UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

	FORM 8-K	
	CURRENT REPORT	
	Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934	1
Date of R	eport (Date of earliest event reported): Octobe	er 18, 2021
	SERVISFIRST BANCSHARES, INC Exact name of registrant as specified in its charte	
Delaware (State or Other Jurisdiction of Incorporation)	001-36452 (Commission File Number)	26-0734029 (I.R.S. Employer Identification No.)
(4	2500 Woodcrest Place Homewood, Alabama 35209 Address of Principal Executive Offices) (Zip Cod	e)
(I	(205) 949-0302 Registrant's telephone number, including area coo	le)
(Form	Not Applicable ner name or former address, if changed since last	report)
Check the appropriate box below if the Form 8-K filing is inten Written communications pursuant to Rule 425 under the S Soliciting material pursuant to Rule 14a-12 under the Excl Pre-commencement communications pursuant to Rule 14c Pre-commencement communications pursuant to Rule 13c	ecurities Act (17 CFR 230.425) nange Act (17 CFR 240.14a-12) I-2(b) under the Exchange Act (17 CFR 240.14d-	2(b))
Securities registered pursuant to Section 12(b) of the Act:		
Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common	SFBS	New York Stock Exchange
Indicate by check mark whether the registrant is an emerging grathe Securities Exchange Act of 1934 (§240.12b-2 of this chapte		urities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of
Emerging growth company \square		
If an emerging growth company, indicate by check mark if the accounting standards provided pursuant to Section 13(a) of the		sition period for complying with any new or revised financial

Item 2.02. Results of Operations and Financial Condition.

On October 18, 2021, ServisFirst Bancshares, Inc., a Delaware corporation ("ServisFirst"), issued a press release announcing its operating results for the quarter ended September 30, 2021. A copy of the press release is attached as Exhibit 99.1.

The information furnished pursuant to Item 2.02, including Exhibit 99.1, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities under that Section and shall not be deemed to be incorporated by reference into any filing of the Company under the Securities Act of 1933 or the Exchange Act.

Item 7.01. Regulation FD Disclosure.

On October 18, 2021, ServisFirst hosted a call to review 2021 third quarter earnings. The supplemental financial data is attached as Exhibit 99.2 and is incorporated by reference into this Item 7.01.

The information in this report is being furnished, not filed, pursuant to Regulation FD. Accordingly, the information in Items 7.01 and 9.01 of this report will not be incorporated by reference into any registration statement filed by the Company under the Securities Act of 1933, as amended, unless specifically identified therein as being incorporated therein by reference.

Statements in this presentation that are not historical facts, including, but not limited to, statements concerning future operations, results or performance, are hereby identified as "forward-looking statements" for the purpose of the safe harbor provided by Section 21E of the Securities Exchange Act of 1934 and Section 27A of the Securities Act of 1933. The words "believe," "expect," "anticipate," "project," "plan," "intend," "will," "would," "might" "could" and similar expressions often signify forward-looking statements. Such statements involve inherent risks and uncertainties. ServisFirst Bancshares, Inc. cautions that such forward-looking statements, wherever they occur in this press release or in other statements attributable to ServisFirst Bancshares, Inc., are necessarily estimates reflecting the judgment of ServisFirst Bancshares, Inc.'s senior management and involve a number of risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. Such forward-looking statements should, therefore, be considered in light of various factors that could affect the accuracy of such forward-looking statements, including: general economic conditions, especially in the credit markets and in the Southeast; the performance of the capital markets; changes in interest rates, yield curves and interest rate spread relationships; changes in accounting and tax principles, policies or guidelines; changes in legislation or regulatory requirements; changes in our loan portfolio and the deposit base; possible changes in laws and regulations and governmental monetary and fiscal policies, including, but not limited to, economic stimulus initiatives; the cost and other effects of legal and administrative cases and similar contingencies; possible changes in the creditworthiness of customers and the possible impairment of the collectability of loans and the value of collateral; the effect of natural disasters, such as hurricanes and tornados, in our geographic markets; and increased competition from both banks and non-bank financial institutions. The foregoing list of factors is not exhaustive. For discussion of these and other risks that may cause actual results to differ from expectations, please refer to "Cautionary Note Regarding Forward-looking Statements" and "Risk Factors" in our most recent Annual Report on Form 10-K and our other SEC filings. If one or more of the factors affecting our forward-looking information and statements proves incorrect, then our actual results, performance or achievements could differ materially from those expressed in, or implied by, forward-looking information and statements contained herein. Accordingly, you should not place undue reliance on any forward-looking statements, which speak only as of the date made. ServisFirst Bancshares, Inc. assumes no obligation to update or revise any forward-looking statements that are made from time to time.

Item 9.01. Financial Statements and Exhibits.

- (a) Not applicable
- (b) Not applicable
- (c) Not applicable
- (d) **Exhibits.** The following exhibits are included with this Current Report on Form 8-K:

Exhibit No. Description

99.1 Press Release dated October 18, 2021

99.2 Supplemental Financial Data dated October 18, 2021

Cover Page Interactive Data File (embedded within the Inline XBRL

document)

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ServisFirst Bancshares, Inc.

By: <u>/s/ Thomas A. Broughton, III</u> Thomas A. Broughton, III Date: October 18, 2021

Chairman, President and Chief Executive Officer



ServisFirst Bancshares, Inc. Announces Results for Third Quarter of 2021

BIRMINGHAM, Ala., Oct. 18, 2021 (GLOBE NEWSWIRE) -- ServisFirst Bancshares, Inc. (NYSE: SFBS), today announced earnings and operating results for the quarter ended September 30, 2021.

Third Quarter 2021 Highlights:

- Total loans grew \$163.1 million, or 8% annualized, during the quarter, while loans, excluding the impact of Paycheck Protection Program ("PPP") loan forgiveness, grew \$370.4 million, or 18% annualized, during the quarter
- Diluted earnings per share were \$0.96 for the third quarter, an increase of 20% over the third quarter of 2020
- Deposits grew from \$9.67 billion to \$12.08 billion year-over-year, or 25%, and grew \$1.12 billion, or 41% annualized, on a linked-quarter basis
- Book value per share increased to \$20.56, a 17% increase year-over-year
- Liquidity reached new record levels, with approximately \$4.2 billion on deposit at the Federal Reserve Bank

Tom Broughton, Chairman, President and CEO, said, "The economic recovery in the Southeast United States is resulting in very strong loan growth for our bank. Our bankers are winning in the marketplace."

Bud Foshee, CFO, said, "Credit losses continue at historically low levels and credit quality remains very good. Operating efficiency is also very good."

FINANCIAL SUMMARY (UNAUDITED)

(in Thousands except share and per share amounts)

		Period Ending September 30, 2021	Period Ending June 30, 2021	% Change From Period Ending June 30, 2021 to Period Ending September 30, 2021		Period Ending September 30, 2020	% Change From Period Ending September 30, 2020 to Period Ending September 30, 2021
QUARTERLY OPERATING RESULTS							
Net Income	\$	52,499	\$ 50,027	5%	\$	43,362	21%
Net Income Available to Common Stockholders	\$	52,499	\$ 49,996	5%	\$	43,362	21%
Diluted Earnings Per Share	\$	0.96	\$ 0.92	4%	\$	0.80	20%
Return on Average Assets		1.50%	1.56%			1.54%	
Return on Average Common Stockholders'							
Equity		18.93%	18.98%			18.43%	
Average Diluted Shares Outstanding		54,477,740	54,460,230			54,232,965	
YEAR-TO-DATE OPERATING RESULTS Net Income Net Income Available to Common Stockholders Diluted Earnings Per Share Return on Average Assets Return on Average Common Stockholders' Equity Average Diluted Shares Outstanding	\$ \$ \$	153,981 153,950 2.83 1.63% 19.73% 54,440,004			\$ \$ \$	118,588 118,557 2.19 1.54% 17.73% 54,198,422	30% 30% 29%
BALANCE SHEET							
Total Assets	\$	14,602,228	\$ 13,207,319	11%	\$	11,394,874	28%
Loans		8,812,811	8,649,694	2%		8,508,554	4%
Non-interest-bearing Demand Deposits		4,366,654	3,296,429	32%		2,762,814	58%
Total Deposits		12,078,670	10,958,236	10%		9,673,783	25%
Stockholders' Equity		1,114,293	1,073,284	4%		949,589	17%

DETAILED FINANCIALS

ServisFirst Bancshares, Inc. reported net income and net income available to common stockholders of \$52.5 million for the quarter ended September 30, 2021, compared to net income and net income available to common stockholders of \$43.4 million for the same quarter in 2020. Basic and diluted earnings per common share were \$0.97 and \$0.96, respectively, for the third quarter of 2021, compared to \$0.80 for the third quarter of 2020.

Annualized return on average assets was 1.50% and annualized return on average common stockholders' equity was 18.93% for the third quarter of 2021, compared to 1.54% and 18.43%, respectively, for the third quarter of 2020.

Net interest income was \$96.3 million for the third quarter of 2021, compared to \$94.7 million for the second quarter of 2021 and \$85.1 million for the third quarter of 2020. The net interest margin in the third quarter of 2021 was 2.85% compared to 3.06% in the second quarter of 2021 and 3.14% in the third quarter of 2020. Accretion of net fees on PPP loans of \$5.2 million during the third quarter of 2021 contributed 24 basis points of the loan yield, compared to \$8.0 million of PPP loan fee accretion during the second quarter of 2021, or 37 basis points of the loan yield and \$4.0 million during the third quarter of 2020, or 19 basis points of the loan yield.

Average loans for the third quarter of 2021 were \$8.68 billion, an increase of \$35.2 million, or 1.6% annualized, over average loans of \$8.64 billion for the second quarter of 2021, and an increase of \$315.0 million, or 3.8%, over average loans of \$8.37 billion for the third quarter of 2020. Forgiveness of PPP loans during the third quarter of 2021 totaled \$207.4 million. PPP loans outstanding as of September 30, 2021 were \$387.7 million.

Average total deposits for the third quarter of 2021 were \$11.49 billion, an increase of \$757.1 million, or 28.0%, annualized, over average total deposits of \$10.73 billion for the second quarter of 2021, and an increase of \$2.02 billion, or 21.3%, over average total deposits of \$9.47 billion for the third quarter of 2020.

Non-performing assets to total assets were 0.11% for the third quarter of 2021, a decrease of 4 basis points compared to 0.15% for the second quarter of 2021 and a decrease of 18 basis points compared to 0.29% for the third quarter of 2020. Annualized net charge-offs to average loans were 0.08% for the third quarter of 2021, compared to -0.01% and 0.54% for the second quarter of 2021 and third quarter of 2020, respectively. The allowance for credit losses for the quarters ending September 30, 2021, June 30, 2021, March 31, 2021 and December 31, 2020 were calculated under the CECL methodology and as a percentage of total loans were 1.24%, 1.21%, 1.12%, and 1.04%, respectively. Other quarterend periods presented for the allowance for loan losses were not restated for CECL adoption and were calculated under the incurred loss methodology. The allowance for loan losses as a percentage of total loans was 1.09% at September 30, 2020. Excluding PPP loans, for all periods discussed, the allowance for credit losses as a percentage of total loans under the CECL methodology at September 30, 2021 and June 30, 2021 was 1.29% and 1.30%, respectively, compared to 1.24% at September 30, 2020, under the incurred loss model. We recorded a \$6.0 million provision for credit losses in the third quarter of 2021 compared to \$9.7 million in the second quarter of 2021 and \$12.3 million in the third quarter of 2020.

Non-interest income for the third quarter of 2021 decreased \$146,000, or 1.8%, to \$8.0 million from \$8.2 million in the third quarter of 2020. Mortgage banking revenue decreased \$1.1 million, or 43.5%, to \$1.4 million from the third quarter of 2020 to the third quarter of 2021. The number of mortgage loans originated during the third quarter of 2021 fell to 208, from 325 during the same quarter in 2020. Net credit card revenue increased \$203,000, or 11.0%, to \$2.0 million during the third quarter of 2021, compared to \$1.8 million during the third quarter of 2020. The number of credit card accounts increased approximately 31% and the aggregate amount of spend on all credit card accounts increased 43% during the third quarter of 2021 compared to the third quarter of 2020. Increase in cash surrender value of life insurance decreased \$62,000, or 3.6%, during the third quarter of 2021 compared the third quarter of 2020, due to decreases in crediting rates on policies. Other income for the third quarter of 2021 increased \$900,000, or 343.5%, to \$1.2 million from \$262,000 in the third quarter of 2020. We wrote down the value of our interest rate cap by \$98,000 during the third quarter of 2021 through other income compared to a write down of \$343,000 during the third quarter of 2020. Merchant service revenue increased from \$163,000 during the third quarter of 2020 to \$375,000, or 30.1%, during the third quarter of 2021.

Non-interest expense for the third quarter of 2021 increased \$7.8 million, or 29.4%, to \$34.4 million from \$26.6 million in the third quarter of 2020, and increased \$3.1 million, or 9.8%, on a linked quarter basis. Salary and benefit expense for the third quarter of 2021 increased \$3.0 million, or 20.0%, to \$18.0 million from \$15.0 million in the third quarter of 2020, and increased \$1.1 million, or 6.6%, on a linked quarter basis. Salary expense alone increased 7.6% year over year. We increased our annual incentive accrual based on the increased loan production in 2021 and on final anticipated payouts for 2021 PPP loan originations. Total incentive accruals increased \$2.2 million to \$4.9 million for the third quarter of 2021 compared the same quarter in 2020. The number of FTE employees increased by 24 to 518 at September 30, 2021 compared to 494 at September 30, 2020, and decreased by 9 from the end of the second quarter of 2021. Equipment and occupancy expense increased \$440,000, or 17.2%, to \$3.0 million in the third quarter of 2021, from \$2.6 million in the third quarter of 2020, and increased \$152,000, or 5.3% on a linked-quarter basis. We moved our office in Nashville, Tennessee in early 2021 to expand our space and improve visibility and we opened our new office in Orlando, Florida in the third quarter of 2021. Third party processing and other services expense increased \$863,000, or 26.3%, to \$4.1 million in the third guarter of 2021, from \$3.3 million in the third guarter of 2020 and increased \$198,000, or 5.0%, on a linked-quarter basis. We increased the number of correspondent banks for which we are processing transactions through the Federal Reserve Bank. FDIC and other regulatory assessments increased \$569,000 to \$1.6 million in the third quarter of 2021, from \$1.1 million in the third quarter of 2020, and increased \$205,000, or 14.4%, on a linked quarter basis. Growth in total assets has increased our assessments. ServisFirst Bank was reclassified as a large financial institution by the FDIC as of September 30, 2021. Expenses associated with other real estate owned increased \$4,000, to \$123,000 in the third quarter of 2021, from \$119,000 in the third quarter of 2020, and decreased \$417,000 on a linked quarter basis. The third quarter of 2021 included a write-down in value of a property in our Atlanta region. The linked-quarter decrease was due to the write-down of one property in our Nashville region during the second quarter of 2021. Other operating expenses for the third quarter of 2021 increased \$2.9 million, or 81.3%, to \$6.5 million from \$3.6 million in the third quarter of 2020, and increased \$2.0 million on a linked-quarter basis. We invested in new market tax credits in July 2021 and wrote down the investments by \$2.8 million during the third quarter of 2021 with a charge to other operating expenses. We decreased our reserve for credit losses on unfunded loan commitments by \$300,000 in the third quarter of 2021. The efficiency ratio was 32.95% during the third quarter of 2021 compared to 28.50% during the third quarter of 2020 and compared to 30.03% during the second quarter of 2021.

Income tax expense increased \$472,000, or 4.3%, to \$11.5 million in the third quarter of 2021, compared to \$11.0 million in the third quarter of 2020. Our effective tax rate was 17.98% for the third quarter of 2021 compared to 20.29% for the third quarter of 2020. We recognized \$3.2 million in credits during the third quarter of 2021 related to the investment in new market tax credits in July 2021. We recognized a reduction in provision for income taxes resulting from excess tax benefits from the exercise and vesting of stock options and restricted stock during the third quarters of 2021 and 2020 of \$78,000 and \$180,000, respectively.

GAAP Reconciliation and Management Explanation of Non-GAAP Financial Measures

This press release contains certain non-GAAP financial measures, including tangible common stockholders' equity, total tangible assets, tangible book value per share and tangible common equity to total tangible assets, each of which excludes goodwill and core deposit intangibles associated with our acquisition of Metro Bancshares, Inc. in January 2015. We also include total loans adjusted for the impact of PPP loan activities. We believe these non-GAAP financial measures provide useful information to management and investors that is supplementary to our financial condition, results of operations and cash flows computed in accordance with GAAP; however, we acknowledge that these non-GAAP financial measures have a number of limitations. As such, you should not view these disclosures as a substitute for results determined in accordance with GAAP, and they are not necessarily comparable to non-GAAP financial measures that other companies, including those in our industry, use. The following reconciliation table provides a more detailed analysis of the non-GAAP financial measures as of and for the comparative periods presented in this press release. Dollars are in thousands, except share and per share data.

	At	September 30, 2021	At	June 30, 2021	4	At March 31, 2021	Αt	December 31, 2020	At	September 30, 2020
Book value per share - GAAP	\$	20.56	\$	19.80	\$	19.03	\$	18.41	\$	17.61
Total common stockholders' equity - GAAP Adjustments:		1,114,293		1,073,284		1,030,485		992,852		949,589
Adjusted for goodwill and core deposit intangible asset		13,705		13,773		13,841		13,908		13,976
Tangible common stockholders' equity - non-						<u> </u>		· · · · · · · · · · · · · · · · · · ·		<u> </u>
GAAP	\$	1,100,588	\$	1,059,511	\$	1,016,644	\$	978,944	\$	935,613
Tangible book value per share - non-GAAP	\$	20.30	\$	19.55	\$	18.78	\$	18.15	\$	17.35
Stockholders' equity to total assets - GAAP		7.63%		8.13%		8.15%		8.32%		8.33%
Total assets - GAAP Adjustments:	\$	14,602,228	\$	13,207,319	\$	12,647,374	\$	11,932,654	\$	11,394,874
Adjusted for goodwill and core deposit intangible asset		13,705		13,773		13,841		13,908		13,976
Total tangible assets - non-GAAP	\$	14,588,523	\$	13,193,546	\$	12,633,533	\$	11,918,746	\$	11,380,898
Tangible common equity to total tangible assets - non-GAAP		7.54%		8.03%		8.05%		8.21%		8.22%
Total loans - GAAP Adjustments:	\$	8,812,811	\$	8,649,694	\$	8,504,980				
Adjusted to exclude PPP loans		387,725		595,017		967,641				
Loans, excluding PPP loans - non-GAAP	\$	8,425,086	\$	8,054,677	\$	7,537,339				

About ServisFirst Bancshares, Inc.

ServisFirst Bancshares, Inc. is a bank holding company based in Birmingham, Alabama. Through its subsidiary ServisFirst Bank, ServisFirst Bancshares, Inc. provides business and personal financial services from locations in Birmingham, Huntsville, Mobile, Montgomery and Dothan, Alabama, Northwest Florida, West Central Florida, Nashville, Tennessee, Atlanta, Georgia, and Charleston, South Carolina.

ServisFirst Bancshares, Inc. files periodic reports with the U.S. Securities and Exchange Commission (SEC). Copies of its filings may be obtained through the SEC's website at www.sec.gov or at www.servisfirstbancshares.com.

Statements in this press release that are not historical facts, including, but not limited to, statements concerning future operations, results or performance, are hereby identified as "forward-looking statements" for the purpose of the safe harbor provided by Section 21E of the Securities Exchange Act of 1934 and Section 27A of the Securities Act of 1933. The words "believe," "expect," "anticipate," "project," "plan," "intend," "will," "could," "would," "might" and similar expressions often signify forward-looking statements. Such statements involve inherent risks and uncertainties. ServisFirst Bancshares, Inc. cautions that such forward-looking statements, wherever they occur in this press release or in other statements attributable to ServisFirst Bancshares, Inc., are necessarily estimates reflecting the judgment of ServisFirst Bancshares, Inc.'s senior management and involve a number of risks and uncertainties that could cause actual results to differ materially from those suggested by the forward-looking statements. Such forward-looking statements should, therefore, be considered in light of various factors that could affect the accuracy of such forward-looking statements, including, but not limited to: the global health and economic crisis

precipitated by the COVID-19 outbreak; general economic conditions, especially in the credit markets and in the Southeast; the performance of the capital markets; changes in interest rates, yield curves and interest rate spread relationships; changes in accounting and tax principles, policies or guidelines; changes in legislation or regulatory requirements; changes as a result of our reclassification as a large financial institution by the FDIC; changes in our loan portfolio and the deposit base; economic crisis and associated credit issues in industries most impacted by the COVID-19 outbreak, including but not limited to, the restaurant, hospitality and retail sectors; possible changes in laws and regulations and governmental monetary and fiscal policies, including, but not limited to, economic stimulus initiatives and the ability of the U.S. Congress to increase the U.S. statutory debt limit as needed; the cost and other effects of legal and administrative cases and similar contingencies; possible changes in the creditworthiness of customers and the possible impairment of the collectability of loans and the value of collateral; the effect of natural disasters, such as hurricanes and tornados, in our geographic markets; and increased competition from both banks and non-bank financial institutions. The foregoing list of factors is not exhaustive. For discussion of these and other risks that may cause actual results to differ from expectations, please refer to "Cautionary Note Regarding Forward-looking Statements" and "Risk Factors" in our most recent Annual Report on Form 10-K, in our Quarterly Reports on Form 10-Q for fiscal year 2021, and our other SEC filings. If one or more of the factors affecting our forward-looking information and statements proves incorrect, then our actual results, performance or achievements could differ materially from those expressed in, or implied by, forward-looking information and statements contained herein. Accordingly, you should not place undue reliance on any forward-looking statements, which speak only as of the date made. ServisFirst Bancshares, Inc. assumes no obligation to update or revise any forward-looking statements that are made from time to time.

More information about ServisFirst Bancshares, Inc. may be obtained over the Internet at www.servisfirstbancshares.com or by calling (205) 949-0302.

Contact: ServisFirst Bank Davis Mange (205) 949-3420 dmange@servisfirstbank.com

SELECTED FINANCIAL HIGHLIGHTS (UNAUDITED)

(In thousands except share and per share data)

(in thousands except share and per share data)	2	d Quarter 2021	25	d Quarter 2021	1.0	t Quarter 2021	1+	h Quarter 2020	2	d Quarter 2020
CONSOLIDATED STATEMENT OF	310	u Quarter 2021	<u>ZII</u>	d Quarter 2021	18	i Quarter 2021	41.	ii Quarter 2020	310	i Quarter 2020
INCOME										
Interest income	\$	104,236	\$	102,719	\$	100,396	\$	101,065	\$	96,110
Interest expense	Ψ	7,916	Ψ	8,051	Ψ	8,031	Ψ	8,984	Ψ	11,028
Net interest income		96,320	_	94,668	_	92,365		92,081		85,082
Provision for credit losses		5,963		9,652		7,451		6,283		12,284
Net interest income after provision for credit		2,502	_	3,002	_	,,,,,,,,		0,200		12,201
losses		90,357		85,016		84,914		85,798		72,798
Non-interest income		8,026		9,598		8,463		8,237		8,172
Non-interest expense		34,377		31,309		28,914		28,202		26,573
Income before income tax		64,006		63,305		64,463		65,833		54,397
Provision for income tax		11,507		13,278		13,008		14,852		11,035
Net income		52,499		50,027		51,455		50,981		43,362
Preferred stock dividends		-		31		-		32		-
Net income available to common stockholders	\$	52,499	\$	49,996	\$	51,455	\$	50,949	\$	43,362
Earnings per share - basic	\$	0.97	\$	0.92	\$	0.95	\$	0.94	\$	0.80
Earnings per share - diluted	\$	0.96	\$	0.92	\$	0.95	\$	0.94	\$	0.80
Average diluted shares outstanding		54,477,740		54,381,991		54,273,944		54,232,965		54,194,506
CONSOLIDATED BALANCE SHEET										
DATA				10.00-010		10 (10 00)				44.004.054
Total assets	\$	14,602,228	\$	13,207,319	\$	12,647,374	\$	11,932,654	\$	11,394,874
Loans		8,812,811		8,649,694		8,504,980		8,465,688		8,508,544
Debt securities		984,600		1,013,783		962,129		886,938		913,299
Non-interest-bearing demand deposits		4,366,654		3,296,429		3,044,611		2,788,772		2,762,814
Total deposits		12,078,670		10,958,236		10,577,610		9,975,724		9,673,783
Borrowings	Ф	64,701	Ф	64,696	Ф	64,691	Ф	64,748	Ф	64,719
Stockholders' equity	\$	1,114,293	\$	1,073,284	\$	1,030,485	\$	992,852	\$	949,589
Shares outstanding		54,207,147		54,201,204		54,137,650		53,943,751		53,915,245
Book value per share	\$	20.56	\$	19.80	\$	19.03	\$	18.41	\$	17.61
Tangible book value per share (1)	\$	20.30	\$	19.55	\$	18.78	\$	18.15	\$	17.35

SELECTED FINANCIAL RATIOS (Annualized)

Net interest margin	2.85%	3.06%	3.20%	3.27%	3.14%
Return on average assets	1.50%	1.56%	1.72%	1.74%	1.54%
Return on average common stockholders'					
equity	18.93%	18.98%	19.83%	20.78%	18.43%
Efficiency ratio	32.95%	30.03%	28.68%	28.11%	28.50%
Non-interest expense to average earning					
assets	1.01%	1.01%	1.00%	1.00%	0.98%
CAPITAL RATIOS (2) Common equity tier 1 capital to risk-weighted					
assets	10.46%	10.60%	10.73%	10.50%	11.24%
Tier 1 capital to risk-weighted assets	10.47%	10.60%	10.73%	10.50%	11.25%
Total capital to risk-weighted assets	12.18%	12.36%	12.48%	12.20%	13.10%
Tier 1 capital to average assets	7.80%	8.10%	8.25%	8.23%	8.22%
Tangible common equity to total tangible					
assets (1)	7.54%	8.03%	8.05%	8.22%	8.22%

⁽¹⁾ See "GAAP Reconciliation and Management Explanation of Non-GAAP Financial Measures" for a discussion of these Non-GAAP financial measures.

CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(Dollars in thousands)

(Donars in thousands)	S	eptember 30, 2021	S	eptember 30, 2020	% Change
ASSETS					
Cash and due from banks	\$	102,313	\$	70,472	45%
Interest-bearing balances due from depository institutions		4,297,473		1,551,597	177%
Federal funds sold		44,700	. <u></u>	1,302	3,333%
Cash and cash equivalents		4,444,486		1,623,371	174%
Available for sale debt securities, at fair value		723,324		913,049	(21)%
Held to maturity debt securities (fair value of \$261,276 at September 30, 2021					
and \$250 at September 30, 2020)		261,276		250	104,410%
Mortgage loans held for sale		578		21,472	(97)%
Loans		8,812,811		8,508,554	4%
Less allowance for credit losses		(108,950)		(92,440)	18%
Loans, net		8,703,861		8,416,114	3%
Premises and equipment, net		60,953		55,273	10%
Goodwill and other identifiable intangible assets		13,705		13,976	(2)%
Other assets		394,045		351,369	12%
Total assets	\$	14,602,228	\$	11,394,874	28%
LIABILITIES AND STOCKHOLDERS' EQUITY	-		· · ·		
Liabilities:					
Deposits:					
Non-interest-bearing	\$	4,366,654	\$	2,762,814	58%
Interest-bearing		7,712,016		6,910,969	12%
Total deposits		12,078,670		9,673,783	25%
Federal funds purchased		1,286,756		669,350	92%
Other borrowings		64,701		64,719	-%
Other liabilities		57,808		37,433	54%
Total liabilities		13,487,935		10,445,285	29%
Stockholders' equity:					
Preferred stock, par value \$0.001 per share; 1,000,000 authorized and undesignated at					

September 30, 2021 and September 30, 2020

Common stock, par value \$0.001 per share; 100,000,000 shares authorized;

54,207,147 shares

⁽²⁾ Regulatory capital ratios for most recent period are preliminary.

issued and outstanding at September 30, 2021, and 53,915,245 shares issued			
and outstanding			2.1
at September 30, 2020	54	54	-%
Additional paid-in capital	225,648	223,280	1%
Retained earnings	869,731	706,924	23%
Accumulated other comprehensive income	18,360	 18,831	(3)%
Total stockholders' equity attributable to ServisFirst Bancshares, Inc.	1,113,793	949,089	17%
Noncontrolling interest	500	500	-%
Total stockholders' equity	 1,114,293	 949,589	17%
Total liabilities and stockholders' equity	\$ 14,602,228	\$ 11,394,874	28%

CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

(In thousands except per share data)

	Th	ree Months E	inded 0,	September	Niı	ne Months E	nded 0,	l September
		2021		2020		2021	_	2020
Interest income:								
Interest and fees on loans	\$	96,119	\$	89,564	\$	285,373	\$	268,332
Taxable securities		6,544		5,858		18,666		16,104
Nontaxable securities		62		166		255		610
Federal funds sold		4		16		11		327
Other interest and dividends		1,507		506		3,046		2,584
Total interest income		104,236		96,110		307,351		287,957
Interest expense:								
Deposits		6,581		9,876		20,298		37,377
Borrowed funds		1,335		1,152		3,700		4,624
Total interest expense		7,916		11,028		23,998		42,001
Net interest income		96,320		85,082		283,353		245,956
Provision for credit losses		5,963		12,284		23,066		36,151
Net interest income after provision for credit losses		90,357	-	72,798		260,287		209,805
Non-interest income:						<u> </u>		
Service charges on deposit accounts		1,727		1,818		5,542		5,557
Mortgage banking		1,423		2,519		6,869		5,697
Credit card income		2,043		1,840		5,147		5,003
Securities gains		-		_		620		-
Increase in cash surrender value life insurance		1,671		1,733		5,012		4,650
Other operating income		1,162		262		2,897		972
Total non-interest income		8,026		8,172		26,087		21,879
Non-interest expense:								
Salaries and employee benefits		17,995		14,994		50,425		46,444
Equipment and occupancy expense		2,996		2,556		8,494		7,390
Third party processing and other services		4,144		3,281		11,506		10,360
Professional services		948		955		2,978		2,994
FDIC and other regulatory assessments		1,630		1,061		4,637		2,988
Other real estate owned expense		123		119		820		2,023
Other operating expense		6,541		3,607		15,740		11,110
Total non-interest expense		34,377	-	26,573		94,600		83,309
Income before income tax		64,006		54,397		191,774		148,375
Provision for income tax		11,507		11,035		37,793		29,787
Net income		52,499		43,362		153,981		118,588
Dividends on preferred stock		_		, -		31		31
Net income available to common stockholders	\$	52,499	\$	43,362	\$	153,950	\$	118,557
Basic earnings per common share	\$	0.97	\$	0.80	\$	2.84	\$	2.20
Diluted earnings per common share	\$	0.96	\$	0.80	\$	2.83	\$	2.19

LOANS BY TYPE (UNAUDITED)

(In thousands)

	3	3rd Quarter 2021	2	nd Quarter 2021	1st Quarter 2021	4	th Quarter 2020	3	rd Quarter 2020
Commercial, financial and agricultural	\$	2,927,845	\$	3,105,243	\$ 3,323,093	\$	3,295,900	\$	3,466,189
Real estate - construction		887,938		782,305	666,592		593,614		530,919
Real estate - mortgage:									
Owner-occupied commercial		1,809,840		1,726,888	1,698,695		1,693,428		1,725,222
1-4 family mortgage		765,102		707,546	685,840		711,692		671,841
Other mortgage		2,357,812		2,262,231	2,068,560		2,106,184		2,056,549
Subtotal: Real estate - mortgage		4,932,754		4,696,665	4,453,095		4,511,304		4,453,612
Consumer		64,274		65,481	62,200		64,870		57,834
Total loans	\$	8,812,811	\$	8,649,694	\$ 8,504,980	\$	8,465,688	\$	8,508,554

SUMMARY OF CREDIT LOSS EXPERIENCE (UNAUDITED)

(Dollars in thousands)

(Dollars in thousands)										
	3	rd Quarter 2021	2	and Quarter 2021	1	st Quarter 2021	4	th Quarter 2020	31	rd Quarter 2020
Allowance for credit losses:										
Beginning balance	\$	104,670	\$	94,906	\$	87,942	\$	92,440	\$	91,507
Impact of Adoption of ASC 326		-		-		-		(2,000)		-
Loans charged off:										
Commercial financial and agricultural		1,541		150		477		8,792		11,146
Real estate - construction		-		-		-		202		-
Real estate - mortgage		208		59		12		-		200
Consumer		86		54		87		38		44
Total charge offs		1,835		263		576		9,032		11,390
Recoveries:										
Commercial financial and agricultural		140		298		26		94		12
Real estate - construction		_		2		50		30		-
Real estate - mortgage		4		62		2		114		12
Consumer		8		13		11		13		15
Total recoveries		152		375		89		251		39
Net charge-offs		1,683		(112)		487		8,781		11,351
Provision for credit losses		5,963		9,652		7,451		6,283		12,284
Ending balance	\$	108,950	\$	104,670	\$	94,906	\$	87,942	\$	92,440
Allowance for credit losses to total loans		1.24%		1.21%		1.12%	,	1.04%		-
Allowance for credit losses to total average loans		1.26%		1.21%		1.11%	,	1.04%		-
Allowance for loan losses to total loans		-		-		-		-		1.09%
Allowance for loan losses to total average loans		-		-		-		-		1.11%
Net charge-offs (recoveries) to total average loans		0.08%		(0.01)%		0.02%	,	0.41%		0.54%
Provision for credit losses to total average loans		0.27%		0.45%		0.35%	,	0.30%		-
Provision for loan losses to total average loans		-		-		-		-		0.58%
Nonperforming assets:										
Nonaccrual loans	\$	9,145	\$	12,301	\$	13,088	\$	13,973	\$	21,675
Loans 90+ days past due and accruing		5,326		4,888		4,804		4,981		4,898
Other real estate owned and repossessed assets		2,068		2,039		2,067		6,497		6,976
Total	\$	16,539	\$	19,228	\$	19,959	\$	25,451	\$	33,549
Nonperforming loans to total loans		0.16%		0.20%		0.21%	,	0.22%		0.31%
Nonperforming assets to total assets		0.11%		0.15%		0.16%	,	0.21%		0.29%
Nonperforming assets to earning assets		0.11%		0.15%		0.16%		0.22%		0.30%
Allowance for credit losses to nonaccrual loans		1,191.36%		850.91%		725.14%		629.37%		-
Allowance for loan losses to nonaccrual loans		-		-		-		-		426.48%

Restructured accruing loans	\$	437	\$	441	\$	794	\$	818	\$	1,800
Restructured accruing loans to total loans		-%		0.01%		0.01%		0.01%	1	0.02%
TROUBLED DEBT RESTRUCTURINGS (TDRs) (U	NAUD	DITED)								
(In thousands)	3rc	d Quarter 2021		2nd Quarter 2021		1st Quarter 2021		4th Quarter 2020	31	rd Quarter 2020
Beginning balance:	\$	2,918	\$	3,542	\$		\$	2,738	\$	1,568
Additions	*	-,	_	-	•	2,146	•	-,	-	1,182
Net (paydowns) / advances		(25)		(624)		(37)		(619)		(12)
Charge-offs		-		-		-		(535)		-
Transfer to OREO		_						(151)		-
Ending balance	\$	2,893	\$	2,918	\$	3,542	\$	1,433	\$	2,738
CONSOLIDATED STATEMENTS OF INCOME (UN (In thousands except per share data) Interest income:	3	rd Quarter 2021		2nd Quarter 2021	_	1st Quarter 2021		th Quarter 2020		l Quarter 2020
Interest and fees on loans	\$	96,119		,	\$	93,803	\$	94,332	\$	89,564
Taxable securities		6,544		6,315		5,807		6,018		5,858
Nontaxable securities		62		86		107		129		166
Federal funds sold		1.503		4		3		5		16
Other interest and dividends		1,507		863	_	676		581		506
Total interest income		104,236	<u> </u>	102,719	_	100,396		101,065		96,110
Interest expense: Deposits		6,581	1	6,836		6,881		7,853		9,876
Borrowed funds		1,335		1,215		1,150		1,131		1,152
Total interest expense		7,916		8,051	_	8,031		8,984		11,028
Net interest income		96,320		94,668	_	92,365		92,081		85,082
Provision for credit losses		5,963		9,652		7,451		6,283		12,284
Net interest income after provision for credit losses		90,357		85,016	_	84,914		85,798		72,798
Non-interest income:					_					
Service charges on deposit accounts		1,727	7	1,907		1,908		1,971		1,818
Mortgage banking		1,423	3	2,699		2,747		3,050		2,519
Credit card income		2,043	3	1,912		1,192		913		1,840
Securities gains			-	620		-		-		-
Increase in cash surrender value life insurance		1.65		1.602		1.650		1.660		1 500
Other continuing		1,671		1,683		1,658		1,660		1,733
Other operating income Total non-interest income		1,162 8,026		9,598	_	958	_	8 227		262
Non-interest expense:		8,020		9,398	_	8,463		8,237		8,172
Salaries and employee benefits		17,995	5	16,887		15,543		14,970		14,994
Equipment and occupancy expense		2,996		2,844		2,654		2,680		2,556
Third party processing and other services		4,144		3,946		3,416		3,418		3,281
Professional services		948		1,107		923		1,248		955
FDIC and other regulatory assessments		1,630		1,425		1,582		1,366		1,061
Other real estate owned expense		123		540		157		140		119
Other operating expense		6,541	1	4,560		4,639		4,380		3,607
Total non-interest expense		34,377	7	31,309	_	28,914	_	28,202		26,573
Income before income tax	-	64,006	5	63,305		64,463		65,833		54,397
Provision for income tax		11,507	7	13,278	_	13,008	_	14,852		11,035
Net income		52,499	9	50,027		51,455	_	50,981		43,362
Dividends on preferred stock				31	_	-		32		

52,499 \$

Net income available to common stockholders

49,996 \$

51,455 \$

43,362

50,949 \$

Basic earnings per common share	\$ 0.97 \$	0.92 \$	0.95 \$	0.94 \$	0.80
Diluted earnings per common share	\$ 0.96 \$	0.92 \$	0.95 \$	0.94 \$	0.80

AVERAGE BALANCE SHEETS AND NET INTEREST ANALYSIS (UNAUDITED) ON A FULLY TAXABLE-EQUIVALENT BASIS (Dollars in thousands)

Asserts		3rd Quarter	3rd Quarter 2021 2nd Quarter 2021		1st Quarter	2021	4th Quarter	2020	3rd Quarter	2020	
Interest-carning assets				_		-				_	
Location of uncome of income (1) Taxable S	Assets:										
Location of uncement income (1) Taxable S	Interest-earning assets:										
Taxabele Tax-exempt (2) 26,542 (20.5) 4.0% (26,842) 4.0% (27,925) 4.1% (27,925) <t< td=""><td>Loans, net of unearned</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>	Loans, net of unearned										
Tax-excempt (2)		¢ 9 652 622	4 400/	¢ 9.619.120	1 120/	¢ 9 494 014	1 179/	¢ 9 /25 227	1 12 0/	¢ 0 225 007	4 260/
Total loans, net of Morgage loans held for sale No.											
Mortgage loans held for sale 7,050 1.69 11,470 1.92 13,601 1.94 19,459 1.37 20,053 1.41 Debt securities: Taxable 969,715 2.70 936,863 2.70 878,118 2.65 862,333 2.79 820,252 2.52 31,800 2.51 Taxe-exempt (2) 12,382 2.39 16,872 2.47 21,084 2.43 2.55,42 2.52 31,800 2.51 Total securities (3) 982,097 2.70 953,735 2.69 899,202 2.64 887,875 2.78 852,400 2.84 Federal funds sold 8,551 0.19 8,224 0.20 11,935 0.10 16,300 0.12 41,884 0.15 Interest-bearing balances with banks 3,761,652 0.16 2,790,524 0.12 2,262,233 0.12 1,837,249 0.13 1,500,563 0.15 Total interest-earning assets 513,439,524 3.08 85,478 51,2408,948 3.32 51,408,948 3.48 51,225,549 3.58 51,780,001 3.578 Non-interest-earning assets 513,439,524 3.08 85,478 51,2408,948 3.20,729 3.20,407 3.48 31,225,519 3.58 31,780,001 3.578 Net premises and equipment 62,845 61,240 55,128 320,407 51,196 56,315 56,799 Allowance for credit losses, accrued interest-bearing liabilities 13,907,581 32,0729 320,407 320,407 308,746 31,193,121 Interest-bearing liabilities 1,193,007,581 31,500,98 31,500,98 31,248,248 31,2		20,342	4.03	20,634	4.03	21,392	4.17	29,393	4.10	30,008	4.14
Mortgage loans held for sale Part	*	9 690 174	4.20	8 644 003	1 12	9 512 506	1 17	8 464 620	1 12	9 265 155	1 26
Part		8,080,174	4.39	8,044,993	4.43	8,512,500	4.47	8,404,030	4.43	8,303,133	4.20
Taxable		7.050	1 69	11 470	1 92	13 601	1 94	19 459	1 37	20.053	1 41
Taxable (17) 969,715 (2) 2.70 (18) 936,863 (2) 2.70 (18) 878,118 (2) 2.63 (2.542		7,030	1.05	11,170	1.,,2	15,001	1.,, 1	15,135	1.57	20,033	1.11
Tax-exempt (2)		969.715	2.70	936.863	2.70	878.118	2.65	862,333	2.79	820.526	2.86
Total securities (3)		*		*		-				*	
Federal funds sold R,551 0.19 R,224 0.20 11,935 0.10 16,306 0.12 41,884 0.15 11,935 0.16 16,306 0.12 1,837,249 0.13 1,500,503 0.13 1,500,503 0.13 1,500,503 0.13 1,500,503 0.13 1,500,503 0.13 1,500,503 0.13 1,500,503 0.13 0.15	* ` ′										
Interest-bearing balances	. ,	-		*		-					
Total interest-earning assets \$13,439,524 \$0.80 \$12,408,946 \$0.32 \$11,699,477 \$0.40 \$1,225,519 \$0.580 \$10,780,061 \$0.550 \$0		0,551	0.17	0,22 1	0.20	11,555	0.10	10,500	0.12	11,001	0.12
Total interest-earning assets		3,761,652	0.16	2,790,524	0.12	2,262,233	0.12	1,837,249	0.13	1,500,563	0.13
Non-interest-earning assets											
Cash and due from banks 90,034 85,478 71,166 91,258 75,065 Net premises and equipment 62,845 61,240 57,198 56,315 56,799 Allowance for credit losses, accrued interest and other assets 315,178 320,729 320,407 308,746 281,196 11,193,121 Networks 11,193,1		\$13,439,524	3.08%	\$12,408,946	3.32%	\$11,699,477	3.48%	\$11,225,519	3.58%	\$10,780,061	3.55%
Cash and due from banks 90,034 85,478 71,166 91,258 75,065 Net premises and equipment 62,845 61,240 57,198 56,315 56,799 Allowance for credit losses, accrued interest and other assets 315,178 320,729 320,407 308,746 281,196 Interest-bearing liabilities: \$13,907,581 \$12,876,393 \$12,148,248 \$11,681,838 \$11,193,121 Interest-bearing liabilities: \$1,431,420 \$1,350,098 \$1,294,614 0.19% \$1,197,908 0.23% \$1,077,595 0.31% Savings \$122,579 0.17 104,283 0.18 93,375 0.18 86,259 0.18 82,671 0.36 Money market 5,328,291 0.26 5,321,338 0.26 5,057,828 0.27 4,933,285 0.31 4,739,566 0.44 Total interest-bearing deposits 806,108 1.15 801,928 1.33 808,561 1.44 810,675 1.59 841,371 1.78 Total interest-bearing liabilities 7,688,398 <	Non-interest-earning										
Net premises and equipment	assets:										
Net premises and equipment 62,845 61,240 57,198 56,315 56,799 56,799 Allowance for credit losses, accrued interest and other assets 315,178 320,729 320,407 308,746 281,196 11,193,121											
Requipment G2,845 G1,240 S7,198 S6,315 S6,799 S6,799 Allowance for credit losses, accrued interest and other assets 315,178 \$320,729 \$320,407 \$308,746 \$211,193,121 S1,081,838 \$11,193,121 S1,081,838 \$11,193,121 S1,081,838 S11,193,121 S1,081,838 S1,08		90,034		85,478		71,166		91,258		75,065	
Name				<i>(</i> 1.010)		100					
Source S		62,845		61,240		57,198		56,315		56,799	
Interest and other assets 315,178 320,729 320,407 308,746 281,196 Total assets \$13,907,581 \$12,876,393 \$12,148,248 \$11,681,838 \$11,193,121 Interest-bearing liabilities: Interest-bearing deposits: Checking \$1,431,420 0.19% \$1,350,098 0.19% \$1,294,614 0.19% \$1,197,908 0.23% \$1,077,595 0.31% Savings 122,579 0.17 104,283 0.18 93,375 0.18 86,259 0.18 82,671 0.36 Money market 5,328,291 0.26 5,321,338 0.26 5,057,828 0.27 4,933,285 0.31 4,739,566 0.44 Time deposits 806,108 1.15 801,928 1.33 808,561 1.44 810,675 1.59 841,378 1.78 Total interest-bearing deposits 7,688,398 0.34 7,577,647 0.36 7,254,378 0.38 7,028,127 0.44 6,741,210 0.58											

Accumulated other
comprehensive

comprehensive										
income	21,143		18,700		20,185		18,502		18,547	
Total liabilities and										
stockholders' equity	\$13,907,581		\$12,876,393		\$12,148,248		\$11,681,838		\$11,193,121	
Net interest spread		2.73%		2.95%		3.08%		3.12%		2.96%
Net interest margin		2.85%		3.06%		3.20%		3.27%		3.14%

- (1) Average loans include loans on which the accrual of interest has been discontinued.
- (2) Interest income and yields are presented on a fully taxable equivalent basis using a tax rate of 21%.
- (3) Unrealized losses on available-for-sale debt securities are excluded from the yield calculation.

Selected Financial Data (in thousands except number of	0/20/2021	6/20/2021	0/20/2020	
employees)	9/30/2021	6/30/2021	9/30/2020	Commentary
Net interest margin	2.85%	3.06%	3.14%	
Adjusted net interest margin (excluding PPP loan balances and PPP	2.760/	2.0604	2.250/	
interest income/fees)	2.76%	2.96%	3.25%	
PPP average loan balances	\$ 472,605	\$ 859,949	\$1,051,643	
PPP interest income/fees	\$ 6,363	\$ 10,186	\$ 6,624	
Adjusted net interest margin (excluding Qtr/Qtr increase in excess	2.050/	2.100/	2.220/	Excess funds were \$600 million in April 2020,
funds)	3.05%	3.19%	3.33%	prior to funding PPP loans. Excess funds were
Qtr/Qtr increase in excess funds (due from banks and fed funds sold)	\$ 971,455	\$ 524,580	\$ 609,624	
Scheduled CD maturities for subsequent quarter	\$ 208,862	\$ 163,476	\$ 127,361	
A views as mote solved villed CD meativaities for subsequent supertor	0.80%	1 110/	1.33%	below during Q4; repricing will result in a \$825,000 annual expense reduction
Average rate scheduled CD maturities for subsequent quarter Cost of total deposits, Qtr-End	0.20%	1.11% 0.24%	0.34%	\$825,000 annual expense reduction
Cost of total deposits, Qtr-End Cost of interest-bearing DDAs, Qtr-End	0.24%	0.24%	0.34%	
Cost of interest-bearing bbAs, Qtr-End Cost of interest-bearing deposits, Qtr-End	0.32%	0.24%	0.32%	
Noninterest bearing DDA balances, Qtr-End				
PPP outstanding loan balance (Round 1 & Round 2), Qtr-End	\$ 4,366,654 \$ 387,725	\$ 3,296,429 \$ 595,017	\$2,762,814 \$1,053,034	
Round 1 (R1) PPP loan balance, Qtr-End R1 PPP loan fees earned OTD	\$ 46,802	4,	\$1,053,000	
(\$ 1,777	\$ 6,888	\$ 3,981	
R1 PPP loan fees earned YTD	\$ 17,389	\$ 15,612	\$ 6,610	
R1 PPP unaccreted loan fees	\$ 444	\$ 2,221	\$25,343	
R1 PPP loan forgiveness QTD	\$ 137,555	\$ 400,637	\$143	
Round 2 (R2) PPP loan balance, Qtr-End	\$ 340,923	\$ 410,978	NA	
R2 PPP loan fees earned QTD	\$ 3,395	\$ 1,154	NA	
R2 PPP loan fees earned YTD	\$ 4,879	\$ 1,484	NA	
R2 PPP unaccreted loan fees	\$ 12,400	\$ 14,600	NA	
R2 PPP loan forgiveness QTD	\$ 70,284	\$ 6,343	NA	
Credit card spend QTD	\$ 215,755	\$ 197,420	\$ 151,381	
Credit card net income QTD	\$ 2,043	\$ 1,911	\$ 1,840	
Merchant services fees QTD	\$ 375	\$ 289	\$163	
Mortgage banking income QTD	\$ 1,423	\$ 2,699	\$ 2,519	
Reserve for unfunded commitments	\$ 3,000	\$ 3,300	\$ 1,000	
FDIC insurance QTD	\$ 1,400	\$ 1,200	\$850	
Write down tax credit investment QTD	\$ 6,379	\$ 432	\$480	
Salaries & employee benefits QTD	\$ 17,995	\$ 16,887	\$14,994	Increased incentive accrual during Q3'21 \$1.1 million due to record loan production; Salaries increased \$852 Yr/Yr primarily due to new hires in West Central Florida Region, Fort Walton, & Columbus
Third party processing and other services QTD	\$ 4,144	\$ 3,946	\$3,281	conversion to new provider
Equipment and occupancy expense QTD	\$ 2,996	\$ 2,844		Contributing factors to Yr/Yr increase: new office space Nashville \$176, Orlando \$38, and Columbus \$36
Business meals QTD	\$ 316	\$ 170	\$ 92	
Earnings retention YTD	79.0%	78.7%	76.2%	
Number of employees	525	534	496	
OTD tax rate	18.0%	21.0%	20.3%	
YTD tax rate	19.7%	20.6%	20.1%	

GAAP Reconciliation and Management Explanation of Non-GAAP Financial Measures

This supplemental financial data contains two measures of adjusted net interest margin. Both are non-GAAP measures. We provide net interest margin adjusted to exclude Paycheck Protection Program ("PPP") balances, PPP interest income, and PPP fees, and we provide net interest margin adjusted to exclude increases in excess funds over the past quarter. We believe these non-GAAP financial measures provide useful information to management and investors that is supplementary to our financial condition, results of operations and cash flows computed in accordance with GAAP; however, we acknowledge that these non-GAAP financial measures have a number of limitations. As such, you should not view these disclosures as a substitute for results determined in accordance with GAAP, and they are not necessarily comparable to non-GAAP financial measures that other companies, including those in our industry, use. The following reconciliation table provides a more detailed analysis of the non-GAAP financial measures as of and for the comparative periods presented in this press release. Dollars are in thousands.

	At S	eptember 30,2021	At June 30, 2021	At	September 30, 2020
Net Interest Margin - GAAP		2.85%	3.06%		3.14%
Net Interest Income - GAAP	\$	96,320	\$ 94,668	\$	85,082
Adjustments:					
PPP interest income		(1,191)	(2,144)		(3,981)
PPP fee accretion		(5,172)	(8,042)		(2,643)
Adjusted Net Interest Income - non-GAAP		89,957	84,482		91,706
Average interest-earning assets		13,439,524	12,408,946		10,780,061
Adjustments:					
Average PPP loan balances		(472,605)	(859,949)		(1,051,643)
Adjusted average interest-earning assets	\$	12,966,919	\$ 11,548,997	\$	9,728,418

Adjusted Net Interest Margin - non-GAAP	2.76%	2.96%	3.25%
Net Interest Margin - GAAP	2.85%	3.06%	3.14%
Net Interest Income - GAAP	\$ 96,320 \$	94,668 \$	85,082
Adjustments:			
Interest earned on excess funds	(1,121)	(704)	(316)
Adjusted Net Interest Income - non-GAAP	95,199	93,964	84,766
Average interest-earning assets	13,439,524	12,408,946	10,780,061
Adjustments:			
Increase in quarterly average excess funds	(971,455)	(524,580)	(609,624)
Adjusted average interest-earning assets	\$ 12,468,069 \$	11,884,366 \$	10,170,437
Adjusted Net Interest Margin - non-GAAP	 3.05%	3.19%	3,33%