair value		723,324		886,688
Held to maturity debt securities (fair value of \$261,276 at September 30, 2021 and \$250 at December 31, 2020)		261,276		250
Mortgage loans held for sale		578		14,425
Loans		8,812,811		8,465,688
Less allowance for credit losses		(108,950)		(87,942)
Loans, net		8,703,861		8,377,746
Premises and equipment, net		60,953		54,969
Accrued interest and dividends receivable		33,815		36,841
Deferred tax assets		31,533		31,072
Other real estate owned and repossessed assets		2,068		6,497
Bank owned life insurance contracts		281,399		276,387
Goodwill and other identifiable intangible assets		13,705		13,908
Other assets		45,230		22,460
Total assets	\$	14,602,228	\$	11,932,654
LIABILITIES AND STOCKHOLDERS' EQUITY		<u> </u>		
Liabilities:				
Deposits:				
Noninterest-bearing	\$	4,366,654	\$	2,788,772
Interest-bearing	-	7,712,016	•	7,186,952
Total deposits		12,078,670	_	9,975,724
Federal funds purchased		1,286,756		851,545
Other borrowings		64,701		64,748
Accrued interest payable		12,697		12,321
Other liabilities		45,111		35,464
Total liabilities		13,487,935		10,939,802
Stockholders' equity:		13,407,733		10,757,002
Preferred stock, par value \$0.001 per share; 1,000,000 authorized and undesignated at September 30, 2021 and December 31, 2020		-		-
Common stock, par value \$0.001 per share; 100,000,000 shares authorized; 54,207,147 shares issued and outstanding				
at September 30, 2021, and 53,943,751 shares issued and outstanding at December 31, 2020		54		54
Additional paid-in capital		225,648		223,856
Retained earnings		869,731		748,224
Accumulated other comprehensive income		18,360		20,218
Total stockholders' equity attributable to ServisFirst Bancshares, Inc.		1,113,793		992,352
Noncontrolling interest		500		500
Total stockholders' equity		1,114,293	_	992,852
	\$	14.602.228	\$	11.932.654
Total liabilities and stockholders' equity	Φ	14,002,220	φ	11,732,034

(1) Derived from audited financial statements.

SERVISFIRST BANCSHARES, INC.
CONSOLIDATED STATEMENTS OF INCOME
(In thousands, except per share amounts)
(Unaudited)

		Three Mor Septem				Nine Mont			
		2021		2020		2021		2020	
Interest income:									
Interest and fees on loans	\$	96,119	\$	89,564	\$	285,373	\$	268,332	
Taxable securities		6,544		5,858		18,666		16,104	
Nontaxable securities		62		166		255		610	
Federal funds sold		4		16		11		327	
Other interest and dividends		1,507		506		3,046		2,584	
Total interest income		104,236		96,110		307,351		287,957	
Interest expense:				,					
Deposits		6,581		9,876		20,298		37,377	
Borrowed funds		1,335		1,152		3,700		4,624	
Total interest expense		7,916		11,028		23,998		42,001	
Net interest income		96,320		85,082		283,353		245,956	
Provision for credit losses		5,963		12,284		23,066		36,151	
Net interest income after provision for credit losses	<del></del>	90,357		72,798		260,287		209,805	
Noninterest income:				.=,					
Service charges on deposit accounts		1,727		1,818		5,542		5,557	
Mortgage banking		1,423		2,519		6,869		5,697	
Credit card income		2,043		1,840		5,147		5,003	
Securities gains		_,,,,,		-,		620		-	
Increase in cash surrender value life insurance		1,671		1,733		5,012		4,650	
Other operating income		1,162		262		2,897		972	
Total noninterest income	<del></del>	8,026		8,172		26,087	_	21,879	
Noninterest expenses:	<del></del>	0,020		0,172		20,007		21,077	
Salaries and employee benefits		17,995		14,994		50,425		46,444	
Equipment and occupancy expense		2,996		2,556		8,494		7,390	
Third party processing and other services		4,144		3,281		11,506		10,360	
Professional services		948		955		2,978		2,994	
FDIC and other regulatory assessments		1,630		1,061		4,637		2,988	
OREO expense		123		119		820		2,023	
Other operating expenses		6,541		3,607		15,740		11,110	
Total noninterest expenses		34,377		26,573		94,600		83,309	
Income before income taxes		64,006		54,397		191,774		148,375	
Provision for income taxes		11,507		11,035		37,793		29,787	
Net income		52,499		43,362		153,981		118,588	
Preferred stock dividends		52,477				31		31	
	\$	52,499	\$	43,362	\$	153,950	\$	118,557	
Net income available to common stockholders	Φ	34,433	ф	+3,302	Φ	133,930	ф	110,33/	
Basic earnings per common share	\$	0.97	\$	0.80	\$	2.84	\$	2.20	
	\$ \$	0.97	\$	0.80	\$	2.83	\$	2.19	
Diluted earnings per common share	\$	0.90	Ф	0.80	Ф	2.83	Ф	2.19	

# SERVISFIRST BANCSHARES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (In thousands) (Unaudited)

	Three Mon Septem	 	Nine Months Ended September 30,				
	 2021	 2020		2021		2020	
Net income	\$ 52,499	\$ 43,362	\$	153,981	\$	118,588	
Other comprehensive (loss) income, net of tax:							
Unrealized net holding (loss) gains arising during period from securities available for							
sale, net of tax of \$(1,798) and \$(2,097) for the three and nine months ended							
September 30, 2021, respectively, and net of tax of \$58 and \$3,477 for the three							
and nine months ended September 30, 2020, respectively	(6,764)	220		(7,916)		13,082	
Amortization of net unrealized gains on securities transferred from available-for-sale							
to held-to-maturity, net of tax of \$36 for the three and nine months ended							
September 30, 2021	(136)	-		(136)		-	
Reclassification adjustment for securities transferred from available-for-sale to held-							
to-maturity net of tax of \$1,480 for the three and nine months ended September 30,							
2021, respectively	5,705	-		5,705		-	
Reclassification adjustment for net gains on call of securities, net of tax of\$130 for							
the nine months ended September 30, 2021	-			490			
Other comprehensive income (loss), net of tax	 (1,195)	 220		(1,858)		13,082	
Comprehensive income	\$ 51,304	\$ 43,582	\$	152,123	\$	131,670	

## SERVISFIRST BANCSHARES, INC. CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY

(In thousands, except share amounts)(Unaudited)

				Т	hree	Months End	ded S	September 30	).					
	Common Shares	Preferred Stock	_	Common Stock	A	dditional Paid-in Capital	]	Retained Earnings	Co Ir	Other omprehensive acome (Loss)		oncontrolling interest		Total ockholders' Equity
Balance, July 1, 2020	53,874,276	\$ -	\$	54	\$	222,437	\$	672,984	\$	18,611	\$	502	\$	914,588
Common dividends declared, \$0.175 per share Issue restricted shares	-	-		-		-		(9,422)		-		-		(9,422)
pursuant to stock incentives, net of forfeitures	3,500	_		_		_		_		-		-		_
Issue shares of common stock upon exercise of stock options	37,469	_		_		728		_		_		_		728
5,831 shares of common stock withheld in net settlement upon exercise														
of stock options	-	-		-		(225)		-		-		-		(225)
Stock-based compensation expense	-	-		-		340		-		-		-		340
Other comprehensive income, net of tax	-	-		-		-		43,362		220		-		220
Net income Balance, September 30,	-	. <u> </u>			_	-	-	45,362	_		-	(2)	_	43,360
2020	53,915,245	\$ -	\$	54	\$	223,280	\$	706,924	\$	18,831	\$	500	\$	949,589
Balance, July 1, 2021	54,201,204	\$ -	\$	54	\$	225,127	\$	828,048	\$	19,555	\$	500	\$	1,073,284
Common dividends declared, \$0.20 per share	, ,					,		(10,842)		,				(10,842)
Dividends on nonvested restricted stock recognized as	-	-		-		-		(10,642)		-		-		(10,842)
compensation expense	-	-		-		_		26		-		-		26
Issue restricted shares pursuant to stock incentives, net of	246													
forfeitures Issue shares of common	346	-		_		-		-		-		-		-
stock upon exercise of stock options	5,597	_		_		159		_		_		_		159
1,903 shares of common stock withheld in net settlement upon exercise	3,371					137								137
of stock options Stock-based compensation	-	-		_		(99)		-		-		-		(99)
expense Other comprehensive loss,	-	-		-		461		-		-		-		461

54

225,648 \$

869,731 \$

net of tax

Net income Balance, September 30,

2021

54,207,147 \$

(1,195)

18,360

(1,195)

52,499

500 \$ 1,114,293

Nine Months Ended September 30,

				Nine	Months End	iea S	eptember 30	),					
	Common		Common		dditional Paid-in	]	Retained	Со	Other omprehensive	No	ncontrolling		Total ckholders'
	Shares	Preferred Stock	 Stock		Capital	]	Earnings	In	come (Loss)		interest		Equity
Balance, January 1, 2020	53,623,740	\$ -	\$ 54	\$	219,766	\$	616,611	\$	5,749	\$	502	\$	842,682
Common dividends paid,													
\$0.35 per share	-	-	-		-		(18,822)		-		-		(18,822)
Common dividends													
declared, \$0.175 per													
share	_	-	_		_		(9,422)		_		-		(9,422)
Preferred dividends paid	-	-	-		-		(31)		-		-		(31)
Issue restricted shares													
pursuant to stock													
incentives, net of													
forfeitures	29,067	-	_		_		_		_		_		_
Issue shares of common	,												
stock upon exercise of													
stock options	262,438	-	_		3,172		_		_		-		3,172
16,862 shares of common													
stock withheld in net													
settlement upon exercise													
of stock options	-	-	_		(627)		_		_		_		(627)
Stock-based compensation													
expense	_	-	_		969		_		_		-		969
Other comprehensive													
income, net of tax	-	-	_		_		_		13,082		_		13,082
Net income	-	-	-		-		118,588		_		(2)		118,586
Balance, September 30,							ĺ						ĺ
2020	53,915,245	\$ -	\$ 54	\$	223,280	\$	706,924	\$	18,831	\$	500	\$	949,589
Balance, January 1, 2021	53,943,751	\$ -	\$ 54	\$	223,856	\$	748,224	\$	20,218	\$	500	\$	992,852
Common dividends paid,													
\$0.40 per share	-	-	-		-		(21,678)		-		-		(21,678)
Common dividends													
declared, \$0.20 per													
share	-	-	-		-		(10,842)		-		-		(10,842)
Preferred dividends paid	-	-	-		-		(31)		-		-		(31)
Dividends on nonvested													
restricted stock													
recognized as													
compensation expense	-	-	-		-		77		-		-		77
Issue restricted shares													
pursuant to stock													
incentives, net of													
forfeitures	57,570	-	-		-		-		-		-		-
Issue shares of common													
stock upon exercise of													
stock options	205,826	-	-		3,219		-		-		-		3,219
51,374 shares of common													
stock withheld in net													
settlement upon exercise	_	-	_		(2,737)		_		_		-		(2,737)
of stock options													
Stock-based compensation													
expense	-	-	-		1,310		-		-		-		1,310
Other comprehensive loss,													
net of tax	-	-	-		-		-		(1,858)		-		(1,858)
Net income	-	=	 _		-	_	153,981				-		153,981
Balance, September 30,				_				_		_		_	
2021	54,207,147	\$ -	\$ 54	\$	225,648	\$	869,731	\$	18,360	\$	500	\$	1,114,293

## SERVISFIRST BANCSHARES, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands) (Unaudited)

		Nine Months End 2021	ed Septer	mber 30, 2020
OPERATING ACTIVITIES				
Net income	\$	153,981	\$	118,588
Adjustments to reconcile net income to net cash provided by				
Deferred tax (benefit)		12		(4,675)
Provision for credit losses		23,066		36,151
Depreciation		3,074		2,788
Accretion on acquired loans		-		(100)
Amortization of core deposit intangible		203		203
Net amortization of debt securities available for sale		7,456		3,834
Decrease (increase) in accrued interest and dividends receivable		3,026		(10,345)
Stock-based compensation expense		1,310		969
Increase (decrease) in accrued interest payable		376		(19)
Proceeds from sale of mortgage loans held for sale		221,548		194,558
Originations of mortgage loans held for sale		(200,832)		(204,021)
Gain on call of securities available for sale		(620)		-
Gain on sale of mortgage loans held for sale		(6,869)		(5,697)
Net loss (gain) on sale of other real estate owned and repossessed assets		282		(8)
Write down of other real estate owned and repossessed assets		876		1,836
Operating losses of tax credit partnerships		4		4
Increase in cash surrender value of life insurance contracts		(5,012)		(4,650)
Net change in other assets, liabilities, and other operating activities		(6,395)		(11,916)
Net cash provided by operating activities		195,486		117,500
INVESTMENT ACTIVITIES				/
Purchase of debt securities available for sale		(298,684)		(288,453)
Proceeds from maturities, calls and paydowns of debt securities available for sale		188,559		148,206
Investment in tax credit partnership and SBIC		(10.546)		(636)
Increase in loans		(350,600)		(1,269,704)
Purchase of premises and equipment		(9,058)		(1,565)
Purchase of bank owned life insurance contracts		(7,030)		(40,000)
		911		1,780
Proceeds from sale of other real estate owned and repossessed assets			_	
Net cash used in investing activities		(479,418)	_	(1,450,372)
FINANCING ACTIVITIES		1 555 000		1.012.025
Net increase in non-interest-bearing deposits		1,577,882		1,012,935
Net increase in interest-bearing deposits		525,064		1,130,415
Net increase in federal funds purchased		435,211		198,601
Proceeds from exercise of stock options		3,219		3,172
Taxes paid in net settlement of tax obligation upon exercise of stock options		(2,737)		(627)
Dividends paid on common stock		(21,601)		(18,822)
Dividends paid on preferred stock		(31)	_	(31)
Net cash provided by financing activities		2,517,007		2,325,643
Net increase in cash and cash equivalents		2,233,075		992,771
Cash and cash equivalents at beginning of period		2,211,411		630,600
Cash and cash equivalents at end of period	\$	4,444,486	\$	1,623,371
SUPPLEMENTAL DISCLOSURE	<u> </u>	, ,	<del></del>	, , , , , ,
Cash paid/(received) for:				
Interest	\$	23,622	\$	42,020
Income taxes	\$	18.148	Þ	38,593
Income tax refund		-, -		
		(3)		(47)
NONCASH TRANSACTIONS	•	1 410	¢.	0.406
Other real estate acquired in settlement of loans	\$	1,419	\$	2,406
Internally financed sale of other real estate owned		3,779		-
Available-for-sale securities transferred to held-to-maturity portfolio		261,026		-
Dividends declared		10.842		9.422

## SERVISFIRST BANCSHARES, INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2021

eptember 30, 20 (Unaudited)

#### **NOTE 1 - GENERAL**

The accompanying consolidated financial statements in this report have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission, including Regulation S-X and the instructions for Form 10-Q, and have not been audited. These consolidated financial statements do not include all of the information and footnotes required by U.S. generally accepted accounting principles ("U.S. GAAP") for complete financial statements. In the opinion of management, all adjustments necessary to present fairly the consolidated financial position and the consolidated results of operations for the interim periods have been made. All such adjustments are of a normal recurring nature. The consolidated results of operations are not necessarily indicative of the consolidated results of operations which ServisFirst Bancshares, Inc. (the "Company") and its consolidated subsidiaries, including ServisFirst Bank (the "Bank"), may achieve for future interim periods or the entire year. For further information, refer to the consolidated financial statements and footnotes included in the Company's Form 10-K for the year endedDecember 31, 2020.

All reported amounts are in thousands except share and per share data.

#### **Debt Securities**

Debt securities are classified based on the Company's intention on the date of purchase. All debt securities classified as available-for-sale are recorded at fair value with any unrealized gains and losses reported in accumulated other comprehensive income (loss), net of the deferred income tax effects. Securities that the Company has both the positive intent and ability to hold to maturity are classified as held-to-maturity and are carried at historical cost and adjusted for amortization of premiums and accretion of discounts.

Interest and dividends on securities, including amortization of premiums and accretion of discounts calculated under the effective interest method, are included in interest income. For certain securities, amortization of premiums and accretion of discounts is computed based on the anticipated life of the security which may be shorter than the stated life of the security. Realized gains and losses from the sale of securities are determined using the specific identification method and are recorded on the trade date of the sale.

#### Allowance for Credit Losses

The Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act") was passed on March 27, 2020 and provided financial institutions with the option to delay adoption of Financial Accounting Standards Board ("FASB") Accounting Standards Update ("ASU") 2016-13, Financial Instruments-Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments ("CECL"). As described below under "Note 9 - Recently Adopted Accounting Pronouncements", the Company decided to delay its adoption of ASU 2016-13, as provided by the CARES Act, until December 31, 2020, with an effective retrospective implementation date of January 1, 2020. Prior to January 1, 2020, as well as for quarterly periods in 2020 which were not restated, the allowance for credit losses ("ACL") was calculated using an incurred losses methodology.

Prior to the adoption of ASU 2016-13, Financial Instruments-Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, the allowance for loan losses represented management's best estimate of inherent losses that had been incurred within the existing portfolio of loans. The allowance for losses on loans included allowance allocations calculated in accordance with FASB Accounting Standards Codification ("ASC") Topic 310, "Receivables" and allowance allocations calculated in accordance with ASC Topic 450, "Contingencies."

#### NOTE 2 - CASH AND CASH EQUIVALENTS

Cash on hand, cash items in process of collection, amounts due from banks, and federal funds sold are included in cash and cash equivalents.

#### NOTE 3 - EARNINGS PER COMMON SHARE

Basic earnings per common share are computed by dividing net income available to common stockholders by the weighted average number of common shares outstanding during the period. Diluted earnings per common share include the dilutive effect of additional potential common shares issuable under stock options.

	Th	ree Months End	ded S	September 30,	N	Vine Months End	ptember 30,	
		2021	2020		2021		2020	
		(In	Tho	usands, Except Sh	ares	and Per Share Da	ata)	
Earnings per common share								
Weighted average common shares outstanding		54,205,565		53,893,753		54,143,324		53,817,928
Net income available to common stockholders	\$	52,499	\$	43,362	\$	153,950	\$	118,557
Basic earnings per common share	\$	0.97	\$	0.80	\$	2.84	\$	2.20
Weighted average common shares outstanding		54,205,565		53,893,753		54,143,324		53,817,928
Dilutive effects of assumed conversions and exercise of stock options and warrants		272,175		339,212		296,680		380,494
Weighted average common and dilutive potential common shares outstanding		54,477,740		54,232,965		54,440,004		54,198,422
Net income available to common stockholders	\$	52,499	\$	43,362	\$	153,950	\$	118,557
Diluted earnings per common share	\$	0.96	\$	0.80	\$	2.83	\$	2.19

#### **NOTE 4 - SECURITIES**

The amortized cost and fair value of available-for-sale and held-to-maturity securities at September 30, 2021 and December 31, 2020 are summarized as follows:

	Amortized Cost			Gross Unrealized Gain		Gross Unrealized Loss	 Market Value
September 30, 2021				(In Tho	usan	ds)	
Securities Available for Sale							
U.S. Treasury securities	\$	14,001	\$	178	\$	-	\$ 14,179
Government agencies		9,023		61		-	9,084
Mortgage-backed securities		294,887		4,693		(1,032)	298,548
State and municipal securities		21,414		221		(38)	21,597
Corporate debt		367,861		12,580		(525)	379,916
Total	\$	707,186	\$	17,733	\$	(1,595)	\$ 723,324
Securities Held to Maturity							
Mortgage-backed securities	\$	261,026	\$	-	\$	-	\$ 261,026
State and municipal securities		250		-		-	 250
Total	\$	261,276	\$	-	\$		\$ 261,276
December 31, 2020							
Securities Available for Sale							
U.S. Treasury securities	\$	13,993	\$	364	\$	-	\$ 14,357
Government agencies		15,228		230		-	15,458
Mortgage-backed securities		477,407		17,720		(18)	495,109
State and municipal securities		37,671		444		-	38,115
Corporate debt		316,857		7,296		(504)	 323,649
Total	\$	861,156	\$	26,054	\$	(522)	\$ 886,688
Securities Held to Maturity							
Mortgage-backed securities	\$	-	\$	-	\$	-	\$ -
State and municipal securities		250		-			 250
Total	\$	250	\$	-	\$	-	\$ 250

During the third quarter of 2021, the company transferred, at fair value, \$261.3 million of mortgage-backed securities from the available-for-sale portfolio to the held-to-maturity portfolio. The related unrealized after-tax gains of \$5.6 million remained in accumulated other comprehensive income and will be amortized over the remaining life of the securities, offsetting the related amortization of discount on the transferred securities. No gains or losses were recognized at the time of the transfer.

The amortized cost and fair value of debt securities as of September 30, 2021 and December 31, 2020 by contractual maturity are shown below. Actual maturities may differ from contractual maturities of mortgage-backed securities since the mortgages underlying the securities may be called or prepaid with or without penalty. Therefore, these securities are not included in the maturity categories along with the other categories of debt securities.

		Septembe	r 30,	2021	December 31, 2020					
	Amortized Cost			Fair Value		Amortized Cost		Fair Value		
				(In tho	usand	s)				
Debt securities available for sale										
Due within one year	\$	35,755	\$	36,142	\$	30,797	\$	31,060		
Due from one to five years		41,797		42,745		59,828		61,481		
Due from five to ten years		331,653		342,607		288,002		293,886		
Due after ten years		3,094		3,282		5,122		5,152		
Mortgage-backed securities		294,887		298,548		477,407		495,109		
	\$	707,186	\$	723,324	\$	861,156	\$	886,688		
Debt securities held to maturity										
Due from one to five years	\$	250	\$	250	\$	250	\$	250		
Due from five to ten years		-		-		-		-		
Due after ten years		-		-		-		-		
Mortgage-backed securities		261,026		261,026		-		-		
	\$	261,276	\$	261,276	\$	250	\$	250		

All mortgage-backed securities are with government-sponsored enterprises (GSEs) such as Federal National Mortgage Association, Government National Mortgage Association, Federal Home Loan Bank, and Federal Home Loan Mortgage Corporation.

The carrying value of debt securities pledged to secure public funds on deposit and for other purposes as required by law as of eptember 30, 2021 and December 31, 2020 was \$536.0 million and \$477.6 million, respectively.

The following table identifies, as of September 30, 2021 and December 31, 2020, the Company's investment securities that have been in a continuous unrealized loss position for less than 12 months and those that have been in a continuous unrealized loss position for 12 or more months.

	Less Than Twelve Months Gross					Twelve Month	ıs or	More	Total					
	Ur	Gross realized				Gross Unrealized				Gross Unrealized				
		Losses	1	Fair Value		Losses		Fair Value		Losses	_	Fair Value		
						(In Thous	ands	)						
September 30, 2021														
Mortgage-backed securities	\$	(1,537)	\$	194,922	\$	-	\$	-	\$	(1,537)	\$	194,922		
State and municipal securities		(38)		3,954		-		=		(38)		3,954		
Corporate debt		(525)		30,975		-		-		(525)		30,975		
Total	\$	(2,100)	\$	229,851	\$	-	\$	-	\$	(2,100)	\$	229,851		
December 31, 2020														
Mortgage-backed securities	\$	(18)	\$	3,667	\$	-	\$	-	\$	(18)	\$	3,667		
Corporate debt		(504)		59,576						(504)		59,576		
Total	\$	(522)	\$	63,243	\$	-	\$		\$	(522)	\$	63,243		

The following table summarizes information about sales and calls of debt securities held for sale.

	Thr	ee Months Ende	ed Septe	ember 30,	Nin	ne Months Ende	ed Sep	tember 30,
		2021		2020		2021		2020
				(In Thou	sands)	)		
Sale and call proceeds	\$	12,735	\$	2,001	\$	35,532	\$	12,947
Gross realized gains	\$	-	\$	-	\$	620	\$	
Net realized gain	\$	-	\$	-	\$	620	\$	-

At September 30, 2021, no allowance for credit losses has been recognized on available for sale debt securities in an unrealized loss position as the Company doesnot believe any of the debt securities are credit impaired. This is based on the Company's analysis of the risk characteristics, including credit ratings, and other qualitative factors related to available for sale debt securities. The issuers of these debt securities continue to make timely principal and interest payments under the contractual terms of the securities. The Company does not intend to sell these debt securities and it is more likely thannot that the Company will not be required to sell the debt securities before recovery of their amortized cost, which may be at maturity. The unrealized losses are due to increases in market interest rates over the yields available at the time the debt securities were purchased. Furthermore, the Company performed an analysis that determined that the following securities have a zero expected credit loss: U.S. Treasury Securities; and, Agency-Backed Securities, including securities issued by GNMA, FNMA, FHLB, FFCB and SBA. All of the U.S. Treasury and Agency-Backed Securities have the full faith and credit backing of the United States Government or one of its agencies. All debt securities in an unrealized loss position as ofSeptember 30, 2021 continue to perform as scheduled and the Company does not believe there is a possible credit loss or that an allowance for credit loss on these debt securities is necessary.

#### NOTE 5 - LOANS

The loan portfolio is classified based on the underlying collateral utilized to secure each loan for financial reporting purposes. This classification is consistent with the Quarterly Report of Condition and Income filed by the Bank with the Federal Deposit Insurance Corporation (FDIC).

Commercial, financial and agricultural - Includes loans to business enterprises issued for commercial, industrial, agricultural production and/or other professional purposes. These loans are generally secured by equipment, inventory, and accounts receivable of the borrower and repayment is primarily dependent on business cash flows.

Real estate - construction - Includes loans secured by real estate to finance land development or the construction of industrial, commercial or residential buildings. Repayment is dependent upon the completion and eventual sale, refinance or operation of the related real estate project.

Owner-occupied commercial real estate mortgage – Includes loans secured by nonfarm nonresidential properties for which the primary source of repayment is the cash flow from the ongoing operations conducted by the party that owns the property.

1-4 family real estate mortgage – Includes loans secured by residential properties, including home equity lines of credit. Repayment is primarily dependent on the personal cash flow of the borrower.

Other real estate mortgage – Includes loans secured by nonowner-occupied properties, including office buildings, industrial buildings, warehouses, retail buildings, multifamily residential properties and farmland. Repayment is primarily dependent on income generated from the underlying collateral.

Consumer - Includes loans to individuals not secured by real estate. Repayment is dependent upon the personal cash flow of the borrower.

In light of the U.S. and global economic crisis brought about by the COVID19 pandemic, the Company has prioritized assisting its clients through this troubled time. The Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act") provides for Paycheck Protection Program ("PPP") loans to be made by banks to employers with less than 500 employees if they continue to employ their existing workers. The American Rescue Plan Act of 2021, which was signed into law on March 21, 2021, provides additional relief for businesses, states, municipalities and individuals by, among other things, allocating additional funds for the PPP. Effective May 28, 2021, the PPP was closed to new applications. The Company funded approximately 7,400 loans for a total amount of \$1.5 billion for clients under the PPP since April 2020. At September 30, 2021 and December 31, 2020, unaccreted deferred loan origination fees, net of costs, related to PPP loans totaled \$1.9 million and \$17.8 million, respectively. PPP loans origination fees recorded to interest income totaled \$5.2 million and \$4.0 million for the three months ended September 30, 2021 and 2020, respectively, and totaled \$22.3 million and \$6.6 million for the nine months ended September 30, 2021 and 2020, respectively. PPP loans outstanding totaled \$38.7 million and \$900.5 million at September 30, 2021 and December 31, 2020, respectively. PPP loans are included within the commercial, financial and agricultural loan category in the table below.

The following table details the Company's loans at September 30, 2021 and December 31, 2020:

	S	September 30, 2021		December 31, 2020
		(Dollars In	hous	ands)
Commercial, financial and agricultural	\$	2,927,845	\$	3,295,900
Real estate - construction		887,938		593,614
Real estate - mortgage:				
Owner-occupied commercial		1,809,840		1,693,428
1-4 family mortgage		765,102		711,692
Other mortgage		2,357,812		2,106,184
Subtotal: Real estate - mortgage		4,932,754		4,511,304
Consumer		64,274		64,870
Total Loans		8,812,811		8,465,688
Less: Allowance for credit losses		(108,950)		(87,942)
Net Loans	\$	8,703,861	\$	8,377,746
Commercial, financial and agricultural		33.22%		38.93%
Real estate - construction		10.08%		7.01%
Real estate - mortgage:				
Owner-occupied commercial		20.54%		20.00%
1-4 family mortgage		8.68%		8.41%
Other mortgage		26.75%		24.89%
Subtotal: Real estate - mortgage		55.97%		53.29%
Consumer		0.73%		0.77%
Total Loans		100.00%		100.00%

The credit quality of the loan portfolio is summarized no less frequently than quarterly using categories similar to the standard asset classification system used by the federal banking agencies. The following table presents credit quality indicators for the loan credit portfolio segments and classes. These categories are utilized to develop the associated allowance for credit losses using historical losses adjusted for current economic conditions defined as follows:

- Pass loans which are well protected by the current net worth and paying capacity of the borrower (or guarantors, if any) or by the fair value, less cost to acquire and sell, of any underlying collateral.
- Special Mention loans with potential weakness thatmay, if not reversed or corrected, weaken the credit or inadequately protect the Company's position at some future date. These loans are not adversely classified and do not expose the Company to sufficient risk to warrant an adverse classification.
- Substandard loans that exhibit well-defined weakness or weaknesses that currently jeopardize debt repayment. These loans are characterized by the distinct
  possibility that the Company will sustain some loss if the weaknesses are not corrected.
- Doubtful loans that have all the weaknesses inherent in loans classified substandard, plus the added characteristic that the weaknesses make collection or liquidation in full on the basis of currently existing facts, conditions, and values highly questionable and improbable.

Revolvino

The table below presents loan balances classified by credit quality indicator, loan type and based on year of origination as of September 30, 2021:

September 30, 2021	2021		2020		2019	2018		2017		Prior	ŀ	Revolving Loans		Total
September 30, 2021	 2021		2020	_	2019	 (In Tho	llean		_	11101	_	Loans	_	Total
Commercial, financial and						(111 1110	usan	us)						
agricultural														
Pass	\$ 743,568	\$	354,601	\$	247,276	\$ 152,278	\$	120,995	\$	129,518	\$	1,082,443	\$	2,830,679
Special Mention	1,994		1,381		1,243	-		1,183		761		21,993		28,555
Substandard	133		389		10,356	1,762		1,841		9,203		44,927		68,611
Doubtful	-		-		-	-		-		-		-		-
Total Commercial, financial and														
agricultural	\$ 745,695	\$	356,371	\$	258,875	\$ 154,040	\$	124,019	\$	139,482	\$	1,149,363	\$	2,927,845
Real estate - construction	_													
Pass	\$ 358,942	\$	260,450	\$	138,146	\$ 18,669	\$	13,538	\$	18,671	\$	69,693	\$	878,109
Special Mention	-		-		7,094	2,500		-		-		-		9,594
Substandard	-		-		-	-		-		235		-		235
Doubtful	 					 _		-		-		-		-
Total Real estate - construction	\$ 358,942	\$	260,450	\$	145,240	\$ 21,169	\$	13,538	\$	18,906	\$	69,693	\$	887,938
Owner-occupied commercial	_													
Pass	\$ 270,480	\$	364,308	\$	261,258	\$ 190,301	\$	173,659	\$	476,757	\$	64,069	\$	1,800,832
Special Mention	-		-		-	780		289		2,886		-		3,955
Substandard	-		-		-	-		-		5,053		-		5,053
Doubtful	-		-		-	-		-		-		-		-
Total Owner-occupied														
commercial	\$ 270,480	\$	364,308	\$	261,258	\$ 191,081	\$	173,948	\$	484,696	\$	64,069	\$	1,809,840
1-4 family mortgage														
Pass	\$ 204,167	\$	131,472	\$	79,542	\$ 48,773	\$	39,955	\$	42,073	\$	209,286	\$	755,268
Special Mention	-		852		920	235		165		1,607		3,738		7,517
Substandard	-		150		238	122		232		620		955		2,317
Doubtful	 					 -		-		-		-		-
Total 1-4 family mortgage	\$ 204,167	\$	132,474	\$	80,700	\$ 49,130	\$	40,352	\$	44,300	\$	213,979	\$	765,102
Other mortgage														
Pass	\$ 517,787	\$	451,397	\$	429,536	\$ 190,584	\$	307,546	\$	380,299	\$	60,331	\$	2,337,480
Special Mention	-		-		-	-		2,739		4,691		-		7,430
Substandard	-		-		-	4,521		8,381		-		-		12,902
Doubtful	 -		-		-	 -		-		-		-		-
Total Other mortgage	\$ 517,787	\$	451,397	\$	429,536	\$ 195,105	\$	318,666	\$	384,990	\$	60,331	\$	2,357,812
Consumer														
Pass	\$ 13,736	\$	5,643	\$	3,211	\$ 1,073	\$	1,083	\$	3,897	\$	35,605	\$	64,248
Special Mention	-		-		-	-		-		26		-		26
Substandard	-		-		-	-		-		-		-		-
Doubtful	 -				-	 -		-		-		-		-
	\$ 13,736	\$	5,643	\$	3,211	\$ 1,073	\$	1,083	\$	3,923	\$	35,605	\$	64,274
Total Consumer	 					 								
Total Loans														
Pass	\$ 2,108,680	\$	1,567,871	\$	1,158,969	\$ 601,678	\$	656,776	\$	1,051,215	\$	1,521,427	\$	8,666,616
Special Mention	1,994		2,233		9,257	3,515		4,376		9,971		25,731		57,077
Substandard	133		539		10,594	6,405		10,454		15,111		45,882		89,118
Doubtful	-	_				 -		-		-		-	_	-
Total Loans	\$ 2,110,807	\$	1,570,643	\$	1,178,820	\$ 611,598	\$	671,606	\$	1,076,297	\$	1,593,040	\$	8,812,811

The table below presents loan balances classified by credit quality indicator, loan type and based on year of origination as of December 31, 2020:

December 31, 2020		2020	-	2019		2018	_	2017 (In The	nicon.	2016		Prior		Revolving Loans		Total
Commercial, financial and								(III III)	usan	us)						
agricultural																
Pass	\$	1,260,341	\$	332,690	\$	229.838	\$	169,616	\$	89,893	\$	137,021	\$	988.093	\$	3,207,492
Special Mention	Ψ	2,551	Ψ	1,404	Ψ	10	Ψ	253	Ψ	163	Ψ	281	Ψ	14.948	Ψ	19,610
Substandard		569		10,639		617		5,447		963		2,038		48,525		68,798
Doubtful		-				-		5,117		-		2,030		10,525		-
Total Commercial, financial and			_		_		_						_		_	
agricultural	\$	1,263,461	\$	344,733	\$	230,465	\$	175,316	\$	91,019	\$	139,340	\$	1,051,566	\$	3,295,900
Real estate - construction	Ψ	1,203,401	Ψ	344,733	Ψ	250,405	Ψ	173,310	Ψ	71,017	Ψ	137,340	Ψ	1,031,300	Ψ	3,273,700
Pass	\$	230,931	\$	222,357	\$	53,981	\$	16,361	\$	7,677	\$	13,816	\$	48,256	\$	593,379
Special Mention	Ф	230,931	Ф	222,337	Ф	33,961	Ф	10,301	Ф	7,077	Ф	13,810	Ф	46,230	Ф	393,379
Substandard		-		_		-		_				235		<u>-</u>		235
		-				-				-		233		-		233
Doubtful	Φ.		Φ.		Φ.		Φ.	16061	Φ.	-	Φ.	14051	Φ.	10.256	•	502.614
Total Real estate - construction	\$	230,931	\$	222,357	\$	53,981	\$	16,361	\$	7,677	\$	14,051	\$	48,256	\$	593,614
Owner-occupied commercial																
Pass	\$	351,808	\$	271,645	\$	221,513	\$	198,935	\$	158,531	\$	417,743	\$	61,119	\$	1,681,294
Special Mention		-		-		-		6,524		543		1,873		200		9,140
Substandard		-		-		12		780		-		1,962		240		2,994
Doubtful				-				-				-				-
Total Owner-occupied																
commercial	\$	351,808	\$	271,645	\$	221,525	\$	206,239	\$	159,074	\$	421,578	\$	61,559	\$	1,693,428
1-4 family mortgage																
Pass	\$	179,314	\$	111,016	\$	70,381	\$	60,774	\$	27,985	\$	44,111	\$	212,616	\$	706,197
Special Mention		508		-		-		105		481		-		1,112		2,206
Substandard		350		126		-		235		218		-		2,360		3,289
Doubtful		-		-		-		-		-		-		-		-
Total 1-4 family mortgage	\$	180,172	\$	111,142	\$	70,381	\$	61,114	\$	28,684	\$	44,111	\$	216,088	\$	711,692
Other mortgage						, and the second										ŕ
Pass	\$	470,086	\$	470.092	\$	250,945	\$	368,283	\$	180.244	\$	272,722	\$	68,721	\$	2.081.093
Special Mention		-		-		-		2,793		541		8,566		-		11,900
Substandard		-		50		4,589		8,552		_		-		-		13,191
Doubtful		_		_		-		-		_		_		_		-
Total Other mortgage	\$	470,086	\$	470,142	\$	255,534	\$	379,628	\$	180,785	\$	281.288	\$	68,721	\$	2,106,184
Consumer	Ψ	.,,,,,,,	Ψ	., 0,1.2	<u> </u>	200,00.	Ψ	277,020	<u> </u>	100,700	Ψ	201,200	Ψ	00,721	Ψ	2,100,10.
Pass	\$	20,410	\$	4,421	\$	1,551	\$	1.671	\$	1,031	\$	3,615	\$	32,125	\$	64,824
Special Mention	Ψ	20,410	Φ	7,721	Ψ	1,331	Ψ	1,071	Ψ	31	φ	5,015	Ψ	32,123	Ψ	46
Substandard		_		_		-		_		-		_		_		-
Doubtful												_				_
	\$	20,410	\$	4,421	\$	1,566	\$	1,671	\$	1.062	\$	3,615	\$	32,125	\$	64.870
Total Consumer	Ф	20,410	Ф	4,421	Þ	1,300	Э	1,0/1	Ф	1,062	Þ	3,613	Ф	32,123	Э	04,870
Total Loans	Ф	2.512.000	0	1 412 221	e.	020 200	d.	015 640	e.	165.261	¢.	000.000	e	1 410 020	e.	0.224.270
Pass	\$	2,512,890	\$	1,412,221	\$	828,209	\$	815,640	\$	465,361	\$	889,028	\$	1,410,930	\$	8,334,279
Special Mention		3,059		1,404		25		9,675		1,759		10,720		16,260		42,902
Substandard		919		10,815		5,218		15,014		1,181		4,235		51,125		88,507
Doubtful	Φ.	2.516.063	0	- 1 101 110	_		Φ.	-	•	460.201	Φ.	-	Φ.	- 1 450 21 5	•	- 465.606
Total Loans	\$	2,516,868	\$	1,424,440	\$	833,452	\$	840,329	\$	468,301	\$	903,983	\$	1,478,315	\$	8,465,688
						1.5										

Loans by performance status as of September 30, 2021 and December 31, 2020 were as follows:

September 30, 2021	 Performing	 Nonperforming	 Total
		(In Thousands)	
Commercial, financial and agricultural	\$ 2,920,843	\$ 7,002	\$ 2,927,845
Real estate - construction	887,704	234	887,938
Real estate - mortgage:			
Owner-occupied commercial	1,808,779	1,061	1,809,840
1-4 family mortgage	763,639	1,463	765,102
Other mortgage	 2,353,121	 4,691	 2,357,812
Total real estate mortgage	4,925,539	7,215	4,932,754
Consumer	 64,254	 20	 64,274
Total	\$ 8,798,340	\$ 14,471	\$ 8,812,811
December 31, 2020	 Performing	 Nonperforming	 Total
December 31, 2020	 Performing	 Nonperforming (In Thousands)	 Total
December 31, 2020  Commercial, financial and agricultural	\$ Performing 3,284,180	\$ 	\$ Total 3,295,900
	\$ 	\$ (In Thousands)	\$ 
Commercial, financial and agricultural	\$ 3,284,180	\$ (In Thousands) 11,720	\$ 3,295,900
Commercial, financial and agricultural Real estate - construction	\$ 3,284,180	\$ (In Thousands) 11,720	\$ 3,295,900
Commercial, financial and agricultural Real estate - construction Real estate - mortgage:	\$ 3,284,180 593,380	\$ (In Thousands) 11,720 234	\$ 3,295,900 593,614
Commercial, financial and agricultural Real estate - construction Real estate - mortgage: Owner-occupied commercial	\$ 3,284,180 593,380 1,692,169	\$ (In Thousands) 11,720 234 1,259	\$ 3,295,900 593,614 1,693,428
Commercial, financial and agricultural Real estate - construction Real estate - mortgage: Owner-occupied commercial 1-4 family mortgage	\$ 3,284,180 593,380 1,692,169 710,817	\$ (In Thousands) 11,720 234 1,259 875	\$ 3,295,900 593,614 1,693,428 711,692
Commercial, financial and agricultural Real estate - construction Real estate - mortgage: Owner-occupied commercial 1-4 family mortgage Other mortgage	\$ 3,284,180 593,380 1,692,169 710,817 2,101,379	\$ (In Thousands) 11,720 234 1,259 875 4,805	\$ 3,295,900 593,614 1,693,428 711,692 2,106,184
Commercial, financial and agricultural Real estate - construction Real estate - mortgage: Owner-occupied commercial 1-4 family mortgage Other mortgage Total real estate mortgage	\$ 3,284,180 593,380 1,692,169 710,817 2,101,379 4,504,365	\$ (In Thousands) 11,720 234 1,259 875 4,805 6,939	\$ 3,295,900 593,614 1,693,428 711,692 2,106,184 4,511,304

Loans by past due status as of September 30, 2021 and December 31, 2020 were as follows:

235

3,819

Consumer

Total

September 30, 2021			Past D	ue Status	(Accr	uing Loans)										
								Total Past		Total					No	naccrual
	30-59	9 Days	60-	-89 Days	9	90+ Days		Due	No	naccrual		Current	T	Total Loans	Witl	no ACL
								(In Thou	isands)	)						
Commercial, financial and																
agricultural	\$	193	\$	77	\$	36	\$	306	\$	6,966	\$	2,920,573	\$	2,927,845	\$	4,233
Real estate - construction		-		-		-		-		234		887,704		887,938		-
Real estate - mortgage:																
Owner-occupied commercial		289		-		-		289		1,061		1,808,490		1,809,840		1,061
1-4 family mortgage		200		622		579		1,401		884		762,817		765,102		368
Other mortgage		-	_	-	_	4,691	_	4,691		-		2,353,121		2,357,812		-
Total real estate - mortgage		489		622		5,270		6,381		1,945		4,924,428		4,932,754		1,429
Consumer		56		51		20		127		-		64,147		64,274		-
Total	\$	738	\$	750	\$	5,326	\$	6,814	\$	9,145	\$	8,796,852	\$	8,812,811	\$	5,662
D 1 21 2020			D . D	G												
December 31, 2020			Past Di	ue Status (	Accru	ing Loans)										
	20.50		60.6	10 B	0	o . B	T	otal Past		Total		<i>a</i> .	-			naccrual
	30-59	Days	60-8	39 Days	9	0+ Days		Due		naccrual		Current	1	Cotal Loans	With	no ACL
								(In Thou	isands)	)						
Commercial, financial and	Ф	0.2	Φ.	1.520	Φ.		Ф	1.041	Φ.	11.500	Ф	2 202 250	Φ.	2 20 5 000	Ф	5 101
agricultural	\$	92	\$	1,738	\$	11	\$	1,841	\$	11,709	\$	3,282,350	\$	3,295,900	\$	5,101
Real estate - construction		-		-		-		-		234		593,380		593,614		-
Real estate - mortgage:				005				005		1.250		1 601 174		1 602 420		465
Owner-occupied commercial		-		995		-		995		1,259		1,691,174		1,693,428		467
1-4 family mortgage		61		1,073		104		1,238		771		709,683		711,692		512
Other mortgage		18		-		4,805		4,823		-	_	2,101,361	_	2,106,184		-
Total real estate - mortgage		79		2,068		4,909		7,056		2,030		4,502,218		4,511,304		979

As described in *Note 9 - Recently Adopted Accounting Pronouncements*, the Company adopted ASU 2016-13 on January 1, 2020, which introduced the CECL methodology for estimating all expected losses over the life of a financial asset. Under the CECL methodology, the allowance for credit losses is measured on a collective basis for pools of loans with similar risk characteristics. For loans that do not share similar risk characteristics with the collectively evaluated pools, evaluations are performed on an individual basis. For all loan segments collectively evaluated, losses are predicted over a period of time determined to be reasonable and supportable, and at the end of the reasonable and supportable forecast period losses are reverted to long-term historical averages. The estimated loan losses for all loan segments are adjusted for changes in qualitative factors not inherently considered in the quantitative analyses.

61

4,981

138

9,035

64,732

64,870

6,080

The Company uses the discounted cash flow ("DCF") method to estimate ACL for all loan pools except for commercial revolving lines of credit and credit cards. For all loan pools utilizing the DCF method, the Company utilizes and forecasts national unemployment rate as a loss driver. The Company also utilizes and forecasts GDP growth as a second loss driver for its agricultural and consumer loan pools. Consistent forecasts of the loss drivers are used across the loan segments. ASeptember 30, 2021 and December 31, 2020, the Company utilized a reasonable and supportable forecast period of twelve months followed by a six-month straight-line reversion to long-term averages. The Company leveraged economic projections from reputable and independent sources to inform its loss driver forecasts. The Company expects national unemployment to remain above pre-pandemic levels over the forecast period with an improved national GDP growth rate as the economy comes back on-line over the next

The Company uses a loss-rate method to estimate expected credit losses for its C&I lines of credit and credit card pools. The C&I lines of credit pool incorporates a probability of default ("PD") and loss given default ("LGD") modeling approach. This approach involves estimating the pool average life and then using historical correlations of default and loss experience over time to calculate the lifetime PD and LGD. These two inputs are then applied to the outstanding pool balance. The credit card pool incorporates a remaining life modeling approach, which utilizes an attrition-based method to estimate the remaining life of the pool. A quarterly average loss rate is then calculated using the Company's historical loss data. The model reduces the pool balance quarterly on a straight-line basis over the estimated life of the pool. The quarterly loss rate is multiplied by the outstanding balance at each period-end resulting in an estimated loss for each quarter. The sum of estimated loss for all quarters is the total calculated reserve for the pool. Management has applied the loss-rate method to C&I lines of credit and to credit cards due to their generally short-term nature. An expected loss ratio is applied based on internal and peer historical losses.

Each loan pool is adjusted for qualitative factorsnot inherently considered in the quantitative analyses. The qualitative adjustments either increase or decrease the quantitative model estimation. The Company considers factors that are relevant within the qualitative framework which include the following: lending policy, changes in nature and volume of loans, staff experience, changes in volume and trends of problem loans, concentration risk, trends in underlying collateral values, external factors, quality of loan review system and other economic conditions.

Inherent risks in the loan portfolio will differ based on type of loan. Specific risk characteristics by loan portfolio segment are listed below:

Commercial and industrial loans include risks associated with borrower's cash flow, debt service coverage and management's expertise. These loans are subject to the risk that the Company may have difficulty converting collateral to a liquid asset if necessary, as well as risks associated with degree of specialization, mobility and general collectability in a default situation. These commercial loans may be subject to many different types of risks, including fraud, bankruptcy, economic downturn, deteriorated or non-existent collateral, and changes in interest rates.

Real estate construction loans include risks associated with the borrower's credit-worthiness, contractor's qualifications, borrower and contractor performance, and the overall risk and complexity of the proposed project. Construction lending is also subject to risks associated with sub-market dynamics, including population, employment trends and household income. During times of economic stress, this type of loan has typically had a greater degree of risk than other loan types.

Real estate mortgage loans consist of loans secured by commercial and residential real estate. Commercial real estate lending is dependent upon successful management, marketing and expense supervision necessary to maintain the property. Repayment of these loans may be adversely affected by conditions in the real estate market or the general economy. Also, commercial real estate loans typically involve relatively large loan balances to a single borrower. Residential real estate lending risks are generally less significant than those of other loans. Real estate lending risks include fluctuations in the value of real estate, bankruptcies, economic downturn and customer financial problems.

Consumer loans carry a moderate degree of risk compared to other loans. They are generally more risky than traditional residential real estate loans but less risky than commercial loans. Risk of default is usually determined by the well-being of the local economies. During times of economic stress, there is usually some level of job loss both nationally and locally, which directly affects the ability of the consumer to repay debt.

The following table presents changes in the allowance for credit losses, and allowance for loan losses, segregated by loan type, for thethree and nine months ended September 30, 2021 and September 30, 2020.

	finar	nmercial, ncial and cultural	Real estate -		Real estate - mortgage		Consumer	Total
			Three Mon	,	nded September	30,	2021	
Allowance for credit losses:								
Balance at June 30, 2021	\$	42,433	\$ 22,413	\$	38,530	\$	1,294	\$ 104,670
Charge-offs		(1,541)	-		(208)		(86)	(1,835)
Recoveries		140	-		4		8	152
Provision		(144)	2,124		3,681		302	5,963
Balance at September 30, 2021	\$	40,888	\$ 24,537	\$	42,007	\$	1,518	\$ 108,950

Allowance for loan losses: Balance at June 30, 2020 Charge-offs	\$ 47,986 (11,146) 12	\$ 4,531	\$	,	\$	591	\$ 91,507
Charge-offs	\$ (11,146)	\$ 4,531	\$		\$	591	\$ 91 507
e		-					2.,007
D :	12			(200)		(44)	(11,390)
Recoveries		-		12		15	39
Provision	 12,421	(441)		304		-	 12,284
Balance at September 30, 2020	\$ 49,273	\$ 4,090	\$	38,515	\$	562	\$ 92,440
		Nine Month	ns Ende	d September	30, 2021		
Allowance for credit losses:							
Balance at December 31, 2020	\$ 36,370	\$ 16,057	\$	33,722	\$	1,793	\$ 87,942
Charge-offs	(2,168)	-		(279)		(227)	(2,674)
Recoveries	464	52		68		32	616
Provision	 6,222	8,428		8,496		(80)	 23,066
Balance at September 30, 2021	\$ 40,888	\$ 24,537	\$	42,007	\$	1,518	\$ 108,950
		Nine Month	ns Ende	d September	30, 2020		
Allowance for loan losses:							
Balance at December 31, 2019	\$ 43,666	\$ 2,768	\$	29,653	\$	497	\$ 76,584
Charge-offs	(15,144)	(830)		(4,397)		(165)	(20,536)
Recoveries	158	2		26		55	241
Provision	 20,593	2,150		13,233		175	36,151
Balance at September 30, 2020	\$ 49,273	\$ 4,090	\$	38,515	\$	562	\$ 92,440

Three Months Ended September 30, 2020

The following table details the allowance for loan losses and recorded investment in loans by impairment evaluation method as of September 30, 2020, as determined in accordance with ASC 310 prior to the adoption of ASU2016-13:

	fin	ommercial, nancial and gricultural	Real estate - construction	 Real estate - mortgage Thousands)	 Consumer	_	Total
Allowance for loan losses:							
Individually Evaluated for Impairment	\$	9,204	\$ 201	\$ 195	\$ -	\$	9,600
Collectively Evaluated for Impairment		40,069	3,889	38,320	562		82,840
Loans:							
Ending Balance	\$	3,466,189	\$ 530,919	\$ 4,453,612	\$ 57,834	\$	8,508,554
Individually Evaluated for Impairment		73,800	587	19,376	-		93,763
Collectively Evaluated for Impairment		3,392,389	530,332	4,434,236	57,834		8,414,791

We maintain an allowance for credit losses on unfunded lending commitments and letters of credit to provide for the risk of loss inherent in these arrangements. The allowance is computed using a methodology similar to that used to determine the allowance for credit losses for loans, modified to take into account the probability of a drawdown on the commitment. The allowance for credit losses on unfunded loan commitments is classified as a liability account on the balance sheet within other liabilities, while the corresponding provision for these credit losses is recorded as a component of other expense. The allowance for credit losses on unfunded commitments was \$3.0 million at September 30, 2021 and \$2.2 million at December 31, 2020. The provision expense for unfunded commitments was reduced by \$300,000 for the three months ended September 30, 2021 and was \$800,000 for the nine months ended September 30, 2021. The provision expense for unfunded commitments was \$0 for both corresponding periods in 2020. Prior to January 1, 2020, except quarterly periods in 2020 which were not restated, the allowance for losses on unfunded loan commitments was calculated using an incurred losses methodology.

Loans that no longer share similar risk characteristics with collectively evaluated pools are estimated on an individual basis. A loan is considered collateral-dependent when the borrower is experiencing financial difficulty and repayment is expected to be provided substantially through the operation or sale of the collateral. The following table summarizes collateral-dependent gross loans held for investment by collateral type as follows:

September 30, 2021	Re	al Estate	Accounts Receivable	1	Equipment		Other		Total	ACL Allocation
September 50, 2021		ii Estate	 CCCTVADIC	(In Thou				_	Total	 Milocation
Commercial, financial and agricultural	\$	16,299	\$ 21,941	\$	16,430	\$	5,275	\$	59,945	\$ 7,613
Real estate - construction		235	· -		-		-		235	14
Real estate - mortgage:										
Owner-occupied commercial		1,059	1,002		-		-		2,061	557
1-4 family mortgage		1,804	-		-		24		1,828	66
Other mortgage		12,901	-		-		-		12,901	-
Total real estate - mortgage		15,764	1,002		-		24		16,790	623
Consumer		-	-		-		-		-	-
Total	\$	32,298	\$ 22,943	\$	16,430	\$	5,299	\$	76,970	\$ 8,250

				Accounts					ACL
December 31, 2020	R	eal Estate	]	Receivable	 Equipment		Other	Total	 Allocation
					(In Thou	sand	s)		
Commercial, financial and agricultural	\$	19,373	\$	27,952	\$ 16,877	\$	4,594	\$ 68,796	\$ 7,142
Real estate - construction		235		-	-		-	235	1
Real estate - mortgage:									
Owner-occupied commercial		2,012		971	-		12	2,995	499
1-4 family mortgage		3,264		-	-		24	3,288	48
Other mortgage		13,191		-	-			13,191	 -
Total real estate - mortgage		18,467		971	-		36	19,474	547
Consumer		-		-	-		-	-	-
Total	\$	38,075	\$	28,923	\$ 16,877	\$	4,630	\$ 88,505	\$ 7,690

On March 22, 2020, an Interagency Statement was issued by banking regulators that encourages financial institutions to work prudently with borrowers who are omay be unable to meet their contractual payment obligations due to the effects of COVID-19. Additionally, Section 4013 of the CARES Act further provides that a qualified loan modification is exempt by law from classification as a TDR as defined by GAAP, from the period beginning March 1, 2020 until the earlier of December 31, 2020 or the date that is 60 days after the date on which the national emergency concerning the COVID-19 outbreak declared by the President of the United States under the National Emergencies Act terminates. The Interagency Statement was subsequently revised in April 2020 to clarify the interaction of the original guidance with Section 4013 of the CARES Act, as well as setting forth the banking regulators' views on consumer protection considerations. On December 27, 2020, President Trump signed into law the Consolidated Appropriations Act 2021, which extended the period established by Section 4013 of the CARES Act to the earlier of January 1, 2022 or the date that is 60 days after the date on which the national COVID-19 emergency terminates. In accordance with such guidance, the Bank is offering short-term modifications made in response to COVID-19 to borrowers who are current and otherwise not past due. These include short-term (180 days or less) modifications in the form of payment deferrals, fee waivers, extensions of repayment terms, or other delays in payment that are insignificant. As of September 30, 2021, there were 18 loans outstanding totaling \$2.7 million that have payment deferrals in connection with the COVID-19 relief provided by the CARES Act. All of these remaining deferrals are principal and interest deferrals. The CARES Act precluded all of the Company's COVID-19 loan modifications from being classified as a TDR as ofSeptember 30, 2021.

Troubled Debt Restructurings ("TDR") at September 30, 2021, December 31, 2020 and September 30, 2020 totaled \$-2.9 million, \$1.5 million and \$2.7 million, respectively. The portion of those TDRs accruing interest at September 30, 2021, December 31, 2020 and September 30, 2020 totaled \$437,000, \$818,000 and \$1.8 million, respectively. The following tables present loans modified in a TDR during three and nine months ended September 30, 2021 and September 30, 2020 by portfolio segment and the financial impact of those modifications. The tables include modifications made to new TDRs, as well as renewals of existing TDRs.

	Three	Mon	ths Ended Septembe	r 30,	2021	Nine Months Ended September 30, 2021				
	Number of Contracts		Pre- Modification Outstanding Recorded Investment		Post- Modification Outstanding Recorded Investment (In Thousands)	Number of Contracts		Pre- Modification Outstanding Recorded Investment		Post- Modification Outstanding Recorded Investment
Troubled Debt Restructurings										
Commercial, financial and agricultural	-	\$	_	\$	-	2	\$	1,155	\$	1,155
Real estate - construction	-		-		-	-		-		-
Real estate - mortgage:										
Owner-occupied commercial	-		-		-	1		991		991
1-4 family mortgage	-		-		-	-		-		-
Other mortgage			-		<u> </u>	-		-		-
Total real estate mortgage	-		-		-	1		991		991
Consumer	-		-		<u>-</u>	-		-		-
		\$	-	\$		3	\$	2,146	\$	2,146

	Three Months Ended September 30, 2020				Nine Months Ended September 30, 2020					
	Number of Contracts		Pre- Modification Outstanding Recorded Investment		Post- Modification Outstanding Recorded Investment (In Thou	Number of Contracts	Pre- Modification Outstanding Recorded Investment		Post- Modification Outstanding Recorded Investment	
Troubled Debt Restructurings						,				
Commercial, financial and agricultural	1	\$	214	\$	214	2	\$	564	\$	564
Real estate - construction	1		357		357	1		357		357
Real estate - mortgage:										
Owner-occupied commercial	1		611		611	1		611		611
1-4 family mortgage	-		-		-	-		-		-
Other mortgage	-		-		-	-		-		-
Total real estate mortgage	1		611		611	1		611		611
Consumer	-		-		-	-		-		-
	3	\$	1,182	\$	1,182	4	\$	1,532	\$	1,532

There were no loans which were modified in the previous twelve months (i.e., the twelve months prior to default) that defaulted during thethree and nine months ended September 30, 2021 and September 30, 2020, respectively. For purposes of this disclosure, default is defined as 90 days past due and still accruing or placement on nonaccrual status.

#### NOTE 6 - LEASES

The Company leases space under non-cancelable operating leases for several of its banking offices and certain office equipment. The leases have remaining terms up tol 0.2 years. At September 30, 2021, the Company had lease right-of-use assets and lease liabilities totaling \$18.8 million and \$19.4 million, respectively, compared to \$10.5 million and \$10.6 million, respectively, at December 31, 2020 which are reflected in other assets and other liabilities, respectively, in the Company's Consolidated Balance Sheets.

Maturities of operating lease liabilities as of September 30, 2021 are as follows:

	mber 30, 2021
	 iousands)
2021 (remaining)	\$ 991
2022	4,013
2023	3,520
2024	2,566
2025	2,481
thereafter	 7,411
Total lease payments	21,308
Less: imputed interest	 (1,455)
Present value of operating lease liabilities	\$ 19,424

As of September 30, 2021, the weighted average remaining term of operating leases is 6.9 years and the weighted average discount rate used in the measurement of operating lease liabilities was 2.47%.

Operating cash flows related to leases were \$967,000 and \$2.5 million for the three and nine months ended September 30, 2021, respectively, compared to \$855,000 and \$2.6 million for the three and nine months ended September 30, 2020, respectively.

Lease costs during the three and nine months ended September 30, 2021 and September 30, 2020 were as follows (in thousands):

	Three	Three Months Ended September 30,						
	20	21	2020					
Operating lease cost	\$	1,048 \$	876					
Short-term lease cost		-	13					
Variable lease cost		148	77					
Sublease income		(24)	(25)					
Net lease cost	\$	1,172 \$	941					
	Nine 20	e Months Ended Septen 21	nber 30, 2020					
Operating lease cost	\$	2,960 \$	2,623					
Short-term lease cost		-	45					
Variable lease cost		346	165					
Sublease income		(86)						
		(00)	(70)					

#### NOTE 7 - EMPLOYEE AND DIRECTOR BENEFITS

#### **Stock Options**

The Company has a stock-based compensation plan as described below. The compensation cost that has been charged to earnings for the plan was \$61,000 and \$1.3 million for the three and nine months ended September 30, 2021 and \$340,000 and \$969,000 for the three and nine months ended September 30, 2020.

The Company's 2009 Amended and Restated Stock Incentive Plan authorizes the grant of up to 5,550,000 shares and allows for the issuance of Stock Appreciation Rights, Restricted Stock, Stock Options, Performance Shares or Performance Units. The plan allows for the grant of incentive stock options and non-qualified stock options, and option awards are granted with an exercise price equal to the market value of the Company's common stock at the date of grant. The maximum term of the options granted under the plan is ten years.

The Company estimates the fair value of each stock option award using a Black-Scholes-Merton valuation model that uses the assumptions noted in the following table. Expected volatility is based on historical volatilities of the Company's common stock. The expected term for options granted is based on the short-cut method and represents the period of time that options granted are expected to be outstanding. The risk-free rate for periods within the contractual life of the option is based on the U.S. Treasury yield curve in effect at the time of grant.

	2021
Expected volatility	40.00%
Expected dividends	1.78%
Expected term (in years)	7.5
Risk-free rate	2.43%

The weighted average grant-date fair value of options granted during thenine months ended September 30, 2021 was \$12.73. There were no grants of stock options during the nine months ended September 30, 2020.

The following table summarizes stock option activity during thenine months ended September 30, 2021 and September 30, 2020:

	Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (years)		Aggregate Intrinsic Value
Nine Months Ended September 30, 2021:				(In	Thousands)
Outstanding at January 1, 2021	640,950	\$ 18.14	4.6	\$	16,981
Granted	500	32.60	7.7		23
Exercised	(257,200)	12.46	3.2		16,805
Forfeited	(9,000)	16.57	2.1		256
Outstanding at September 30, 2021	375,250	\$ 19.56	4.1	\$	22,438
Exercisable at September 30, 2021	281,000	\$ 12.79	3.0	\$	18,565
Nine Months Ended September 30, 2020:					
Outstanding at January 1, 2020	965,248	\$ 15.19	4.9	\$	21,911
Granted		-	-		-
Exercised	(279,300)	11.36	3.2		6,330
Forfeited	(18,000)	30.79	6.4		58
Outstanding at September 30, 2020	667,948	\$ 16.37	4.5	\$	11,720
Exercisable at September 30, 2020	209,200	\$ 12.41	3.2	\$	4,425
-					

As of September 30, 2021, there was \$467,000 of total unrecognized compensation cost related to non-vested stock options. The cost is expected to be recognized on the straight-line method over the next 1.7 years.

#### **Restricted Stock and Performance Shares**

The Company periodically grants restricted stock awards that vest upon time-based service conditions. Dividend payments are made during the vesting period. The value of restricted stock is determined to be the current value of the Company's stock, and this total value will be recognized as compensation expense over the vesting period. As of September 30, 2021, there was \$3.5 million of total unrecognized compensation cost related to non-vested time-based restricted stock. The cost is expected to be recognized evenly over the remaining 2.4 years of the restricted stock's vesting period.

The Company periodically grants performance shares that give plan participants the opportunity to earn between0% and 150% of the number of performance shares granted based on achieving certain performance metrics. The number of performance shares earned is determined by reference to the Company's total shareholder return relative to a peer group of other publicly traded banks and bank holding companies during the performance period. The performance period is generally three years starting on the grant date. The fair value of the performance shares is determined using a Monte Carlo simulation model on the grant date.

	Restricte	d Sto	ck	Performan	ce Sh	ce Shares	
	Shares	A	Weighted verage Grant te Fair Value	Shares		ighted Average rant Date Fair Value	
Nine Months Ended September 30, 2021:							
Non-vested at January 1, 2021	84,307	\$	34.92	-	\$	-	
Granted	69,295		48.92	12,437		37.05	
Vested	(13,024)		28.44	-		-	
Forfeited	(11,725)		39.59	-		-	
Non-vested at September 30, 2021	128,853	\$	42.68	12,437	\$	37.05	
Nine Months Ended September 30, 2020:							
Non-vested at January 1, 2020	71,290	\$	31.53	=	\$	=	
Granted	29,067		33.20	-		-	
Vested	(19,928)		23.64	-		-	
Forfeited	<u> </u>			-		-	
Non-vested at September 30, 2020	80,429	\$	34.09	-	\$	-	

#### **NOTE 8 - DERIVATIVES**

The Company periodically enters into derivative contracts to manage exposures to movements in interest rates. The Company purchased an interest rate cap in May of 2020 to limit exposures to increases in interest rates. The interest rate cap is not designated as a hedging instrument but rather as a stand-alone derivative. The interest rate cap has an original term of 3 years, a notional amount of \$300 million and is tied to the one-month LIBOR rate with a strike rate of 0.50%. The fair value of the interest rate cap is carried on the balance sheet in other assets and the change in fair value is recognized in noninterest income each quarter. At September 30, 2021 the interest rate cap had a fair value of \$314,000 and remaining term of 1.6 years.

The Company has entered into agreements with secondary market investors to deliver loans on a "best efforts delivery" basis. When a rate is committed to a borrower, it is based on the best price that day and locked with the investor for the customer for a 30-day period. In the event the loan is not delivered to the investor, the Company has no risk or exposure with the investor. The interest rate lock commitments related to loans that are originated for later sale are classified as derivatives. The fair values of the Company's agreements with investors and rate lock commitments to customers as of September 30, 2021 and December 31, 2020 were not material.

#### NOTE 9 – RECENTLY ADOPTED ACCOUNTING PRONOUNCEMENTS

In June 2016, the FASB issued ASU 2016-13, Financial Instruments-Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, which is essentially the final rule on use of the so-called CECL model, or current expected credit losses. Among other things, ASC 326 requires the measurement of all expected credit losses for financial assets held at the reporting date based on historical experience, current conditions, and reasonable and supportable forecasts that affect the collectability of the reported amount. Financial institutions and other organizations will now use forward-looking information to better inform their credit loss estimates. In addition, the ASU amends the accounting for credit losses on available-for-sale debt securities and purchased financial assets with credit deterioration. The Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act"), enacted on March 27, 2020, gave financial institutions the option to delay adoption of CECL. The Company elected to delay its adoption of the update until December 31, 2020, with an effective retrospective adoption date of January 1, 2020. Amounts reported for periods beginning on or after January 1, 2020 are presented under ASC 326, except quarterly periods in 2020, which were not restated under CECL and all prior period information is presented in accordance with previously applicable GAAP. Based on prevailing economic conditions and forecasts as of January 1, 2020, the Company recognized a cumulative net increase to retained earnings of \$1.1 million, net of tax, attributable to a decrease in the allowance for credit losses of \$2.0 million, an increase in the allowance for off balance sheet credit exposures of \$0.5 million, and a decrease in deferred tax assets of \$0.4 million. This was the result of implementing a more quantitative methodology. The commercial, financial, and agricultural loan category decreased \$8.2 million due to the portfolio primarily consisting of loans with generally short contractual maturities. This was

In March 2020, the FASB issued ASU 2020-04, Reference Rate Reform (Topic 848): Facilitation of the Effects of Reference Rate Reform on Financial Reporting The update provides temporary optional guidance to ease the potential burden in accounting for reference rate reform. The guidance provides optional expedients and exceptions for applying generally accepted accounting principles to contract modifications and hedging relationships, subject to meeting certain criteria, that reference LIBOR or another reference rate expected to be discontinued. The guidance is intended to help stakeholders during the global market-wide reference rate transition period. Therefore, it will be effective for a limited time, starting March 12, 2020 through December 31, 2022. The Company has identified a replacement reference rate established by the American Financial Exchange. This rate is based on an active market of daily fund trading among participant banks. The Company will apply the guidance provided by this ASU in transitioning to the new reference rate.

In August 2021, the FASB issued ASU No. 2021-06 Presentation of Financial Statements (Topic 205), Financial Services—Depository and Lending (Topic 942), and Financial Services—Investment Companies (Topic 946): Amendments to SEC Paragraphs Pursuant to SEC Final Rule ReleasesNo. 33-10786, Amendments to Financial Disclosures about Acquired and Disposed Businesses, and No. 33-10835, Update of Statistical Disclosures for Bank and Savings and Loan Registrants. This ASU amends and adds various SEC paragraphs to the codification pursuant to the issuance of SEC Final Rule Releases No. 33-10786 and No. 33-10835 issued to improve disclosure rules. The ASU is effective upon issuance. The adoption of this disclosure guidance did not have a material impact on the Company's consolidated financial statements

#### NOTE 10 - RECENT ACCOUNTING PRONOUNCEMENTS

In August 2020, FASB issued ASU 2020-06, *Debt-Debt with Conversion and Other Options (Topic 470) and Derivatives and Hedging – Contracts in Entity's Own Equity (Topic 815): Accounting for Convertible Instruments and Contracts in an Entity's Own Equity.* The update is intended to simplify accounting for convertible instruments by removing major separation models required under current U.S. GAAP. Consequently, more convertible debt instruments will be reported as a single liability instrument and more convertible preferred stock as a single equity instrument with no separate accounting for embedded conversion features. The update removes certain settlement conditions that are required for equity contracts to qualify for the derivative scope exception, which will permit more equity contracts to qualify for it. The update also simplifies the diluted earnings per share calculation in certain areas. The update is effective for the Company for its fiscal year beginning after December 15, 2021, including interim periods within those years. Early adoption will be permitted. The Company does not currently have any affected convertible debt instruments outstanding so it does not believe that the update will have an impact on its consolidated financial statements.

In July 2021, the FASB issued ASU 2021-05, "Leases (Topic 842): Lessors-Certain Leases with Variable Lease Payments" which amends guidance so that lessors are no longer required to record a selling loss at lease commencement for a lease with any variable lease payments that do not depend on an index or rate. A lessor would classify such leases as an operating lease rather than a sales-type or direct financing lease. The update is effective for the Company for its fiscal year beginning after December 15, 2021, including interim periods within those years. The Company does not expect adoption of ASU 2021-05 to have an impact on its consolidated financial statements.

#### NOTE 11 - FAIR VALUE MEASUREMENT

Measurement of fair value under U.S. GAAP establishes a hierarchy that prioritizes observable and unobservable inputs used to measure fair value, as of the measurement date, into three broad levels, which are described below:

- Level 1: Quoted prices (unadjusted) in active markets that are accessible at the measurement date for assets or liabilities. The fair value hierarchy gives the highest priority to Level 1 inputs.
- Level 2: Observable prices that are based on inputs not quoted on active markets, but corroborated by market data.
- Level 3: Unobservable inputs are used when little or no market data is available. The fair value hierarchy gives the lowest priority to Level3 inputs.

In determining fair value, the Company utilizes valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs to the extent possible and also considers counterparty credit risk in its assessment of fair value.

Debt Securities. Where quoted prices are available in an active market, securities are classified within Levell of the hierarchy. Level 1 securities include highly liquid government securities such as U.S. Treasuries and exchange-traded equity securities. For securities traded in secondary markets for which quoted market prices are not available, the Company generally relies on pricing services provided by independent vendors. Such independent pricing services are to advise the Company on the carrying value of the securities available for sale portfolio. As part of the Company's procedures, the price provided from the service is evaluated for reasonableness given market changes. When a questionable price exists, the Company investigates further to determine if the price is valid. If needed, other market participants may be utilized to determine the correct fair value. The Company has also reviewed and confirmed its determinations in discussions with the pricing source regarding their methods of price discovery. Securities measured with these techniques are classified within Level 2 of the hierarchy and often involve using quoted market prices for similar securities, pricing models or discounted cash flow calculations using inputs observable in the market where available. Examples include U.S. government agency securities, mortgage-backed securities, obligations of states and political subdivisions, and certain corporate, asset-backed and other securities. The Company periodically buys corporate debt securities in private placement transactions. Level 2 inputs are not available for these securities. The Company uses average observable prices of similar corporate securities owned by the Company to value such securities and are classified in Level 3 of the hierarchy. The weighted average value observed for the Company's other similar corporate securities was 4% as of September 30, 2021.

Derivative instruments. The fair values of derivatives are determined based on a valuation pricing model using readily available observable market parameters such as interest rate curves, adjusted for counterparty credit risk. These measurements are classified as level 2 within the valuation hierarchy.

Loans Individually Evaluated. Loans individually evaluated are measured and reported at fair value when full payment under the loan terms is not probable. Loans individually evaluated are carried at the present value of expected future cash flows using the loan's existing rate in a discounted cash flow calculation, or the fair value of the collateral if the loan is collateral-dependent. Expected cash flows are based on internal inputs reflecting expected default rates on contractual cash flows. This method of estimating fair value does not incorporate the exit-price concept of fair value described in ASC 820-10 and would generally result in a higher value than the exit-price approach. For loans measured using the estimated fair value of collateral less costs to sell, fair value is generally determined based on appraisals performed by certified and licensed appraisers using inputs such as absorption rates, capitalization rates and market comparables, adjusted for estimated costs to sell. Management modifies the appraised values, if needed, to take into account recent developments in the market or other factors, such as changes in absorption rates or market conditions from the time of valuation, and anticipated sales values considering management's plans for disposition. Such modifications to the appraised values could result in lower valuations of such collateral. Estimated costs to sell are based on current amounts of disposal costs for similar assets. These measurements are classified as Level 3 within the valuation hierarchy. Loans individually evaluated are subject to nonrecurring fair value adjustment upon initial recognition or subsequent individual evaluation. A portion of the allowance for credit losses is allocated to loans individually evaluated if the value of such loans is deemed to be less than the unpaid balance. The range of fair value adjustments and weighted average adjustment as of September 30, 2021 was 0% to 60% and 23.8%, respectively. The range of fair value adjustments and weighted average adjustment as of December 31, 2020 was 0% to 56% and 22.3% respectively. Loans individually evaluated are reviewed and evaluated on at least a quarterly basis for additional impairment and adjusted accordingly based on the same factors identified above. The amount recognized to write-down individually evaluated loans that are measured at fair value on a nonrecurring basis was \$113,000 and \$3.4 million during the three and nine months ended September 30, 2021, respectively, and \$11.2 million and \$20.0 million during the three and nine months ended September 30, 2020, respectively.

Other Real Estate Owned. Other real estate assets ("OREO") acquired through, or in lieu of, foreclosure are held for sale and are initially recorded at the lower of cost or fair value, less selling costs. Any write-downs to fair value at the time of transfer to OREO are charged to the allowance for credit losses subsequent to foreclosure. Values are derived from appraisals of underlying collateral and discounted cash flow analysis. Appraisals are performed by certified and licensed appraisers. Subsequent to foreclosure, valuations are updated periodically and assets are marked to current fair value, not to exceed the new cost basis. In the determination of fair value subsequent to foreclosure, management also considers other factors or recent developments, such as changes in absorption rates and market conditions from the time of valuation, and anticipated sales values considering management's plans for disposition, which could result in adjustment to lower the property value estimates indicated in the appraisals. The range of fair value adjustments and weighted average adjustment as of December 30, 2021 was 8% to 25% and 10%, respectively. The range of fair value adjustments and weighted average adjustment as of December 31, 2020 was 5% to 27% and 12.5%, respectively. These measurements are classified as Level 3 within the valuation hierarchy. A loss on the sale and write-downs of OREO and repossessed assets of \$115,000 and \$1.1 million was recognized for the three and nine months ended September 30, 2021, respectively. These charges were for write-downs in the value of OREO subsequent to foreclosure and losses on the disposal of OREO. OREO is classified within Level 3 of the hierarchy.

There was one residential real estate loans with a balance of \$72,000 foreclosed and classified as OREO as of September 30, 2021, compared to no residential real estate loan foreclosure as of December 31, 2020.

One residential real estate loan for \$150,000 was in the process of being foreclosed as of September 30, 2021. There were no residential real estate loans in process of foreclosure as of December 31, 2020.

The following table presents the Company's financial assets carried at fair value on a recurring basis as of September 30, 2021 and December 31, 2020. There were no liabilities measured at fair value on a recurring basis as of September 30, 2021 and December 31, 2020.

	Fair Value Measurements at September 30, 2021 Using					
	Quoted Prices in				-	
			Significant			
	Active Markets		Other	Significant		
			Observable			
	for Identical		Inputs	Unobservable		
	Assets (Level 1)		(Level 2)	Inputs (Level 3)		Total
Assets Measured on a Recurring Basis:			(In Thous	ands)		
Available-for-sale debt securities:						
U.S. Treasury securities	\$ -	- \$	14,179	\$ -	\$	14,179
Government agencies	-		9,084	-		9,084
Mortgage-backed securities	-	•	298,548	-		298,548
State and municipal securities	-		21,597	-		21,597
Corporate debt			362,898	17,018		379,916
Total available-for-sale debt securities	-	•	706,306	17,018		723,324
Interest rate cap derivative	<u> </u>		314			314
Total assets at fair value	\$ -	\$	706,620	\$ 17,018	\$	723,638

	Fair V	alue Meas	surem	ents at Decem	ber 31, 2020 Usin	ng	
	Quoted Pri	ces in					
			S	ignificant			
	Active Ma	ırkets		Other	Significar	nt	
			O	bservable			
	for Ident	ical		Inputs	Unobserva	ble	
	Assets (Le	vel 1)	(	Level 2)	Inputs (Leve	el 3)	Total
Assets Measured on a Recurring Basis:	<u> </u>			(In Th	ousands)		
Available-for-sale debt securities:							
U.S. Treasury securities	\$	-	\$	14,357	\$	-	\$ 14,357
Government agencies		-		15,458		-	15,458
Mortgage-backed securities		-		495,109		-	495,109
State and municipal securities		-		38,115		-	38,115
Corporate debt		-		323,649		-	323,649
Total available-for-sale debt securities				886,688			886,688
Interest rate cap derivative		-		139		-	139
Total assets at fair value	\$	-	\$	886,827	\$	-	\$ 886,827

The following table presents the Company's financial assets carried at fair value on a nonrecurring basis as of September 30, 2021 and December 31, 2020:

	Fair Value M	leasurements at Septemb	per 30, 2021		
	Quoted Prices in				
	Active Markets for	Significant Other	Significant		
	Identical Assets	Observable Inputs	Unobservable		
	(Level 1)	(Level 2)	Inputs (Level 3)		Total
Assets Measured on a Nonrecurring Basis:		(In Thousa			
Loans individually evaluated	\$ -	\$ -	\$ 79,935	\$	79,935
Other real estate owned and repossessed assets	-	-	2,068		2,068
Total assets at fair value	\$ -	\$ -	\$ 82,003	\$	82,003
	Fair Value M	feasurements at Decemb	per 31, 2020		
	Quoted Prices in			_	
	Active Markets for	Significant Other	Significant		
	Identical Assets	Observable Inputs	Unobservable		
Other real estate owned and repossessed assets  Total assets at fair value  Assets Measured on a Nonrecurring Basis:	(Level 1)	(Level 2)	Inputs (Level 3)		Total
Assets Measured on a Nonrecurring Basis:		(In Thousa	ands)		
Loans individually evaluated	\$ -	\$ -	\$ 80,815	\$	80,815
Other real estate owned and repossessed assets	-	-	6,497		6,497
Total assets at fair value	\$ -	\$ -	\$ 87,312	\$	87,312

There were no liabilities measured at fair value on a non-recurring basis as of September 30, 2021 and December 31, 2020.

In the case of the investment securities portfolio, the Company monitors the portfolio to ascertain when transfers between levels have been affected. The nature of the remaining assets and liabilities is such that transfers in and out of any level are expected to be rare. For the nine months ended September 30, 2021, there were four transfers between Levels 1, 2 or 3.

The table below includes a rollforward of the balance sheet amounts for thethree and nine months ended September 30, 2021 and September 30, 2020 (including the change in fair value) for financial instruments classified by the Company within Level 3 of the valuation hierarchy measured at fair value on a recurring basis including changes in fair value due in part to observable factors that are part of the valuation methodology:

	F	or the Three in Septemb		ended	For the Nine months ended September 30,			
		2021		2020	2021		2020	
	Ava	ilable-for-	Ava	ilable-for-	Available-for-	Ava	ailable-for-	
	sale Securities		sale	Securities	sale Securities	sale	Securities	
				(In Thou	isands)			
Fair value, beginning of period	\$	14,994	\$	6,596	\$ -	\$	6,596	
Transfers into Level 3		-		-	6,000		-	
Total realized gains included in income		-		-	-		-	
Changes in unrealized gains/losses included in other comprehensive income for assets and								
liabilities still held at period-end		24		(15)	518		(15)	
Purchases		5,500		-	18,000		-	
Transfers out of Level 3		(3,500)		_	(7,500)			
Fair value, end of period	\$	17,018	\$	6,581	\$ 17,018	\$	6,581	

The fair value of a financial instrument is the current amount that would be exchanged in a sale between willing parties, other than in a forced liquidation. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument. Current U.S. GAAP excludes certain financial instruments and all nonfinancial instruments from its fair value disclosure requirements. Accordingly, the aggregate fair value amounts presented may not necessarily represent the underlying fair value of the Company.

The estimated fair values of the Company's financial instruments not measured at fair value on a recurring or non-recurring basis as of September 30, 2021 and December 31, 2020 were as follows:

	September 30, 2021					December 31, 2020			
	Carrying Amount Fair Value			Carrying Amount		Fair Value			
				(In Tho	usand	s)			
Financial Assets:									
Level 1 inputs:									
Cash and due from banks	\$	4,399,786	\$	4,399,786	\$	2,209,640	\$	2,209,640	
Level 2 inputs:									
Federal funds sold		44,700		44,700		1,771		1,771	
Held to maturity debt securities		261,026		261,026		-		-	
Mortgage loans held for sale		578		574		14,425		14,497	
Lovel 2 imputes									
Level 3 inputs:		250		250		250		250	
Held to maturity debt securities		250		250		250		250	
Loans, net		8,623,926		8,564,829		8,296,931		8,387,718	
Financial liabilities:									
Level 2 inputs:									
Deposits	\$	12,078,670	\$	12,084,052	\$	9,975,724	\$	9,987,665	
Federal funds purchased		1,286,756		1,286,756		851,545		851,545	
Other borrowings		64,701		65,500		64,748		65,560	

#### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis is designed to provide a better understanding of various factors relating to the results of operations and financial condition of ServisFirst Bancshares, Inc. (the "Company") and its wholly-owned subsidiary, ServisFirst Bank. This discussion is intended to supplement and highlight information contained in the accompanying unaudited consolidated financial statements as of and for the three and nine months ended September 30, 2021 and September 30, 2020.

#### Forward-Looking Statements

Statements in this document that are not historical facts, including, but not limited to, statements concerning future operations, results or performance, are hereby identified as "forward-looking statements" for the purpose of the safe harbor provided by Section 21E of the Securities Exchange Act of 1934 (the "Exchange Act") and Section 27A of the Securities Act of 1933. The words "believe," "expect," "anticipate," "project," "plan," "intend," "will," "could," "would," "might' and similar expressions often signify forward-looking statements. Such statements involve inherent risks and uncertainties. The Company cautions that such forward-looking statements, wherever they occur in this quarterly report or in other statements attributable to the Company, are necessarily estimates reflecting the judgment of the Company's senior management and involve a number of risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. Such forward-looking statements should, therefore, be considered in light of various factors that could affect the accuracy of such forward-looking statements, including, but not limited to: the global health and economic crisis precipitated by the COVID-19 outbreak; general economic conditions, especially in the credit markets and in the Southeast; the performance of the capital markets; changes in interest rates, yield curves and interest rate spread relationships; changes in accounting and tax principles, policies or guidelines; changes in legislation or regulatory requirements; changes as a result of our reclassification as a large financial institution by the FDIC; changes in our loan portfolio and the deposit base; economic crisis and associated credit issues in industries most impacted by the COVID-19 outbreak, including but not limited to, the restaurant, hospitality and retail sectors; possible changes in laws and regulations and governmental monetary and fiscal policies, including, but not limited to, economic stimulus initiatives and the ability of the U.S. Congress to increase the U.S. statutory debt limit as needed; the cost and other effects of legal and administrative cases and similar contingencies; possible changes in the creditworthiness of customers and the possible impairment of the collectability of loans and the value of collateral; the effect of natural disasters, such as hurricanes and tornados, in our geographic markets; and increased competition from both banks and non-bank financial institutions. The foregoing list of factors is not exhaustive. For discussion of these and other risks that may cause actual results to differ from expectations, please refer to "Cautionary Note Regarding Forward Looking Statements" and "Risk Factors" in our most recent Annual Report on Form 10-K, our Quarterly Reports on Form 10-Q for fiscal year 2021 and our other SEC filings. If one or more of the factors affecting our forward-looking information and statements proves incorrect, then our actual results, performance or achievements could differ materially from those expressed in, or implied by, forward-looking information and statements contained herein. Accordingly, you should not place undue reliance on any forward-looking statements, which speak only as of the date made. The Company assumes no obligation to update or revise any forward-looking statements that are made from time to time.

#### **Business**

We are a bank holding company under the Bank Holding Company Act of 1956 and are headquartered in Birmingham, Alabama. Our wholly-owned subsidiary, ServisFirst Bank, an Alabama banking corporation, provides business and personal financial services through 21 full-service banking offices located in Birmingham, Huntsville, Mobile, Montgomery and Dothan, Alabama, Northwest Florida, West Central Florida, Nashville, Tennessee, Atlanta, Georgia, and Charleston, South Carolina. Through the Bank, we originate commercial, consumer and other loans and accept deposits, provide electronic banking services, such as online and mobile banking, including remote deposit capture, deliver treasury and cash management services and provide correspondent banking services to other financial institutions.

Our principal business is to accept deposits from the public and to make loans and other investments. Our principal sources of funds for loans and investments are demand, time, savings, and other deposits. Our principal sources of income are interest and fees collected on loans, interest and dividends collected on other investments and service charges. Our principal expenses are interest paid on savings and other deposits, interest paid on our other borrowings, employee compensation, office expenses and other overhead expenses.

#### Overview of Quarter and Year-to-Date Results

As of September 30, 2021, we had consolidated total assets of \$14.60 billion, up \$2.67 billion, or 22.4%, from total assets of \$11.93 billion at December 31, 2020. Total loans were \$8.81 billion at September 30, 2021, up \$347.1 million, or 4.1%, from \$8.47 billion at December 31, 2020. Total deposits were \$12.08 billion at September 30, 2021, up \$2.10 billion, or 21.1%, from \$9.98 billion at December 31, 2020.

Net income available to common stockholders for the three months ended September 30, 2021 was \$52.5 million, up \$9.1 million, or 21.0%, from \$43.4 million for the three months ended September 30, 2020. Basic and diluted earnings per common share were \$0.97 and \$0.96 for the three months ended September 30, 2021, compared to \$0.80 and \$0.80, respectively, for the corresponding period in 2020.

Net income available to common stockholders for the nine months ended September 30, 2021 was \$154.0 million, up \$35.4 million, or 29.9%, from \$118.6 million for the corresponding period in 2020. Basic and diluted earnings per common share were \$2.84 and \$2.83, respectively, for the nine months ended September 30, 2021, compared to \$2.20 and \$2.19, respectively, for the corresponding period in 2020.

#### **Critical Accounting Policies**

The accounting and financial policies of the Company conform to U.S. generally accepted accounting principles and to general practices within the banking industry. To prepare consolidated financial statements in conformity with U.S. GAAP, management makes estimates and assumptions based on available information. These estimates and assumptions affect the amounts reported in the financial statements and the disclosures provided, and future results could differ. The allowance for credit losses and income taxes are particularly subject to change. Information concerning our accounting policies with respect to these items is available in Item 7, "Management's Discussion and Analysis of Financial Condition and Results of Operations," in our Annual Report on Form 10-K for the fiscal year ended December 31, 2020.

#### **Financial Condition**

#### Cash and Cash Equivalents

At September 30, 2021, we had \$44.7 million in federal funds sold, compared to \$1.8 million at December 31, 2020. We also maintain balances at the Federal Reserve Bank of Atlanta, which earn interest. At September 30, 2021, we had \$4.21 billion in balances at the Federal Reserve, compared to \$1.92 billion at December 31, 2020. The increase in balances kept at the Federal Reserve in 2021 result from federal stimulus funds on deposit with us by our customers stemming from the COVID-19 pandemic.

#### **Debt Securities**

Debt securities available for sale totaled \$723.3 million at September 30, 2021 and \$886.7 million at December 31, 2020. Investment securities held to maturity totaled \$261.2 million at September 30, 2021 and \$250,000 at December 31, 2020. During the third quarter of 2021, we transferred, at fair value, \$261.3 million of mortgage-backed securities from the available for sale portfolio to the held to maturity portfolio. The unrealized after-tax gain of \$5.6 million associated with these securities remained in accumulated other comprehensive income and will be amortized over their remaining life, offsetting the related amortization of discount on the transferred securities. We had paydowns of \$143.9 million on mortgage-backed securities and government agencies, maturities of \$44.0 million on municipal bonds, corporate securities and treasury securities, and calls of \$35.1 million on U.S. government agencies and municipal securities during the nine months ended September 30, 2021. We recognized a \$620,000 gain on the call of a corporate bond during the second quarter of 2021. We purchased \$218.7 million in mortgage-backed securities and \$80.0 million in corporate securities during the first nine months of 2021. For a tabular presentation of debt securities available for sale and held to maturity at September 30, 2021 and December 31, 2020, see "Note 4 – Securities" in our Notes to Consolidated Financial Statements.

The objective of our investment policy is to invest funds not otherwise needed to meet our loan demand to earn the maximum return, yet still maintain sufficient liquidity to meet fluctuations in our loan demand and deposit structure. In doing so, we balance the market and credit risks against the potential investment return, make investments compatible with the pledge requirements of any deposits of public funds, maintain compliance with regulatory investment requirements, and assist certain public entities with their financial needs. The investment committee has full authority over the investment portfolio and makes decisions on purchases and sales of securities. The entire portfolio, along with all investment transactions occurring since the previous board of directors meeting, is reviewed by the board at each monthly meeting. The investment policy allows portfolio holdings to include short-term securities purchased to provide us with needed liquidity and longer-term securities purchased to generate level income for us over periods of interest rate fluctuations.

The Company does not invest in collateralized debt obligations ("CDOs"). At September 30, 2021, we had \$379.4 million of bank holding company subordinated notes. If rated, all of these notes were rated BBB or better by Kroll Bond Rating Agency at the time of our investment. All other corporate bonds had a Standard and Poor's or Moody's rating of A-1 or better when purchased. The total investment portfolio at September 30, 2021 has a combined average credit rating of AA.

The carrying value of investment securities pledged to secure public funds on deposit and for other purposes was \$536.0 million and \$477.6 million as of September 30, 2021 and December 31, 2020, respectively.

#### Loans

We had total loans of \$8.81 billion at September 30, 2021, an increase of \$347.1 million, or 4.1%, compared to \$8.47 billion at December 31, 2020. Excluding the impact of PPP loan origination and forgiveness, we grew our loans by \$859.9 million, or 11.4% from December 31, 2020 to September 30, 2021. We originated approximately 7,400 PPP loans totaling \$1.5 billion during the Covid-19 pandemic. Over 6,300 of these loans had a balance of less than \$350,000.

As of September 30, 2021, there are 18 loans outstanding totaling \$2.7 million that have payment deferrals in connection with the COVID-19 relief provided by the CARES Act. All of these payment deferrals were principal and interest deferrals. The amount of accrued interest related to payment deferrals provided by the CARES Act on all loans originated to date totaled \$4.1 million at September 30, 2021. These deferrals were not considered troubled debt restructurings based on interagency guidance issued in March 2020.

#### **Asset Quality**

The Company assesses the adequacy of its allowance for credit losses at the end of each calendar quarter. The level of allowance is based on the Company's evaluation of historical default and loss experience, current and projected economic conditions, asset quality trends, known and inherent risks in the portfolio, adverse situations that may affect the borrowers' ability to repay a loan, the estimated value of any underlying collateral, composition of the loan portfolio and other relevant factors. The allowance is increased by a provision for credit losses, which is charged to expense, and reduced by charge-offs, net of recoveries. The allowance for credit losses is believed adequate to absorb all expected future losses to be recognized over the contractual life of the loans in the portfolio.

Loans with similar risk characteristics are evaluated in pools and, depending on the nature of each identified pool, the Company utilizes a discounted cash flow ("DCF"), probability of default / loss given default ("PD/LGD") or remaining life method. For all loan pools utilizing the DCF method, the Company utilizes and forecasts the national unemployment rate as a loss driver. The Company also utilizes and forecasts GDP growth as a second loss driver for its agricultural and consumer loan pools. Consistent forecasts of the loss drivers are used across the loan segments. At September 30, 2021 and December 31, 2020, the Company utilized a reasonable and supportable forecast period of twelve months followed by a six-month straight-line reversion to long term averages. The Company leveraged economic projections from reputable and independent sources to inform its loss driver forecasts. The Company expects national unemployment to remain above pre-pandemic levels over the forecast period with an improved national GDP growth rate as the economy comes back on-line over the next year.

The historical loss experience estimate by pool is then adjusted by forecast factors that are quantitatively related to the Company's historical credit loss experience, such as national unemployment rates and gross domestic product. Losses are predicted over a period of time determined to be reasonable and supportable, and at the end of the reasonable and supportable period losses are reverted to long term historical averages. The reasonable and supportable period and reversion period are re-evaluated each quarter by the Company and are dependent on the current economic environment among other factors. See "Note 5 – Loans" in our Notes to Consolidated Financial Statements.

The expected credit losses for each loan pool are then adjusted for changes in qualitative factors not inherently considered in the quantitative analyses. The qualitative adjustments either increase or decrease the quantitative model estimation. The Company considers factors that are relevant within the qualitative framework which include the following: lending policy, changes in nature and volume of loans, staff experience, changes in volume and trends of problem loans, concentration risk, trends in underlying collateral values, external factors, quality of loan review system and other economic conditions.

Expected credit losses for loans that no longer share similar risk characteristics with the collectively evaluated pools are excluded from the collective evaluation and estimated on an individual basis. Individual evaluations are performed for nonaccrual loans, loans rated substandard, and modified loans classified as troubled debt restructurings. Specific allocations of the allowance for credit losses are estimated on one of several methods, including the estimated fair value of the underlying collateral, observable market value of similar debt or the present value of expected cash flows.

Prior to the adoption of ASU 2016-13, Financial Instruments-Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments, the allowance for loan losses represented management's best estimate of inherent losses that had been incurred within the existing portfolio of loans. The allowance for losses on loans included allowance allocations calculated in accordance with FASB Accounting Standards Codification ("ASC") Topic 310, "Receivables" and allowance allocations calculated in accordance with ASC Topic 450, "Contingencies."

	As of and for the Three Months Ended September 30,					of and for the N Septem	ine Months Ended	
				2021			2020	
				(Dollars in thousands)				
Total loans outstanding, net of unearned income	\$	8,812,811	\$	8,508,554	\$	8,812,811	\$	8,508,554
Average loans outstanding, net of unearned income	\$	8,680,174	\$	8,365,155	\$	8,613,172	\$	8,021,262
Allowance for credit losses at beginning of period		104,670		-		87,942		
Allowance for loan losses at beginning of period		-		91,507		-		76,584
Charge-offs:								
Commercial, financial and agricultural loans		1,541		11,146		2,168		15,144
Real estate - construction		-		-		-		830
Real estate - mortgage		208		200		279		4,397
Consumer loans		86		44		227		165
Total charge-offs		1,835		11,390		2,674		20,536
Recoveries:								
Commercial, financial and agricultural loans		140		12		464		158
Real estate - construction		-		-		52		2
Real estate - mortgage		4		12		68		26
Consumer loans		8		15		32		55
Total recoveries		152		39		616		241
Net charge-offs		1,683		11,351		2,058		20,295
Provision for credit losses		5,963		12,284		23,066		36,151
Allowance for credit losses at period end	\$	108,950	\$	-	\$	108,950	\$	-
Allowance for loan losses at period end	\$	-	\$	92,440	\$	-	\$	92,440
Allowance for credit losses to period end loans		1.24%		-%		1.24%		-%
Allowance for loan losses to period end loans		-%		1.09%		-%		1.09%
Net charge-offs to average loans		0.08%		0.54%		0.03%		0.34%

September 30, 2021	A	Amount	in each category to total loans
•		(In Thou	sands)
Commercial, financial and agricultural	\$	40,888	33.22%
Real estate - construction		24,537	10.08%
Real estate - mortgage		42,007	55.97%
Consumer		1,518	0.73%
Total	\$	108,950	100.00%

Percentage of loans

December 31, 2020	 Amount	Percentage of loans in each category to total loans
	(In Thou	sands)
Commercial, financial and agricultural	\$ 36,370	38.93%
Real estate - construction	16,057	7.01%
Real estate - mortgage	33,722	53.29%
Consumer	1,793	0.77%
Total	\$ 87,942	100.00%

#### Nonperforming Assets

Total nonperforming loans, which include nonaccrual loans and loans 90 or more days past due and still accruing, decreased to \$14.5 million at September 30, 2021, compared to \$19.0 million at December 31, 2020. Of this total, nonaccrual loans of \$9.1 million at September 30, 2021 represented a net decrease of \$4.9 million from nonaccrual loans at December 31, 2020. Excluding credit card accounts, there were five loans 90 or more days past due and still accruing totaling \$5.3 million at September 30, 2021, compared to one loan totaling \$4.9 million at December 31, 2020. Troubled Debt Restructurings ("TDR") at September 30, 2021 and December 31, 2020 were \$2.9 million and \$1.4 million, respectively.

OREO and repossessed assets decreased to \$2.1 million at September 30, 2021, from \$6.5 million at December 31, 2020. The following table summarizes OREO and repossessed asset activity for the nine months ended September 30, 2021 and 2020:

	Nine Months Ended September 30,					
		2021		2020		
		(In thou	isands)			
Balance at beginning of period	\$	6,497	\$	8,178		
Transfers from loans and capitalized expenses		1,419		2,406		
Proceeds from sales		(911)		(1,780)		
Internally financed sales		(3,779)		-		
Write-downs / net gain (loss) on sales		(1,158)		(1,828)		
Balance at end of period	\$	2,068	\$	6,976		

The following table summarizes our nonperforming assets and TDRs at September 30, 2021 and December 31, 2020:

	September 30, 2021				December 31, 2020		
	Delener		Number of Loans			Number of	
		Balance	(Dollar Amounts	In Ti	Balance	Loans	
Nonaccrual loans:			(Donai Amounts	5 111 11	nousands)		
Commercial, financial and agricultural	\$	6,966	23	\$	11,709	22	
Real estate - construction		234	1		234	1	
Real estate - mortgage:							
Owner-occupied commercial		1,061	2		1,259	4	
1-4 family mortgage		884	9		771	7	
Other mortgage		-	-		-	-	
Total real estate - mortgage		1,945	11		2,030	11	
Consumer		-	-		-	-	
Total Nonaccrual loans:	\$	9,145	35	\$	13,973	34	
90+ days past due and accruing:							
Commercial, financial and agricultural	\$	36	5	\$	11	2	
Real estate - construction		-	-		-	-	
Real estate - mortgage:							
Owner-occupied commercial		-	-		-	-	
1-4 family mortgage		579	4		104	1	
Other mortgage		4,691	1		4,805	1	
Total real estate - mortgage		5,270	5		4,909	2	
Consumer		20	17		61	25	
Total 90+ days past due and accruing:	\$	5,326	27	\$	4,981	29	
Total Nonperforming Loans:	\$	14,471	62	\$	18,954	63	
Plus: Other real estate owned and repossessions		2,068	7		6,497	11	
Total Nonperforming Assets	\$	16,539	69	\$	25,451	74	
Total Nonperforming Assets	φ	10,339	09	Ф	23,431		
Restructured accruing loans:							
Commercial, financial and agricultural	\$	437	2	\$	818	3	
Real estate - construction		-	-		-	-	
Real estate - mortgage:							
Owner-occupied commercial		-	-		-	-	
1-4 family mortgage		-	-		=.	-	
Other mortgage			-		-		
Total real estate - mortgage	· ·	-	-		-	-	
Consumer			-				
Total restructured accruing loans:	\$	437	2	\$	818	3	
Total Nonperforming assets and restructured accruing loans	\$	16,976	71	\$	26,269	77	
Ratios:							
Nonperforming loans to total loans		0.16%			0.22%		
Nonperforming assets to total loans plus other real estate owned and repossessions		0.19%			0.30%		
Nonperforming assets to total loans plus other real estate owned and repossessions  Nonperforming assets plus restructured accruing loans to total loans plus other real estate		0.17/0			0.5070		
owned and repossessions		0.19%			0.31%		
32							

The balance of nonperforming assets can fluctuate due to changes in economic conditions. We have established a policy to discontinue accruing interest on a loan (i.e., place the loan on nonaccrual status) after it has become 90 days delinquent as to payment of principal or interest, unless the loan is considered to be well-collateralized and is actively in the process of collection. In addition, a loan will be placed on nonaccrual status before it becomes 90 days delinquent if management believes that the collection of interest is not expected. Interest previously accrued but uncollected on such loans is reversed and charged against current income when the receivable is determined to be uncollectible. Interest income on nonaccrual loans is recognized only as received. If we believe that a loan will not be collected in full, we will increase the allowance for credit losses to reflect management's estimate of any potential exposure or loss. Generally, payments received on nonaccrual loans are applied directly to principal.

In keeping with guidance from regulators, the Company continues to work with COVID-19 affected borrowers to defer their payments and interest. While interest continues to accrue to income, through normal GAAP accounting, should eventual credit losses on these deferred payments emerge, the related loans would be placed on nonaccrual status and interest income accrued would be reversed. In such a scenario, interest income in future periods could be negatively impacted. As of September 30, 2021, the Company carries \$4.1 million of accrued interest income on deferrals made to COVID-19 affected borrowers compared to \$5.8 million at December 31, 2020. At this time, the Company is unable to project the materiality of such an impact on future deferrals to COVID-19 affected borrowers but recognizes the breadth of the economic impact may affect its borrowers' ability to repay in future periods.

#### **Deposits**

Total deposits were \$12.08 billion at September 30, 2021, an increase of \$2.10 billion, or 21.1%, over \$9.98 billion at December 31, 2020. Increased growth rates during 2020 and 2021 have been the result of PPP lending in which our borrowers have retained portions of their proceeds in the Bank. We believe that these increased deposit balances will be temporary in nature. We anticipate long-term sustainable growth in deposits through continued development of market share in our less mature markets and through organic growth in our mature markets.

For amounts and rates of our deposits by category, see the table "Average Balance Sheets and Net Interest Analysis on a Fully Taxable-Equivalent Basis" under the subheading "Net Interest Income."

The following table summarizes balances of our deposits and the percentage of each type to the total at September 30, 2021 and December 31, 2020:

	September	er 30, 2021	December 31, 2020			
Noninterest-bearing demand	\$ 4,366,655	36.15%	\$ 2,788,772	27.96%		
Interest-bearing demand	6,780,830	56.14%	6,276,910	62.92%		
Savings	121,626	1.01%	89,418	0.90%		
Time deposits, \$250,000 and under	259,585	2.15%	273,301	2.74%		
Time deposits, over \$250,000	499,974	4.14%	497,323	4.99%		
Brokered time deposits	50,000	0.41%	50,000	0.50%		
	\$ 12,078,670	100.00%	\$ 9,975,724	100.00%		

The following table presents the maturities of our time deposits as of September 30, 2021 and December 30, 2020.

At September 30, 2021	\$100,000 and greater		Less	Less than \$100,000		Total
Maturity			(In	Thousands)		
Three months or less	\$	181,832	\$	22,295	\$	204,127
Over three through six months		167,216		26,307		193,523
Over six months through one year		324,548		35,799		360,347
Over one year		1,500		50,062		51,562
Total	\$	675,096	\$	134,463	\$	809,559
At December 31, 2020	\$100	,000 and greater	Less 1	han \$100,000		Total
At December 31, 2020 Maturity	\$100	,000 and greater		han \$100,000 Thousands)		Total
,	\$100 \$	,000 and greater			\$	Total 136,501
Maturity	\$100 \$	,	(In	Thousands)	\$	
Maturity Three months or less	\$100 \$	117,505	(In	Thousands) 18,996	\$	136,501
Maturity Three months or less Over three through six months	\$100	117,505 132,828	(In	Thousands) 18,996 18,866	\$	136,501 151,694

#### Other Borrowings

Our borrowings consist of federal funds purchased and subordinated notes payable. We had \$1.29 billion and \$851.5 million at September 30, 2021 and December 31, 2020, respectively, in federal funds purchased from correspondent banks that are clients of our correspondent banking unit. The average rate paid on these borrowings was 0.21% for the quarter ended September 30, 2021. Other borrowings consist of the following:

- \$34.75 million of the Company's 4% Subordinated Notes due October 21, 2030, which were issued in a private placement in October 2020 and pay interest semi-annually. The Notes may not be prepaid by the Company prior to October 21, 2025.
- \$30.0 million of 4.5% Subordinated Notes due November 8, 2027, which were issued in a private placement in November 2017 and pay interest semi-annually.

#### Liquidity

Liquidity is defined as our ability to generate sufficient cash to fund current loan demand, deposit withdrawals, and other cash demands and disbursement needs, and otherwise to operate on an ongoing basis.

The retention of existing deposits and attraction of new deposit sources through new and existing customers is critical to our liquidity position. If our liquidity were to decline due to a run-off in deposits, we have procedures that provide for certain actions under varying liquidity conditions. These actions include borrowing from existing correspondent banks, selling or participating loans, and curtailing loan commitments and funding. At September 30, 2021, liquid assets, which are represented by cash and due from banks, federal funds sold and unpledged available-for-sale securities, totaled \$5.03 billion. At September 30, 2021, the Bank had borrowing availability of approximately \$986.0 million in unused federal funds lines of credit with regional banks, subject to certain restrictions and collateral requirements. We believe these sources of funding are adequate to meet our anticipated funding needs.

Our management meets on a quarterly basis to review sources and uses of funding to determine the appropriate strategy to ensure an appropriate level of liquidity. At the current time, our long-term liquidity needs primarily relate to funds required to support loan originations and commitments and deposit withdrawals. Our regular sources of funding are from the growth of our deposit base, correspondent banking relationships and related federal funds purchased, repayment of principal and interest on loans, the sale of loans and the renewal of time deposits. In addition, we have issued debt as described above under "Other Borrowings".

We are subject to general FDIC guidelines that require a minimum level of liquidity. Management believes our liquidity ratios meet or exceed these guidelines. Our management is not currently aware of any trends or demands that are reasonably likely to result in liquidity materially increasing or decreasing. However, uncertainties brought about by the COVID-19 pandemic may adversely affect our ability to obtain funding or may increase the cost of funding.

The following table reflects the contractual maturities of our term liabilities as of September 30, 2021. The amounts shown do not reflect any early withdrawal or prepayment assumptions.

	Payments due by Period									
		Total	Ove			ver 1 - 3 Over 3 - 5 years years			O	ver 5 years
Contractual Obligations (1)					(In T	'housands)				
Deposits without a stated maturity	\$	11,269,111	\$	-	\$	-	\$	-	\$	-
Certificates of deposit (2)		759,559		577,599		157,063		24,897		-
Brokered certificates of deposit		50,000		-		50,000		-		-
Federal funds purchased		1,286,756		1,286,756		-		-		-
Subordinated debentures		64,750		-		-		-		64,750
Operating lease commitments		19,424		874		6,826		4,639		7,085
Total	\$	13,449,600	\$	1,865,499	\$	213,789	\$	29,469	\$	71,732

- (1) Excludes interest.
- (2) Certificates of deposit give customers the right to early withdrawal. Early withdrawals may be subject to penalties. The penalty amount depends on the remaining time to maturity at the time of early withdrawal.

#### Capital Adequacy

Total stockholders' equity attributable to us at September 30, 2021 was \$1.11 billion, or 7.63% of total assets. At December 31, 2020, total stockholders' equity attributable to us was \$992.4 million, or 8.32% of total assets. The decline in the ratio of capital to assets is the result of increased deposits during 2021. We believe a large portion of these increased deposits to be temporary in nature, although we cannot project when they might be withdrawn.

As of September 30, 2021, our most recent notification from the FDIC categorized us as well-capitalized under the regulatory framework for prompt corrective action. To remain categorized as well-capitalized, we must maintain minimum total risk-based, Tier 1 risk-based, and Tier 1 leverage ratios.

The final rules implementing the Basel Committee on Banking Supervision's capital guidelines for U.S. banks (Basel III rules) became effective January 1, 2015, subject to a phase-in period for certain aspects of the new rules. In order to avoid restrictions on capital distributions and discretionary bonus payments to executives, under the new rules a covered banking organization is also required to maintain a "capital conservation buffer" in addition to its minimum risk-based capital requirements. This buffer is required to consist solely of common equity Tier 1, and the buffer applies to all three risk-based measurements (CET1, Tier 1 capital and total capital). The capital conservation buffer became fully effective on January 1, 2019. As of January 1, 2019, an additional amount of Tier 1 common equity equal to 2.5% of risk-weighted assets is required for compliance with the capital conservation buffer. The ratios for the Company and the Bank are currently sufficient to satisfy the fully phased-in conservation buffer.

The following table sets forth (i) the capital ratios required by the FDIC and the Alabama Banking Department's leverage ratio requirement and (ii) our actual ratios, not including the capital conservation buffer, of capital to total regulatory or risk-weighted assets, as of September 30, 2021, December 31, 2020 and September 30, 2020:

	Actua	1	For Capital Adequacy Purposes				To Be Well C Under Prompt Action Prov	Corrective	
	Amount Ratio		Amount Ratio				Amount	Ratio	
As of September 30, 2021	 		(Dolla	ars in Thou	usands)				
CET 1 Capital to Risk-Weighted Assets:					,				
Consolidated	\$ 1,081,750	10.46%	\$ 465	,322	4.50%	6	N/A	N/A	
ServisFirst Bank	1,143,936	11.06%	465	,264	4.50%	6 \$	672,047	6.50%	
Tier 1 Capital to Risk-Weighted Assets:	, ,						•		
Consolidated	1,082,250	10.47%	620	,429	6.00%	6	N/A	N/A	
ServisFirst Bank	1,144,436	11.07%	620	,352	6.00%	6	827,135	8.00%	
Total Capital to Risk-Weighted Assets:									
Consolidated	1,258,901	12.17%	827	,239	8.00%	6	N/A	N/A	
ServisFirst Bank	1,256,386	12.15%	827	,135	8.00%	6	1,033,919	10.00	
Tier 1 Capital to Average Assets:									
Consolidated	1,082,250	7.80%	554	,910	4.00%	6	N/A	N/A	
ServisFirst Bank	1,144,436	8.25%	554	,858	4.00%	6	693,572	5.00%	
As of December 31, 2020									
CET 1 Capital to Risk-Weighted Assets:									
Consolidated	\$ 958,300	10.50%	\$ 410	,816	4.50%	6	N/A	N/A	
ServisFirst Bank	1,018,031	11.15%	410	,766	4.50%	6 \$	593,328	6.50%	
Tier 1 Capital to Risk-Weighted Assets:	, ,						•		
Consolidated	958,800	10.50%	547	,755	6.00%	6	N/A	N/A	
ServisFirst Bank	1,018,531	11.16%	547	,688	6.00%	6	730,250	8.00%	
Total Capital to Risk-Weighted Assets:									
Consolidated	1,113,690	12.20%	730	,340	8.00%	6	N/A	N/A	
ServisFirst Bank	1,108,673	12.15%	730	,250	8.00%	6	912,813	10.00%	
Tier 1 Capital to Average Assets:	, ,						•		
Consolidated	958,800	8.23%	465	,980	4.00%	6	N/A	N/A	
ServisFirst Bank	1,018,531	8.75%	465	,448	4.00%	6	581,810	5.00%	
As of September 30, 2020									
CET 1 Capital to Risk-Weighted Assets:									
Consolidated	\$ 916,373	11.24%	\$ 366	,802	4.50%	6	N/A	N/A	
ServisFirst Bank	978,584	12.01%	366	,724	4.50%	6 \$	529,712	6.50%	
Tier 1 Capital to Risk-Weighted Assets:	,						,		
Consolidated	916,873	11.25%	489	,070	6.00%	6	N/A	N/A	
ServisFirst Bank	979,084	12.01%	488	,965	6.00%	6	651,953	8.00%	
Total Capital to Risk-Weighted Assets:									
Consolidated	1,067,583	13.10%	652	2,093	8.00%	6	N/A	N/A	
ServisFirst Bank	1,072,024	13.15%		,953	8.00%		814,941	10.00%	
Tier 1 Capital to Average Assets:									
Consolidated	916,873	8.22%	446	,428	4.00%	6	N/A	N/A	
ServisFirst Bank	979,084	8.78%	446	,243	4.00%	6	557,804	5.00%	

We are a legal entity separate and distinct from the Bank. Our principal source of cash flow, including cash flow to pay dividends to our stockholders, is dividends the Bank pays to us as the Bank's sole shareholder. Statutory and regulatory limitations apply to the Bank's payment of dividends to us as well as to our payment of dividends to our stockholders. The requirement that a bank holding company must serve as a source of strength to its subsidiary banks also results in the position of the Federal Reserve that a bank holding company should not maintain a level of cash dividends to its stockholders that places undue pressure on the capital of its bank subsidiaries or that can be funded only through additional borrowings or other arrangements that may undermine the Bank holding company's ability to serve as such a source of strength. Our ability to pay dividends is also subject to the provisions of Delaware corporate law.

The Alabama Banking Department also regulates the Bank's dividend payments. Under Alabama law, a state-chartered bank may not pay a dividend in excess of 90% of its net earnings until the Bank's surplus is equal to at least 20% of its capital (our Bank's surplus currently exceeds 20% of its capital). Moreover, our Bank is also required by Alabama law to obtain the prior approval of the Superintendent of Banks ("Superintendent") for its payment of dividends if the total of all dividends declared by the Bank in any calendar year will exceed the total of (i) the Bank's net earnings (as defined by statute) for that year, plus (ii) its retained net earnings for the preceding two years, less any required transfers to surplus. In addition, no dividends, withdrawals or transfers may be made from the Bank's surplus without the prior written approval of the Superintendent.

The Bank's payment of dividends may also be affected or limited by other factors, such as the requirement to maintain adequate capital above regulatory guidelines. The federal banking agencies have indicated that paying dividends that deplete a depository institution's capital base to an inadequate level would be an unsafe and unsound banking practice. Under the Federal Deposit Insurance Corporation Improvement Act of 1991, a depository institution may not pay any dividends if payment would cause it to become undercapitalized or if it already is undercapitalized. Moreover, the federal agencies have issued policy statements that provide that bank holding companies and insured banks should generally only pay dividends out of current operating earnings. If, in the opinion of the federal banking regulators, the Bank were engaged in or about to engage in an unsafe or unsound practice, the federal banking regulators could require, after notice and a hearing, that the Bank stop or refrain from engaging in the questioned practice.

# **Off-Balance Sheet Arrangements**

In the normal course of business, we are a party to financial instruments with off-balance sheet risk to meet the financing needs of our customers. These financial instruments include commitments to extend credit beyond current fundings, credit card arrangements, standby letters of credit, and financial guarantees. Those instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in our balance sheet. The contract or notional amounts of those instruments reflect the extent of involvement we have in those particular financial arrangements. All such credit arrangements bear interest at variable rates and we have no such credit arrangements which bear interest at fixed rates.

Our exposure to credit loss in the event of non-performance by the other party to such financial instrument for commitments to extend credit, credit card arrangements and standby letters of credit is represented by the contractual or notional amount of these instruments. We use the same credit policies in making commitments and conditional obligations as we do for on-balance sheet instruments.

As part of our mortgage operations, we originate and sell certain loans to investors in the secondary market. We continue to experience a manageable level of investor repurchase demands. For loans sold, we have an obligation to either repurchase the outstanding principal balance of a loan or make the purchaser whole for the economic benefits of a loan if it is determined that the loans sold were in violation of representations and warranties made by the Bank at the time of the sale. Representations and warranties typically include those made regarding loans that had missing or insufficient file documentation or loans obtained through fraud by borrowers or other third parties such as appraisers.

Financial instruments whose contract amounts represent credit risk at September 30, 2021 and December 31, 2020 are as follows:

	Septem	iber 30, 2021	Decer	mber 31, 2020				
		(In Thousands)						
Commitments to extend credit	\$	3,332,764	\$	2,606,258				
Credit card arrangements		350,929		286,128				
Standby letters of credit		56,077		66,208				
	\$	3,739,770	\$	2,958,594				

Commitments to extend credit beyond current funded amounts are agreements to lend to a customer as long as there is no violation of any condition established in the applicable loan agreement. Such commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. We evaluate each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained if deemed necessary by us upon extension of credit is based on our management's credit evaluation. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment and income-producing commercial properties.

Standby letters of credit are conditional commitments issued by us to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing, and similar transactions. All letters of credit are due within one year or less of the original commitment date. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

Federal funds lines of credit are uncommitted lines issued to downstream correspondent banks for the purpose of providing liquidity to them. The lines are unsecured, and we have no obligation to sell federal funds to the correspondent, nor does the correspondent have any obligation to request or accept purchases of federal funds from us.

### **Results of Operations**

### **Summary of Net Income**

Net income and net income available to common stockholders for the three months ended September 30, 2021 was \$52.5 million compared to net income and net income available to common stockholders of \$43.4 million for the three months ended September 30, 2020. Net income and net income available to common stockholders for the nine months ended September 30, 2021 was \$154.0 million compared to net income available to common stockholders of \$118.6 million for the nine months ended September 30, 2020. For the three months ended September 30, 2021 compared to 2020 net interest income increased \$11.2 million. The increase in net interest income for the three and nine-month periods is primarily attributable to growth in average earning assets and non-interest-bearing deposit balances. Decreases in provision for credit losses of \$6.3 million and \$13.1 million for the three and nine-month periods also contributed to the increase in net income for the comparative periods. Non-interest income also contributed to the increased net income in the nine-month period, increasing \$4.2 million, or 19.2%, to \$26.1 million. Increases in non-interest expense of \$7.8 million and \$11.3 million and increases in income tax expense of \$472,000 and \$8.0 million, respectively, for the three and nine months ended September 30, 2021 compared to 2020 partially offset increases in income.

Basic and diluted net income per common share were \$0.97 and \$0.96, respectively, for the three months ended September 30, 2021, compared to \$0.80 for the corresponding period in 2020. Basic and diluted net income per common share were \$2.84 and \$2.83, respectively, for the nine months ended September 30, 2021, compared to \$2.20 and \$2.19, respectively, for the corresponding period in 2020. Return on average assets for the three and nine months ended September 30, 2021 was 1.50% and 1.58% compared to 1.54%, respectively, for the corresponding periods in 2020. Return on average common stockholders' equity for the three and nine months ended September 30, 2021 was 18.93% and 19.45%, respectively, compared to 18.43% and 17.73%, respectively, for the corresponding periods in 2020.

# Net Interest Income and Net Interest Margin Analysis

Net interest income is the difference between the income earned on interest-earning assets and interest paid on interest-bearing liabilities used to support such assets. The major factors which affect net interest income are changes in volumes, the yield on interest-earning assets and the cost of interest-bearing liabilities. Our management's ability to respond to changes in interest rates by effective asset-liability management techniques is critical to maintaining the stability of the net interest margin and the momentum of our primary source of earnings.

Taxable-equivalent net interest income increased \$11.2 million, or 13.2%, to \$96.4 million for the three months ended September 30, 2021 compared to \$85.2 million for the corresponding period in 2020, and increased \$37.4 million, or 15.2%, to \$283.6 million for the nine months ended September 30, 2021 compared to \$246.2 million for the corresponding period in 2020. This increase was primarily attributable to growth in average earning assets, which increased \$2.66 billion, or 24.7%, from the third quarter of 2020 to the third quarter of 2021, and \$2.65 billion, or 26.9%, from the nine months ended September 30, 2020 to the same period in 2021. The taxable-equivalent yield on interest-earning assets decreased to 3.08% for the three months ended September 30, 2021 from 3.55% for the corresponding period in 2020, and decreased to 3.28% for the nine months ended September 30, 2021 from 3.90% for the corresponding period in 2020. The yield on loans for the three months ended September 30, 2021 and September 30, 2021 mas 4.39% compared to 4.26% for the corresponding period in 2020, and 4.43% compared to 4.47% for the nine months ended September 30, 2021 and September 30, 2020, respectively. The cost of total interest-bearing liabilities decreased to 0.35% for the three months ended September 30, 2021 compared to 0.59% for the corresponding period in 2020, and decreased to 0.37% for the nine months ended September 30, 2021 compared to 3.34% for the corresponding period in 2020. Net interest margin for the three months ended September 30, 2021 was 2.85% compared to 3.14% for the corresponding period in 2020, and 3.03% for the nine months ended September 30, 2021 compared to 3.33% for the corresponding period in 2020. The Federal Open Market Committee of the Federal Reserve Bank has recently signaled that it would discontinue buying assets in the open market and possibly start raising interest rates in an effort to control inflation. Higher interest rates could benefit our loan interest income in the future.

The following tables show, for the three and nine months ended September 30, 2021 and September 30, 2020, the average balances of each principal category of our assets, liabilities and stockholders' equity, and an analysis of net interest revenue. The accompanying tables reflect changes in our net interest margin as a result of changes in the volume and rate of our interest-earning assets and interest-bearing liabilities for the same periods. Changes as a result of mix or the number of days in the periods have been allocated to the volume and rate changes in proportion to the relationship of the absolute dollar amounts of the change in each. The tables are presented on a taxable-equivalent basis where applicable:

Average Balance Sheets and Net Interest Analysis On a Fully Taxable-Equivalent Basis For the Three Months Ended September 30, (In thousands, except Average Yields and Rates)

Interest   Average   Balance   Eamed / Paid   Rate   Average   Balance   Eamed / Paid   Rate   Average   Balance   Paid   Rate   Average   Paid   Rate   Rate   Rate   Paid   Rate   Rat					2021		2020						
Interest-earning assets:   Loans, net of unearmed income (1)   Taxable   S		_		Earned /		Yield /	_		Earned /		Yield /		
Loans, net of uneamed income (1)	Assets:												
Taxable         \$ 8,653,632         \$ 9,580         4.40%         \$ 8,335,087         \$ 89,236         4.26%           Tax-exempt (2)         26,542         271         4.05         30,068         313         4.14           Total loans, net of unearmed income         8,680,174         96,141         4.39         8,365,155         89,549         4.26           Mortgage loans held for sale         7,050         30         1.69         20,053         71         1.41           Investment securities:         1         20,000         20,003         71         1.41           Investment securities:         3         6,644         2.70         820,256         5,858         2.86           Tax-exempt (2)         12,382         74         2.39         31,880         200         2.51           Total investment securities (3)         982,097         6,618         2.70         852,406         6,058         2.84           Federal funds sold         8,551         4         0.19         41,884         16         0.15           Interest-bearing balances with banks         3,761,652         1,507         0.16         1,500,563         506         0.13           Total interest-bearing balances with banks         90,34													
Tax-exempt (2)	Loans, net of unearned income (1)												
Total loans, net of uneamed income   8,680,174   96,141   4,39   8,365,155   89,549   4.26	Taxable	\$	8,653,632	\$	95,870	4.40%	\$	8,335,087	\$	89,236	4.26%		
Mortgage loans held for sale   7,050   30   1.69   20,053   71   1.41													
Taxable					96,141	4.39				89,549			
Taxable			7,050		30	1.69		20,053		71	1.41		
Tax-exempt (2)         12,382         74         2.39         31,880         200         2.51           Total investment securities (3)         982,097         6,618         2.70         852,406         6,058         2.84           Federal funds sold         8,551         4         0.19         41,884         16         0.15           Interest-bearing balances with banks         3,761,652         1,507         0.16         1,500,563         506         0.13           Total interest-earning assets:         313,439,524         \$ 104,300         3.08         \$ 10,780,061         \$ 96,200         3.55           Non-interest-earning assets:         26,845         5         56,799<	Investment securities:												
Total investment securities (3)	Taxable										2.86		
Federal funds sold	Tax-exempt (2)		,			2.39		31,880		200	2.51		
Interest-bearing balances with banks	Total investment securities (3)		982,097		6,618	2.70		852,406		6,058	2.84		
Total interest-earning assets   \$ 13,439,524   \$ 104,300   \$ 3.08   \$ 10,780,061   \$ 96,200   \$ 3.55     Non-interest-earning assets:	Federal funds sold				•	0.19					0.15		
Non-interest-earning assets:   Cash and due from banks   90,034   75,065     Net fixed assets and equipment   62,845   56,799     Allowance for credit losses, accrued interest and other assets   315,178   281,196     Total assets   \$13,907,581   \$11,193,121     Liabilities and stockholders' equity:     Interest-bearing liabilities:     Interest-bearing demand deposits   \$1,431,420   \$694   0.19%   \$1,077,595   \$840   0.31%     Savings deposits   \$122,579   \$54   0.17   \$82,671   \$75   0.36     Money market accounts   \$5,328,291   3.492   0.26   4.739,566   5,188   0.44     Time deposits   \$806,108   2,341   1.15   841,378   3,773   1.78     Total interest-bearing deposits   7,688,398   6,581   0.34   6,741,210   9,876   0.58     Federal funds purchased   1,205,327   643   0.21   682,971   375   0.22     Other borrowings   64,694   692   4.23   64,717   777   4,78     Total interest-bearing liabilities   \$8,958,419   \$7,916   0.35%   \$7,488,898   \$11,028   0.59%     Non-interest-bearing demand deposits   3,800,972   2,728,513     Other liabilities   48,060   39,537     Stockholders' equity   1,078,987   917,626     Accumulated other comprehensive income   21,143   18,547     Total liabilities and stockholders' equity   1,078,987   917,626     Accumulated other comprehensive income   21,143   18,547     Total liabilities and stockholders' equity   1,078,987   917,626     Accumulated other comprehensive income   21,143   18,547     Total liabilities and stockholders' equity   1,078,987   917,626     Accumulated other comprehensive income   21,143   18,547     Total liabilities and stockholders' equity   1,078,987   917,626     Accumulated other comprehensive income   21,143   18,547     Total liabilities and stockholders' equity   1,078,987   917,626     Accumulated other comprehensive income   21,143   18,547     Total liabilities   2,096,000   1,000   1,000     Total interest spread   2,73%   2,73%   2,95%     Ret interest spread   2,73%   2,73%   2,95%     Ret interest spread   2,73%   2,73%   2,95%     Ret i	Interest-bearing balances with banks		3,761,652		1,507	0.16		1,500,563		506	0.13		
Cash and due from banks         90,034         75,065           Net fixed assets and equipment         62,845         56,799           Allowance for credit losses, accrued interest and other assets         315,178         281,196           Total assets         \$ 13,907,581         \$ 11,193,121           Liabilities and stockholders' equity:         Interest-bearing liabilities:           Interest-bearing demand deposits         \$ 1,431,420         \$ 694         0.19%         \$ 1,077,595         \$ 840         0.31%           Savings deposits         \$ 122,579         \$ 4         0.17         \$ 2,671         75         0.36           Money market accounts         \$ 5,328,291         3,492         0.26         4,739,566         5,188         0.44           Time deposits         \$ 7,688,398         6,581         0.34         6,741,210         9,876         0.58           Federal funds purchased         1,205,327         643         0.21         682,971         375         0.22           Other borrowings         64,694         692         4.23         64,717         777         4,78           Total interest-bearing liabilities:         \$ 8,958,419         \$ 7,916         0.35%         \$ 7,488,898         \$ 11,028         0.59%	Total interest-earning assets	\$	13,439,524	\$	104,300	3.08	\$	10,780,061	\$	96,200	3.55		
Net fixed assets and equipment   62,845   56,799	Non-interest-earning assets:												
Allowance for credit losses, accrued interest and other assets \$\frac{315,178}{\text{Total assets}}\$\$\frac{281,196}{\text{\$\frac{5}{11,193,121}}}\$\$\frac{281,196}{\text{\$\frac{5}{11,193,121}}}\$\$\frac{11,193,121}{\text{\$\frac{5}{11,193,121}}}\$\$\frac{281,196}{\text{\$\frac{5}{11,193,121}}}\$\$\frac{281,196}{\text{\$\frac{5}{11,193,121}}}\$\$\frac{281,196}{\text{\$\frac{5}{11,193,121}}}\$\$\frac{11,193,121}{\text{\$\frac{5}{11,193,121}}}\$\$\frac{281,196}{\text{\$\frac{5}{11,193,121}}}\$\$\frac{286,197}{\text{\$\frac{5}{11,193,121}}}\$\$\frac{281,196}{\text{\$\frac{5}{11,193,121}}}\$\$\frac{281,196}{\text{\$\frac{5}{11,193,121}}}\$\$\frac{281,196}{\text{\$\frac{5}{11,193,121}}}\$\$\frac{281,196}{\text{\$\frac{5}{11,193,121}}}\$\$\frac{281,196}{\text{\$\frac{5}{11,193,121}}}\$\$\frac{281,196}{\text{\$\frac{5}{11,193,121}}}\$\$2	Cash and due from banks		90,034					75,065					
Total assets   315,178	Net fixed assets and equipment		62,845					56,799					
Total assets   \$ 13,907,581   \$ 11,193,121	Allowance for credit losses, accrued interest												
Liabilities and stockholders' equity:  Interest-bearing liabilities:  Interest-bearing demand deposits \$ 1,431,420 \$ 694 0.19% \$ 1,077,595 \$ 840 0.31% Savings deposits 122,579 54 0.17 82,671 75 0.36 Money market accounts 5,328,291 3,492 0.26 4,739,566 5,188 0.44 Time deposits 806,108 2,341 1.15 841,378 3,773 1.78  Total interest-bearing deposits 7,688,398 6,581 0.34 6,741,210 9,876 0.58 Federal funds purchased 1,205,327 643 0.21 682,971 375 0.22 Other borrowings 64,694 692 4.23 64,717 777 4.78 Total interest-bearing liabilities \$ 8,958,419 \$ 7,916 0.35% \$ 7,488,898 \$ 11,028 0.59% Non-interest-bearing liabilities:  Non-interest-bearing liabilities:  Non-interest-bearing demand deposits 3,800,972 2,728,513 Other liabilities 48,060 39,537 Stockholders' equity 1,078,987 917,626 Accumulated other comprehensive income 21,143 18,547 Total liabilities and stockholders' equity \$ 13,907,581 \$ 96,384 \$ 11,193,121	and other assets		315,178	_				281,196					
Interest-bearing liabilities:	Total assets	\$	13,907,581				\$	11,193,121					
Interest-bearing liabilities:	Liabilities and stockholders' equity:												
Interest-bearing demand deposits													
Savings deposits         122,579         54         0.17         82,671         75         0.36           Money market accounts         5,328,291         3,492         0.26         4,739,566         5,188         0.44           Time deposits         806,108         2,341         1.15         841,378         3,773         1.78           Total interest-bearing deposits         7,688,398         6,581         0.34         6,741,210         9,876         0.58           Federal funds purchased         1,205,327         643         0.21         682,971         375         0.22           Other borrowings         64,694         692         4.23         64,717         777         4.78           Total interest-bearing liabilities         \$ 8,958,419         7,916         0.35%         7,488,898         \$ 11,028         0.59%           Non-interest-bearing demand deposits         3,800,972         2,728,513         2,728,513         0.59%           Other liabilities         48,060         39,537         917,626         4,728,728         4,728,728         4,728,728         4,728,728         4,728,728         4,728,728         4,728,728         4,728,728         4,728,728         4,728,728         4,728,728,738         5,728,728         5,728,728 <td></td> <td>\$</td> <td>1,431,420</td> <td>\$</td> <td>694</td> <td>0.19%</td> <td>\$</td> <td>1.077.595</td> <td>\$</td> <td>840</td> <td>0.31%</td>		\$	1,431,420	\$	694	0.19%	\$	1.077.595	\$	840	0.31%		
Money market accounts         5,328,291         3,492         0.26         4,739,566         5,188         0.44           Time deposits         806,108         2,341         1.15         841,378         3,773         1.78           Total interest-bearing deposits         7,688,398         6,581         0.34         6,741,210         9,876         0.58           Federal funds purchased         1,205,327         643         0.21         682,971         375         0.22           Other borrowings         64,694         692         4.23         64,717         777         4.78           Total interest-bearing liabilities:         8,958,419         7,916         0.35%         7,488,898         11,028         0.59%           Non-interest-bearing demand deposits         3,800,972         2,728,513         0.59%         0.59%           Other liabilities         48,060         39,537         917,626         0.59%         0.59%         0.59%           Accumulated other comprehensive income         21,143         18,547         0.59%         0.59%         0.59%         0.59%         0.59%         0.59%         0.59%         0.59%         0.59%         0.59%         0.59%         0.59%         0.59%         0.59%         0.59%         <					54					75			
Time deposits         806,108         2,341         1.15         841,378         3,773         1.78           Total interest-bearing deposits         7,688,398         6,581         0.34         6,741,210         9,876         0.58           Federal funds purchased         1,205,327         643         0.21         682,971         375         0.22           Other borrowings         64,694         692         4.23         64,717         777         4.78           Total interest-bearing liabilities         8,958,419         7,916         0.35%         7,488,898         11,028         0.59%           Non-interest-bearing liabilities:         Non-interest-bearing demand deposits         3,800,972         2,728,513         0.59%           Other liabilities         48,060         39,537         917,626         0.59%           Accumulated other comprehensive income         21,143         917,626         0.59%           Accumulated other comprehensive income         21,143         11,193,121         85,172           Net interest income         96,384         2.73%         2.96%			5,328,291		3,492	0.26		4,739,566		5,188	0.44		
Total interest-bearing deposits         7,688,398         6,581         0.34         6,741,210         9,876         0.58           Federal funds purchased         1,205,327         643         0.21         682,971         375         0.22           Other borrowings         64,694         692         4.23         64,717         777         4.78           Total interest-bearing liabilities         \$ 8,958,419         7,916         0.35%         7,488,898         \$ 11,028         0.59%           Non-interest-bearing demand deposits         3,800,972         2,728,513         0.59%         0.59%           Non-interest-bearing demand deposits         48,060         39,537         917,626         0.59%           Stockholders' equity         1,078,987         917,626         0.59%         0.59%           Accumulated other comprehensive income         21,143         18,547         0.59%         0.59%           Net interest income         96,384         \$ 85,172         0.59%         0.59%         0.59%           Net interest spread         2.73%         2.96%         0.59%         0.59%         0.59%         0.59%         0.59%         0.59%         0.59%         0.59%         0.59%         0.59%         0.59%         0.59%         0.59	•		806,108		2,341	1.15		841,378		3,773	1.78		
Federal funds purchased         1,205,327         643         0.21         682,971         375         0.22           Other borrowings         64,694         692         4.23         64,717         777         4.78           Total interest-bearing liabilities         8,958,419         7,916         0.35%         7,488,898         11,028         0.59%           Non-interest-bearing liabilities:         3,800,972         2,728,513         11,028         0.59%           Other liabilities         48,060         39,537         39,537         50,50%			7,688,398		6,581	0.34				9,876	0.58		
Other borrowings         64,694         692         4.23         64,717         777         4.78           Total interest-bearing liabilities         \$ 8,958,419         \$ 7,916         0.35%         \$ 7,488,898         \$ 11,028         0.59%           Non-interest-bearing liabilities:         Value of the properties of the prop						0.21					0.22		
Total interest-bearing liabilities         \$ 8,958,419         \$ 7,916         0.35%         \$ 7,488,898         \$ 11,028         0.59%           Non-interest-bearing liabilities:         Non-interest-bearing demand deposits         3,800,972         2,728,513         2,728,513         39,537         Stockholders' equity         1,078,987         917,626         4         4         Accumulated other comprehensive income         21,143         18,547         \$ 11,193,121         Net interest income         \$ 96,384         \$ 85,172         Net interest spread         2.73%         2.96%	•		64,694		692	4.23		64,717		777	4.78		
Non-interest-bearing liabilities:         Non-interest-bearing demand deposits       3,800,972       2,728,513         Other liabilities       48,060       39,537         Stockholders' equity       1,078,987       917,626         Accumulated other comprehensive income       21,143       18,547         Total liabilities and stockholders' equity       \$ 13,907,581       \$ 11,193,121         Net interest income       \$ 96,384       \$ 85,172         Net interest spread       2.73%       2.96%		\$	8,958,419	\$	7.916	0.35%	\$	7,488,898	\$	11.028	0.59%		
Non-interest-bearing demand deposits       3,800,972       2,728,513         Other liabilities       48,060       39,537         Stockholders' equity       1,078,987       917,626         Accumulated other comprehensive income       21,143       18,547         Total liabilities and stockholders' equity       \$ 13,907,581       \$ 11,193,121         Net interest income       \$ 96,384       \$ 85,172         Net interest spread       2.73%       2.96%			.,,	-	.,.			.,,		, , ,			
Other liabilities         48,060         39,537           Stockholders' equity         1,078,987         917,626           Accumulated other comprehensive income         21,143         18,547           Total liabilities and stockholders' equity         \$ 13,907,581         \$ 11,193,121           Net interest income         \$ 96,384         \$ 85,172           Net interest spread         2.73%         2.96%			3,800,972					2,728,513					
Stockholders' equity         1,078,987         917,626           Accumulated other comprehensive income         21,143         18,547           Total liabilities and stockholders' equity         \$ 13,907,581         \$ 11,193,121           Net interest income         \$ 96,384         \$ 85,172           Net interest spread         2.73%         2.96%			48,060					39,537					
Total liabilities and stockholders' equity         \$ 13,907,581         \$ 11,193,121           Net interest income         \$ 96,384         \$ 85,172           Net interest spread         2.73%         2.96%	Stockholders' equity							917,626					
Total liabilities and stockholders' equity         \$ 13,907,581         \$ 11,193,121           Net interest income         \$ 96,384         \$ 85,172           Net interest spread         2.73%         2.96%	Accumulated other comprehensive income		21,143					18,547					
Net interest income         \$ 96,384         \$ 85,172           Net interest spread         2.73%         2.96%	•	\$					\$						
The state of the s	1 7			\$	96,384				\$	85,172			
Net interest margin 2.85% 3.14%	Net interest spread					2.73%					2.96%		
	Net interest margin					2.85%					3.14%		

<sup>(1)</sup> Non-accrual loans are included in average loan balances in all periods. Loan fees of \$7,203 and \$5,193 are included in interest income in the third quarter of 2021 and 2020, respectively. Loan fees include accretion of PPP loan fees.

<sup>(2)</sup> Interest income and yields are presented on a fully taxable equivalent basis using a tax rate of 21%.

<sup>(3)</sup> Unrealized gains of \$26,709 and \$23,418 are excluded from the yield calculation in the third quarter of 2021 and 2020, respectively.

# For the Three Months Ended September 30, 2021 Compared to 2020 Increase (Decrease) in Interest Income and Expense Due to Changes in:

	 Volume			Total	
	 	(In '	Thousands)		
Interest-earning assets:					
Loans, net of unearned income					
Taxable	\$ 3,613	\$	3,021	\$	6,634
Tax-exempt	 (35)		(7)		(42)
Total loans, net of unearned income	3,578		3,014		6,592
Mortgages held for sale	(53)		12		(41)
Debt securities:					
Taxable	1,034		(348)		686
Tax-exempt	 (117)	_	(9)		(126)
Total debt securities	917		(357)		560
Federal funds sold	(15)		3		(12)
Interest-bearing balances with banks	 892		109		1,001
Total interest-earning assets	\$ 5,319	\$	2,781	\$	8,100
Interest-bearing liabilities:					
Interest-bearing demand deposits	\$ 229	\$	(375)	\$	(146)
Savings	27		(48)		(21)
Money market accounts	588		(2,284)		(1,696)
Time deposits	 (152)	_	(1,280)		(1,432)
Total interest-bearing deposits	692		(3,987)		(3,295)
Federal funds purchased	280		(12)		268
Other borrowed funds	 		(85)		(85)
Total interest-bearing liabilities	 972		(4,084)		(3,112)
Increase in net interest income	\$ 4,347	\$	6,865	\$	11,212

Our growth in loans continues to drive favorable volume component change and overall change. The rate component was favorable as loan yields increased 13 basis points and average rates paid on interest-bearing liabilities decreased 24 basis points. Growth in non-interest-bearing deposits and equity also contributed to the increase in net interest revenue during the three months ended September 30, 2021 compared to the same period in 2020.

# Average Balance Sheets and Net Interest Analysis On a Fully Taxable-Equivalent Basis For the Nine Months Ended September 30, (In thousands, except Average Yields and Rates)

				2021			2020						
		Average		Interest Earned /	Average		Average		Interest Earned /	Average			
	Balance			Paid	Yield / Rate	Balance			Paid	Yield / Rate			
Assets:													
Interest-earning assets:													
Loans, net of unearned income (1)(2)													
Taxable	\$	8,586,180	\$	284,548	4.43%	\$	7,989,750	\$	267,354	4.47%			
Tax-exempt (3)		26,992		834	4.13		31,512		968	4.10			
Total loans, net of unearned income		8,613,172		285,382	4.43		8,021,262		268,322	4.47			
Mortgage loans held for sale		10,683		150	1.88		12,565		164	1.74			
Investment securities:													
Taxable		928,567		18,666	2.69		777,662		16,104	2.77			
Tax-exempt (3)		16,748		315	2.51		38,014		709	2.49			
Total investment securities (4)		945,315		18,981	2.68		815,676		16,813	2.75			
Federal funds sold		9,558		11	0.15		76,733		327	0.57			
Interest-bearing balances with banks		2,943,629		3,046	0.14		941,817		2,584	0.37			
Total interest-earning assets	\$	12,522,357	\$	307,570	3.28%	\$	9,868,053	\$	288,210	3.90%			
Non-interest-earning assets:													
Cash and due from banks		127,963					72,482						
Net fixed assets and equipment		60,448					57,435						
Allowance for credit losses, accrued interest													
and other assets		318,745					258,263						
Total assets	\$	13,029,513	1			\$	10,256,233	:					
Liabilities and stockholders' equity:													
Interest-bearing liabilities:													
Interest-bearing demand deposits	\$	1,359,212	\$	1,954	0.19%	\$	1,009,332	\$	3,061	0.41%			
Savings deposits		106,853		142	0.18		74,095		233	0.42			
Money market accounts		5,236,809		10,348	0.26		4,363,630		21,871	0.67			
Time deposits		805,523		7,854	1.30		841,583		12,212	1.94			
Total interest-bearing deposits		7,508,397		20,298	0.36		6,288,640		37,377	0.79			
Federal funds purchased		1,009,905		1,630	0.22		583,232		2,286	0.52			
Other borrowings		64,691		2,070	4.28		64,712		2,338	4.83			
Total interest-bearing liabilities	\$	8,582,993	\$	23,998	0.37%	\$	6,936,584	\$	42,001	0.81%			
Non-interest-bearing liabilities:													
Non-interest-bearing demand deposits		3,295,530					2,376,029						
Other liabilities		92,641					50,328						
Stockholders' equity		1,038,336					878,271						
Accumulated other comprehensive income		20,013					15,021	_					
Total liabilities and stockholders' equity	\$	13,029,513				\$	10,256,233						
Net interest income			\$	283,572				\$	246,209				
Net interest spread					2.91%			_	,	3.09%			
Net interest margin					3.03%					3.33%			
					2.0270					2.2570			

<sup>(1)</sup> Non-accrual loans are included in average loan balances in all periods. Loan fees of \$27,519 and \$10,123 are included in interest income in 2021 and 2020, respectively.

<sup>(2)</sup> Accretion on acquired loan discounts of \$100 is included in interest income in 2020.

<sup>(3)</sup> Interest income and yields are presented on a fully taxable equivalent basis using a tax rate of 21%.

<sup>(4)</sup> Unrealized gains of \$25,276 and \$18,955 are excluded from the yield calculation in 2021 and 2020, respectively.

For t	he Nine	Months	Ended	Septem	ber 30,

	2021 Compared to 2020 Increase (Decrease) in Interest Income and									
	Expense Due to Changes in:									
			Total							
			(In Th	ousands)	-					
Interest-earning assets:				ĺ						
Loans, net of unearned income										
Taxable	\$	19,564	\$	(2,370)	\$	17,194				
Tax-exempt		(141)		7		(134)				
Total loans, net of unearned income		19,423		(2,363)		17,060				
Mortgages held for sale		(26)		12		(14)				
Debt securities:										
Taxable		3,032		(470)		2,562				
Tax-exempt		(401)		7		(394)				
Total debt securities		2,631		(463)		2,168				
Federal funds sold		(172)		(144)		(316)				
Interest-bearing balances with banks		2,843		(2,381)		462				
Total interest-earning assets	\$	24,699	\$	(5,339)	\$	19,360				
Interest-bearing liabilities:										
Interest-bearing demand deposits	\$	837	\$	(1,944)	\$	(1,107)				
Savings		77		(168)		(91)				
Money market accounts		3,709		(15,232)		(11,523)				
Time deposits		(504)		(3,854)		(4,358)				
Total interest-bearing deposits		4,119		(21,198)		(17,079)				
Federal funds purchased		1,125		(1,781)		(656)				
Other borrowed funds		(1)		(267)		(268)				
Total interest-bearing liabilities		5,243		(23,246)		(18,003)				
Increase in net interest income	\$	19,456	\$	17,907	\$	37,363				

Our growth in loans continues to drive favorable volume component change and overall change. The rate component was favorable as average rates paid on interest-bearing liabilities decreased 44 basis points while loan yields decreased 4 basis points. Growth in non-interest-bearing deposits and equity also contributed to the increase in net interest revenue during the nine months ended September 30, 2021 compared to the same period in 2020.

## **Provision for Credit Losses**

The provision for credit losses was \$6.0 million for the three months ended September 30, 2021, a decrease of \$6.3 million from \$12.3 million for the three months ended September 30, 2020, and was \$23.1 million for the nine months ended September 30, 2021, a \$13.1 million decrease compared to \$36.2 million for the nine months ended September 30, 2020. The ACL for September 30, 2021 and December 31, 2020 was calculated under the current expected credit losses ("CECL") methodology and totaled \$109.0 million and \$87.9 million, or 1.24% and 1.04% of loans, net of unearned income, respectively. The allowance for loan losses totaled \$92.4 million, or 1.09% of loans, net of unearned income, at September 30, 2020 and was calculated under the incurred loss methodology. Excluding PPP loans, the allowance for credit losses as a percentage of total loans under the CECL methodology at September 30, 2021 and June 30, 2021 was 1.29% and 1.30%, respectively, compared to 1.24% at September 30, 2020, under the incurred loss model. The increase in the ACL as a percent of total loans at September 30, 2021 from December 31, 2020 is largely the result of a net decrease in PPP loans totaling \$513 million, which were excluded from the ACL, and \$860 million in net loan growth, excluding PPP loans, during 2021. This loan growth was primarily within our real estate - mortgage and real estate - construction loan categories which have increased \$421 million and \$294 million, respectively. We added a new qualitative environmental factor to address the termination of the PPP for the effect it could have on various businesses that will need to be self-sustaining without the assistance of PPP as well as potential risk of nonpayment from SBA due to fraud within PPP loans. This new qualitative factor totaled \$3.5 million at June 30, 2021 and totaled \$2.8 million at September 30, 2021. Additionally, we allocated ACL totaling \$1.7 million to address the risk associated with a newly downgraded commercial relationship at September 30, 2021. Annualized net credit charge-offs to quarter-to-date average loans were 0.08% for the third quarter of 2021, compared to 0.54% for the corresponding period in 2020. Annualized net credit charge-offs to year-to-date average loans were 0.03% for the nine months ended September 30, 2021, compared to 0.34% for the corresponding period in 2020. Nonperforming loans decreased to \$14.5 million, or 0.16% of total loans, at September 30, 2021 from \$19.0 million, or 0.22% of total loans, at December 31, 2020, and were \$26.6 million, or 0.31% of total loans, at September 30, 2020. See the section captioned "Asset Quality" located elsewhere in this item for additional discussion related to provision for credit losses.

#### Noninterest Income

Noninterest income totaled \$8.0 million for the three months ended September 30, 2021, a decrease of \$146,000 compared to the corresponding period in 2020, and totaled \$26.1 million for the nine months ended September 30, 2021, an increase of \$4.2 million, or 19.2%, compared to the corresponding period in 2020. Mortgage banking income decreased \$1.1 million, or 43.5%, to \$1.4 million for the three months ended September 30, 2021 compared to \$2.5 million for the same period in 2020, and increased \$1.2 million, or 20.6%, to \$6.9 million for the nine months ended September 30, 2021 compared to \$5.7 million for the same period in 2020. The number of mortgage loans originated during the third quarter of 2021 fell to 208 from 325 during the same quarter in 2020, and increased to 755 during the nine months ended September 30, 2021 compared to 734 mortgage loans originated during the same period in 2020. Credit card income increased \$203,000 to \$2.0 million for the three months ended September 30, 2021 compared to the same period in 2020, and increased \$144,000 to \$5.1 million for the nine months ended September 30, 2021 compared to the same period in 2020. The number of credit card accounts increased approximately 31% and the aggregate amount of spend on all credit card accounts increased 43% during the third quarter of 2021 compared to the third quarter of 2020. Increase in cash surrender value of life insurance decreased \$62,000, or 3.6%, to \$1.7 million during the three months ended September 30, 2021, compared to the corresponding period in 2020, and increased \$362,000, or 7.8%, to \$5.0 million for the nine months ended September 30, 2021 compared to \$4.7 million for the same period in 2020. The quarter-to-date decrease is the result of a decrease in crediting rates on existing policies while the year-todate increase is the result of \$40.0 million in new policies purchased in July 2020. Other income increased \$900,000, or 343.5%, to \$1.2 million for the three months ended September 30, 2021 compared to \$262,000 for the same period in 2020, and increased \$1.9 million, or 198.0%, to \$2.9 million for the nine months ended September 30, 2021 compared to \$972,000 for the same period in 2020. We wrote down the value of our interest rate cap by \$98,000 during the third quarter of 2021 through other income compared to a write down of \$343,000 during the third quarter of 2020. Merchant service revenue increased from \$163,000 during the third quarter of 2020 to \$375,000, or 30.1%, during the third quarter of 2021.

## Noninterest Expense

Noninterest expense totaled \$34.4 million for the three months ended September 30, 2021, an increase of \$7.8 million, or 29.4%, compared to \$26.6 million for the same period in 2020, and totaled \$94.6 million for the nine months ended September 30, 2021, an increase of \$11.3 million, or 13.6%, compared to \$83.3 million for the same period in 2020.

Details of expense are as follows:

- Salary and benefit expense increased \$3.0 million, or 20.0%, to \$18.0 million for the three months ended September 30, 2021, from \$15.0 million for the same period in 2020, and increased \$4.0 million, or 8.6%, to \$50.4 million for the nine months ended September 30, 2021 from \$46.4 million for the same period in 2020. Total employees increased from 496 as of September 30, 2020, to 518 as of September 30, 2021, or 4.4%. Accruals for annual incentives increased \$2.2 million from the third quarter of 2020 to the third quarter of 2021, primarily due to recent increases in loan originations.
- Equipment and occupancy expense increased \$440,000, or 17.2%, to \$3.0 million for the three months ended September 30, 2021 from \$2.6 million for the corresponding period in 2020, and increased \$1.1 million, or 14.9%, to \$8.5 million for the nine months ended September 30, 2021 compared to \$7.4 million for the corresponding period in 2020. We moved our Nashville, Tennessee office in early 2021 to expand our space and improve visibility and we opened new offices in Orlando, Florida and Columbus, Georgia during 2021.
- Third party processing and other services increased \$863,000, or 26.3%, to \$4.1 million for the three months ended September 30, 2021, from \$3.3 million for the corresponding period in 2020, and increased\$1.1 million, or 11.1%, to \$11.5 million for the nine months ended September 30, 2021 compared to \$10.4 million for the corresponding period in 2020. We increased the number of correspondent banks for which we are processing transactions through the Federal Reserve Bank.
- FDIC and other regulatory assessments increased \$569,000, or 53.6%, to \$1.6 million for the three months ended September 30, 2021 from \$1.1 million for the corresponding period in 2020, and increased \$1.6 million, or 55.2%, to \$4.6 million for the nine months ended September 30, 2021 compared to \$3.0 million for the corresponding period in 2020. Growth in total assets has increased our assessments. The Bank was reclassified as a large financial institution by the FDIC as of September 30, 2021.
- OREO expense increased \$4,000, or 3.4%, to \$123,000 for the three months ended September 30, 2021, from \$119,000 for the corresponding period in 2020, and decreased \$1.2 million, or 59.5%, to \$820,000 from \$2.0 million for the nine months ended September 30, 2021 compared to the corresponding period in 2020. The third quarter of 2021 included a write-down in value of a property in our Atlanta region.
- Other operating expenses increased \$2.9 million, or 81.3%, to \$6.5 million for the three months ended September 30, 2021, from \$3.6 million for the corresponding period in 2020, and increased \$4.6 million, or 41.7%, to \$15.7 million from \$11.1 million for the nine months ended September 30, 2021, compared to the corresponding period in 2020. We invested in federal new market tax credits in July 2021 and wrote down the investment by \$2.8 million during the third quarter of 2021 with a charge to other operating expenses. We decreased our reserve for credit losses on unfunded loan commitments by \$300,000 in the third quarter of 2021.

The following table presents our non-interest income and non-interest expense for the three-and-nine-month periods ending September 30, 2021, compared to the same periods in 2020.

	Three Months Ended September 30,							Nine Mon Septem						
		2021		2020	\$	change	% change		2021		2020	_ :	\$ change	% change
Noninterest income:														
Service charges on deposit														
accounts	\$	1,727	\$	1,818	\$	(91)	(5.0) %	\$	5,542	\$	5,557	\$	(15)	(0.3) %
Mortgage banking		1,423		2,519		(1,096)	(43.5) %		6,869		5,697		1,172	20.6 %
Credit card income		2,043		1,840		203	11.0 %		5,147		5,003		144	2.9 %
Securities gains		-		-		-	- %		620		-		620	NM %
Increase in cash surrender														
value life insurance		1,671		1,733		(62)	(3.6) %		5,012		4,650		362	7.8 %
Other operating income		1,162		262		900	343.5 %		2,897		972		1,925	198.0 %
Total non-interest income	\$	8,026	\$	8,172	\$	(146)	(1.8) %	\$	26,087	\$	21,879	\$	4,208	19.2 %
N														
Noninterest expense:														
Salaries and employee	Φ.	15.005	•	14004	Ф	2 001	20.00/	Φ.	50.405	Ф	46.444	Φ.	2.001	0.60/
benefits	\$	17,995	\$	14,994	\$	3,001	20.0 %	\$	50,425	\$	46,444	\$	3,981	8.6 %
Equipment and occupancy		2 00 6		2.556		440	17.20/		0.404		<b>7.2</b> 00		1 104	1400/
expense		2,996		2,556		440	17.2 %		8,494		7,390		1,104	14.9 %
Third party processing and						0.50	26201		44.506		40.250			44.40/
other services		4,144		3,281		863	26.3 %		11,506		10,360		1,146	11.1 %
Professional services		948		955		(7)	(0.7) %		2,978		2,994		(16)	(0.5) %
FDIC and other regulatory		4 600					<b></b>				• 000		4 5 4 0	
assessments		1,630		1,061		569	53.6 %		4,637		2,988		1,649	55.2 %
OREO expense		123		119		4	3.4 %		820		2,023		(1,203)	(59.5) %
Other operating expense		6,541	_	3,607		2,934	81.3 %	_	15,740	_	11,110	_	4,630	41.7 %
Total non-interest expense	\$	34,377	\$	26,573	\$	7,804	29.4 %	\$	94,600	\$	83,309	\$	11,291	13.6 %

### **Income Tax Expense**

Income tax expense was \$11.5 million for the three months ended September 30, 2021, compared to \$11.0 million for the same period in 2020, and was \$37.8 million for the nine months ended September 30, 2021, compared to \$29.8 million for the same period in 2020. Our effective tax rate for the three and nine months ended September 30, 2021 was 17.98% and 19.71%, respectively, compared to 20.29% and 20.08% for the corresponding periods in 2020, respectively. We recognized \$3.2 million in credits during the third quarter of 2021 related to the investment in federal new market tax credits in July 2021. We recognized excess tax benefits as an income tax credit to our income tax expense from the exercise and vesting of stock options and restricted stock during the three and nine months ended September 30, 2021 of \$78,000 and \$2.4 million, respectively, compared to \$180,000 and \$1.4 million during the three and nine months ended September 30, 2020, respectively. Our primary permanent differences are related to tax exempt income on securities, state income tax benefit on real estate investment trust dividends, various qualifying tax credits and change in cash surrender value of bank-owned life insurance.

We own real estate investment trusts for the purpose of holding and managing participations in residential mortgages and commercial real estate loans originated by the Bank. The trusts are whollyowned subsidiaries of a trust holding company, which in turn is an indirect wholly-owned subsidiary of the Bank. The trusts earn interest income on the loans they hold and incur operating expenses related to their activities. They pay their net earnings, in the form of dividends, to the Bank, which receives a deduction for state income taxes.

# ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Like all financial institutions, we are subject to market risk from changes in interest rates. Interest rate risk is inherent in the balance sheet due to the mismatch between the maturities of rate-sensitive assets and rate-sensitive liabilities. If rates are rising, and the level of rate-sensitive liabilities exceeds the level of rate-sensitive assets, the net interest margin will be negatively impacted. Conversely, if rates are falling, and the level of rate-sensitive liabilities is greater than the level of rate-sensitive assets, the impact on the net interest margin will be favorable. Managing interest rate risk is further complicated by the fact that all rates do not change at the same pace; in other words, short-term rates may be rising while longer-term rates remain stable. In addition, different types of rate-sensitive assets and rate-sensitive liabilities react differently to changes in rates.

To manage interest rate risk, we must take a position on the expected future trend of interest rates. Rates may rise, fall or remain the same. Our asset-liability committee develops its view of future rate trends and strives to manage rate risk within a targeted range by monitoring economic indicators, examining the views of economists and other experts, and understanding the current status of our balance sheet. Our annual budget reflects the anticipated rate environment for the next 12 months. The asset-liability committee conducts a quarterly analysis of the rate sensitivity position and reports its results to our board of directors.

The asset-liability committee thoroughly analyzes the maturities of rate-sensitive assets and liabilities. This analysis measures the "gap", which is defined as the difference between the dollar amount of rate-sensitive assets repricing during a period and the volume of rate-sensitive liabilities repricing during the same period. The gap is also expressed as the ratio of rate-sensitive assets divided by rate-sensitive liabilities. If the ratio is greater than one, the dollar value of assets exceeds the dollar value of liabilities; the balance sheet is "asset-sensitive." Conversely, if the value of liabilities exceeds the value of assets, the ratio is less than one and the balance sheet is "liability-sensitive." Our internal policy requires management to maintain the gap such that net interest margins will not change more than 10% if interest rates change 100 basis points or more than 15% if interest rates change 200 basis points. There have been no changes to our policies or procedures for analyzing our interest rate risk since December 31, 2020, and there have been no material changes to our sensitivity to changes in interest rates since December 31, 2020, as disclosed in our Annual Report on Form 10-K.

### ITEM 4. CONTROLS AND PROCEDURES

#### CEO and CFO Certification.

Appearing as exhibits to this report are Certifications of our Chief Executive Officer ("CEO") and our Chief Financial Officer ("CFO"). The Certifications are required to be made by Rule 13a-14 or Rule 15d-14 under the Securities Exchange Act of 1934. This item contains the information about the evaluation that is referred to in the Certifications, and the information set forth below in this Item 4 should be read in conjunction with the Certifications for a more complete understanding of the Certifications.

### **Evaluation of Disclosure Controls and Procedures.**

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our CEO and CFO, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives.

We conducted an evaluation (the "Evaluation") of the effectiveness of the design and operation of our disclosure controls and procedures under the supervision and with the participation of our management, including our CEO and CFO, as of September 30, 2021. Based upon the Evaluation, our CEO and CFO have concluded that, as of September 30, 2021, our disclosure controls and procedures are effective to ensure that material information relating to the Company. and its subsidiaries is made known to management, including the CEO and CFO, particularly during the period when our periodic reports are being prepared.

## **Changes in Internal Control Over Financial Reporting**

There have not been any changes in our internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

### PART II. OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

From time to time we may be a party to various legal proceedings arising in the ordinary course of business. Management does not believe the Company, or the Bank, is currently a party to any material legal proceedings.

# ITEM 1A. RISK FACTORS

Our business is influenced by many factors that are difficult to predict, involve uncertainties that may materially affect actual results and are often beyond our control. We have identified a number of these risk factors in our Annual Report on Form 10-K for the fiscal year ended December 31, 2020, which should be taken into consideration when reviewing the information contained in this report. There have been no material changes in the Company's risk factors from those disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2020.

Our operations and financial performance could be adversely affected by natural disasters, and climate change can increase those risks while adding regulatory, compliance, reputational and other risks.

Natural disasters could have a material adverse effect on our financial position and results of operations. Natural disasters, such as hurricanes, tornados, earthquakes and similar unpredictable weather events, could affect us directly (by interrupting our systems, damaging our offices or otherwise preventing us from operating our business in the ordinary course) or indirectly (by damaging or destroying the businesses or properties of our customers or otherwise impairing our customers' ability to make loan payments on a timely basis or destroying property pledged as collateral for loans).

Climate change may result in new or increased regulatory burdens, which could materially affect our results of operations by requiring us to implement costly measures to comply with any new laws and regulations related to climate change. Changes to regulations or market shifts in response to climate change may also impact the businesses of some of our customers, which may require us to adjust our lending portfolios and business strategies with respect to such customers.

In addition, the investing public is increasingly focused on the financial services industry's ability to manage environmental impact. We recently have adopted an Environmental, Social and Governance ("ESG") Policy in an effort to refine and track our compliance efforts; however, failure to appropriately manage our environmental impact could have a material adverse effect on our reputation and harm our ability to attract and retain customers and employees.

# ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

ITEM 5. OTHER INFORMATION

None.

# **ITEM 6. EXHIBITS**

Description 31.01 31.02 Certification of principal executive officer pursuant to Rule 13a-14(a). Certification of principal financial officer pursuant to Rule 13a-14(a). Certification of principal executive officer pursuant to 18 U.S.C. Section 1350. 32.01 32.02 Certification of principal financial officer pursuant to 18 U.S.C. Section 1350.

Inline XBRL Instance Document - the instance document does not appear in the Interactive Data File because its XBRL tags are embedded within the 101.INS

Inline XBRL document

101.SCH Inline XBRL Taxonomy Extension Schema Document

101.CAL 101.LAB 101.PRE Inline XBRL Taxonomy Extension Calculation Linkbase Document Inline XBRL Taxonomy Extension Label Linkbase Document Inline XBRL Taxonomy Extension Presentation Linkbase Document 101.DEF 104 Inline XBRL Taxonomy Extension Definition Linkbase Document
Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# SERVISFIRST BANCSHARES, INC.

Date: October 29, 2021 By  $\frac{\text{/s/ Thomas A. Broughton III}}{\text{Thomas A. Broughton III}}$ 

President and Chief Executive

Officer

Date: October 29, 2021 By /s/ William M. Foshe

/s/ William M. Foshee William M. Foshee Chief Financial Officer

- I, Thomas A. Broughton III, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of ServisFirst Bancshares, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report, based on such evaluation; and
- (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 29, 2021

/s/ Thomas A. Broughton III
Thomas A. Broughton III
President and Chief Executive Officer

- I, William M. Foshee, certify that:
- 1. I have reviewed this Quarterly Report on Form 10-Q of ServisFirst Bancshares, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
- (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report, based on such evaluation; and
- (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
- (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 29, 2021

/s/ William M. Foshee
William M. Foshee
Chief Financial Officer

### Section 906 Certification of the CEO

# CERTIFICATION OF PERIODIC FINANCIAL REPORT PURSUANT TO 18 U.S.C. SECTION 1350

Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned officer of ServisFirst Bancshares, Inc. (the "Company") certifies that, to his knowledge, the Quarterly Report on Form 10-Q of the Company for the quarter ended September 30, 2021, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and information contained in the Report fairly presents, in all material respects, the financial condition and results of operation of the Company.

Date: October 29, 2021 /s/ Thomas A. Broughton III

Thomas A. Broughton III

President and Chief Executive Officer

### Section 906 Certification of the CFO

# CERTIFICATION OF PERIODIC FINANCIAL REPORT PURSUANT TO 18 U.S.C. SECTION 1350

Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned officer of ServisFirst Bancshares, Inc. (the "Company") certifies that, to his knowledge, the Quarterly Report on Form 10-Q of the Company for the quarter ended September 30, 2021, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and information contained in the Report fairly presents, in all material respects, the financial condition and results of operation of the Company.

Date: October 29, 2021 /s/ William M. Foshee

William M. Foshee Chief Financial Officer